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PRESS RELEASE

TURNOVER INDEX IN RETAIL TRADE: March 2012

According to provisional results, the turnover index in retail trade at current prices, excluding automotive fuel, recorded a fall of 14.4% in March 2012 compared with March 2011. The Index in March 2011 recorded a decrease of 15.6% compared with March 2010 (Tables 1,3).

The turnover index in retail trade, including automotive fuel, recorded a fall of 15.1% in March 2012 compared with March 2011. The Index in March 2011 recorded a decrease of 13.3% compared with March 2010 (Tables 1,3).

The volume of retail trade (i.e. turnover in retail trade at constant prices), excluding automotive fuel, decreased by 14.3% in March 2012, compared with March 2011. The Index in March 2011 recorded a decrease of 17.9% compared with March 2010 (Tables 1,4).

The retail trade volume index, including automotive fuel, decreased by 16.2% in March 2012 compared with March 2011. The Index in March 2011 recorded a decrease of 17.6% compared with March 2010 (Tables 1,4).



Economic and Short-Term Indicators Division

Retail Sales Value Index Section

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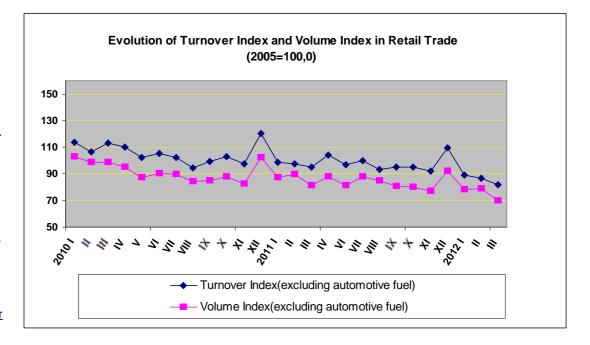


Table 1.Annual rates of change of turnover index and volume index in retail trade

Base year : 2005=100.0

Batall Trada Business	Tur	nover Inde	×	Volume Index			
Retail Trade Business	Index March 2012*	Index March 2011	Annual rate (%)	Index March 2012*	Index March 2011	Annual rate (%)	
Overall Index	87.1	102.6	-15.1	69.6	83.0	-16.2	
Overall Index (except automotive fuel)	81.6	95.2	-14.4	69.6	81.2	-14.3	
I. Main sectors							
Food sector	100.3	115.5	-13.2	78.8	92.4	-14.6	
Automotive fuel sector	106.4	130.3	-18.4	55.7	74.3	-25.0	
Non-food sector (except automotive fuel)	66.2	78.6	-15.8	61.0	71.1	-14.3	
II. Specialized store categories							
Supermarkets	105.4	118.9	-11.4	85.6	97.8	-12.5	
Department stores	82.5	94.0	-12.1	75.9	85.9	-11.6	
Automotive fuel	106.4	130.3	-18.4	55.7	74.3	-25.0	
Food-beverages-tobacco	75.6	99.7	-24.1	59.5	79.7	-25.4	
Pharmaceutical products, cosmetics	91.6	102.3	-10.5	89.7	100.2	-10.5	
Clothing and footwear	54.2	64.2	-15.6	47.8	54.8	-12.7	
Furniture, electrical equipment, household equipment	55.1	69.3	-20.5	55.1	67.9	-18.8	
Books, stationery, other goods	68.5	81.2	-15.6	61.4	73.4	-16.4	
Retail sale not in stores	54.6	73.2	-25.4	:	:	:	

^{*} Provisional data : No data available

Table 2. Monthly rates of change of turnover index and volume index in retail trade

Base year : 2005=100.0

Detail Trade Projects	Τι	ırnover Inde	ex	Volume Index			
Retail Trade Business	Index March 2012*	Index February 2012	Monthly rate (%)	Index March 2012*	Index February 2012	Monthly rate (%)	
Overall Index	87.1	93.1	-6.4	69.6	79.2	-12.1	
Overall Index (except automotive fuel)	81.6	86.6	-5.8	69.6	79.0	-11.9	
l. Main sectors							
Food sector	100.3	106.0	-5.4	78.8	83.2	-5.3	
Automotive fuel sector	106.4	117.3	-9.3	55.7	63.4	-12.1	
Non-food sector (except automotive fuel)	66.2	70.7	-6.4	61.0	75.0	-18.8	
ll. Specialized store categories							
Supermarkets	105.4	111.0	-5.0	85.6	90.7	-5.7	
Department stores	82.5	89.0	-7.2	75.9	85.1	-10.8	
Automotive fuel	106.4	117.3	-9.3	55.7	63.4	-12.1	
Food-beverages-tobacco	75.6	82.1	-7.8	59.5	64.4	-7.7	
Pharmaceutical products, cosmetics	91.6	95.7	-4.3	89.7	93.9	-4.5	
Clothing and footwear	54.2	57.3	-5.4	47.8	67.2	-28.9	
Furniture, electrical equipment, household equipment	55.1	56.5	-2.5	55.1	59.1	-6.9	
Books, stationery, other goods	68.5	80.4	-14.8	61.4	72.3	-15.1	
Retail sale not in stores	54.6	55.5	-1.5	:	:	:	

^{*} Provisional data : No data available

Table 3. Monthly evolution of the turnover in retail trade at current prices

Base year: 2005=100.0

Year-month	Overall index		Overall index (except automotive fuel)		Food sector		Automotive fuel sector		Non-food sector (except automotive fuel)	
	la da .	Annual rate	la da .	Annual rate	lo de c	Annual rate	la da .	Annual rate	la da .	Annual rate
2010 I	Index 118.2	(%) 8.3	Index 113.9	(%) 5.3	120.6	(%) 4.6	Index 124.6	(%) 29.0	Index 109.1	(%) 6.1
II	112.2	4.7	106.7	1.1	114.7	-1.0	_	30.1	100.8	3.0
'' 	118.3	14.5	112.9	11.0	122.2	7.6	131.7	38.3		14.2
IV	114.3	-0.5	110.3	-4.2	123.0	-2.8		27.7		-5.8
V	106.0	-1.0	102.4	-5.0	119.6	-0.9	109.9	30.3		-9.5
VI	110.2	1.1	105.3	-2.8	118.0	-0.4		29.2		-5.4
VII	107.1	-3.9	102.3	-7.8	116.0	-1.2	118.6	24.0		-14.0
VIII	100.1	-6.0	94.6	-9.0	112.5	-6.9	116.8	12.5		-11.4
IX	104.6	-4.5	99.3	-8.6	112.7	-3.2	118.7	24.3		-13.7
Х	110.1	-2.0	103.0	-7.1	114.7	-3.9	134.9	33.4		-10.3
ΧI	104.4	-5.8	97.3	-10.2	108.1	-4.7	130.6	21.8		-15.1
XII	127.0	-13.5	120.3	-17.2	130.7	-11.3		13.3		-22.3
Average	111.0	-1.2	105.7	-5.0	117.7	-2.3		25.7	96.3	-7.7
2011 I	105.7	-10.6	98.4	-13.6	113.7	-5.8	132.4	6.2	86.4	-20.9
II	104.6	-6.8	97.3	-8.8	112.8	-1.6	131.7	3.5	84.9	-15.8
III	102.6	-13.3	95.2	-15.6	115.5	-5.5	130.3	-1.1	78.6	-25.7
IV	109.2	-4.4	104.0	-5.7	122.9	-0.1	122.9	3.0	88.7	-11.7
V	97.7	-7.8	93.6	-8.7	110.7	-7.4	106.6	-3.1	79.7	-10.1
VI	101.0	-8.4	96.7	-8.2	113.1	-4.1	110.4	-9.1	83.4	-12.5
VII	105.0	-2.0	100.0	-2.2	116.7	0.7	117.8	-0.7	86.5	-5.4
VIII	98.3	-1.8	93.2	-1.5	115.3	2.5	113.3	-3.0	75.2	-6.1
IX	100.7	-3.7	95.3	-4.1	113.6	0.8	116.5	-1.8	80.6	-9.3
X	101.1	-8.1	95.0	-7.7	113.2	-1.3	121.4	-10.0	80.4	-14.4
ΧI	97.7	-6.4	92.3	-5.1	107.0	-1.0	114.6	-12.3	80.6	-9.3
XII	113.0	-11.0	109.3	-9.1	123.6	-5.4	116.7	-20.5	98.1	-12.7
Average	103.0	-7.2	97.5	-7.7	114.9	-2.5	119.6	-4.4	83.6	-13.2
2012 I	96.4	-8.8	89.3	-9.3	106.8	-6.0	123.7	-6.6	75.2	-13.0
II	93.1	-11.0	86.6	-11.0	106.0	-6.0	117.3	-10.9	70.7	-16.7
*	87.1	-15.1	81.6	-14.4	100.3	-13.2	106.4	-18.4	66.2	-15.8

^{*} Provisional data

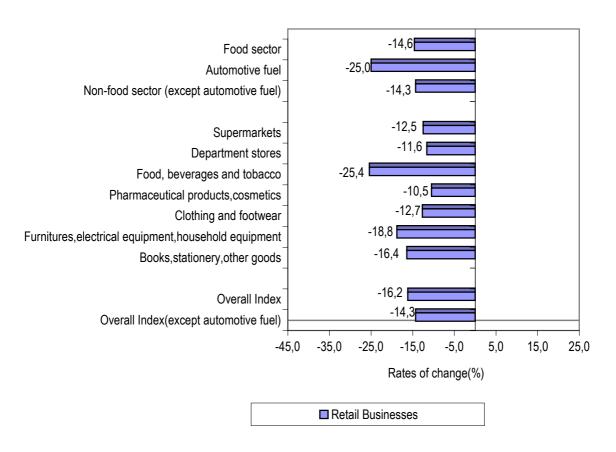
Table 4. Monthly evolution of the turnover in retail trade in real terms

Base year: 2005=100.0

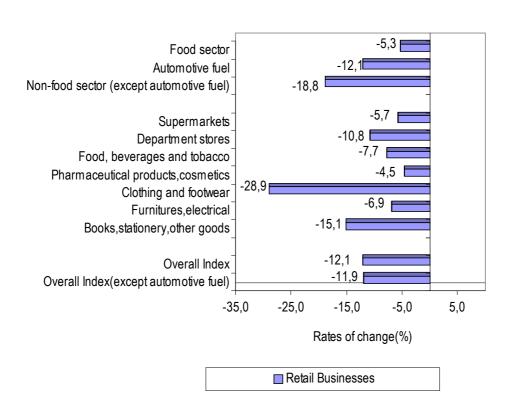
Year-month	Overall index		Overall index (except automotive fuel)		Food sector		Automotive fuel sector		Non-food sector (except automotive fuel)	
		Annual rate		Annual rate		Annual rate		Annual rate		Annual rate
2010	Index	(%)	Index	(%)	Index	(%)	Index	(%)	Index	(%)
2010 I	105.7	6.0	102.7	5.5	103.8	5.3	103.0	0.6		5.8
II 	101.4	2.0	98.5	1.4	97.7	-0.9	95.5	-4.3		3.6
III	100.8	9.7	98.8	10.6	103.9	7.9	88.5	-7.8		13.2
IV	95.5	-5.8	94.9	-5.7	102.0	-4.2	77.5	-15.0		-7.4
V	87.3	-7.1	87.2	-7.1	97.5	-3.7	68.2	-14.0		-11.0
VI	91.5	-4.5	90.4	-5.0	97.0	-4.0	76.1	-8.8		-6.2
VII	90.5	-9.3	89.7	-10.0	95.4	-5.5	73.6	-10.5		-14.3
VIII	85.9	-11.6	84.5	-11.9	91.8	-12.7	72.9	-15.1		-11.3
IX	86.3	-10.5	84.8	-11.6	91.7	-8.9	74.2	-8.8	79.2	-14.5
X	90.6	-8.1	87.6	-10.2	93.6	-9.1	84.1	-3.4	83.2	-11.2
ΧI	85.6	-11.6	82.6	-13.1	87.9	-9.9	80.6	-10.9	78.6	-16.0
XII	103.7	-19.4	102.1	-20.1	106.4	-16.5	87.5	-20.9	99.4	-23.1
Average	93.7	-6.2	92.0	-6.9	97.4	-5.5	81.8	-9.9	88.0	-8.3
2011 I	88.8	-16.1	87.2	-15.1	92.3	-11.1	77.6	-24.7	83.0	-19.4
II	90.8	-10.4	89.7	-9.0	90.8	-7.1	77.3	-19.1	89.5	-11.2
III	83.0	-17.6	81.2	-17.9	92.4	-11.1	74.3	-16.0	71.1	-25.4
IV	87.4	-8.5	87.7	-7.7	97.4	-4.5	69.0	-10.9	79.1	-11.6
V	77.9	-10.7	78.6	-10.0	87.5	-10.3	59.9	-12.2	70.7	-10.1
VI	81.0	-11.5	81.4	-9.9	90.1	-7.1	63.1	-17.1	74.0	-13.3
VII	87.0	-3.8	87.9	-2.1	93.6	-1.9	66.5	-9.6	82.8	-3.0
VIII	84.3	-1.9	85.1	0.7	92.8	1.1	64.3	-11.8	77.8	-0.6
IX	80.7	-6.5	80.4	-5.1	90.7	-1.1	65.7	-11.5	71.5	-9.8
X	80.8	-10.8	79.8	-8.8	89.9	-3.9	69.0	-17.9	71.1	-14.6
ΧI	78.0	-8.9	77.2	-6.6	84.4	-4.0	66.0	-18.1	71.1	-9.6
XII	90.6	-12.6	91.9	-10.0	97.0	-8.8	67.5	-22.8	87.8	-11.7
Average	84.2	-10.2	84.0	-8.7	91.6	-6.0	68.3	-16.4	77.5	-12.0
2012 I	79.4	-10.6	78.0	-10.5	84.1	-8.9	68.7	-11.4	72.5	-12.7
II	79.2	-12.9	79.0	-11.9	83.2	-8.3	63.4	-17.9		-16.1
*	69.6	-16.2	69.6	-14.3	78.8	-14.6	55.7	-25.0		-14.3

^{*} Provisional data

Graph 1.Annual rates of change (%) of the volume index in retail trade, between March 2012 and March 2011.



Graph 2.Monthly rates of change (%) of the volume index in retail trade , between March 2012 and February 2012.



METHODOLOGICAL NOTES

Generally

The Retail Trade Turnover Index with the current form is being released since January 2005. The Retail Trade Turnover Index is a continuation of the Retail Sales Value Index which had been compiled during the period 1963 to 2004.

Purpose of the index – definitions

The purpose of the Retail Trade Turnover Index is to illustrate the performance of the goods and services market. Turnover comprises the total amounts invoiced by the enterprise during the reference period, which correspond to the resale of goods without any further transformation. The data collected each month refer to the sales effected (both retail and wholesale), excluding VAT but including other duties and taxes on the goods.

Legal basis

The compilation of the Retail Trade Turnover Index is governed by Council Regulation (EEC) No.1165/98 "concerning short-term statistics" and by the Regulation No.1893/2006 of the European Parliament and of the Council for the implementation of the new statistical classification NACE Rev.2.

Reference period

Month

Base year

2005=100.0.

Revision

Pursuant to the provisions of Council Regulation No 1165/98 concerning short-term statistics. the index in question is updated every five (5) years in years ending in 0 or 5. The purpose of updating the Retail Trade Turnover Index is to adapt the index to the changes in the breakdown of retail trade.

Statistical classification

The new EU (Eurostat) NACE Rev.2 statistical classification of economic activities was used. in conformity with Regulation (EC) 1893/2006 of the Council and the European Parliament. The most important change in the Retail Trade section of the new NACE Rev. 2 classification. compared with NACE Rev. 1. is that the <u>retail sale of automotive fuel and lubricants</u> is classified under <u>retail trade</u> and not under the "trade. maintenance and repair of motor vehicles and motorcycles" division of NACE Rev. 1.

Geographical coverage

The Index covers the whole of the country. with data from 49 prefectures.

Coverage of economic activities

The index covers division 47 of NACE Rev 2 statistical classification of economic activities.

Statistical survey

In the framework of the survey carried out for the compilation of the revised Retail Trade Turnover Index (2005=100.0) it was decided to include 38.347 retail trade enterprises listed in the Business Register. having an annual turnover (in 2005) equal to or higher than 200.000 euros. Out of these enterprises a random sample of 1.609 enterprises was selected.

Volume Index

From 2005 onwards. the Retail Trade Volume Index is also being compiled to measure changes in the volume of retail trade.

Calculating the indices

The revised Retail Trade Turnover Index is calculated according to the chaining method. The index is reduced to a typical month by multiplying the turnover estimates for the current month by the appropriate correction factor.

The Retail Trade Volume Index is calculated by deflating the Retail Trade Turnover Index using the Consumer Price Index (CPI) as deflator.

Compiled index series

In the last revision of the Retail Trade Turnover and Volume Indices (2005=100.0). it was deemed necessary to calculate parallel series for those indices including and not including fuel. This was due to the inclusion of fuel in retail trade in order to maintain comparability with the

This was due to the inclusion of fuel in retail trade in order to maintain comparability with the previous series of the Retail Trade Turnover and Volume indices (2000=100.0).

Publication of data

The time series of Retail Trade Turnover and Volume Indices (2005=100.0). which include fuel have being published since 2005. whereas the time series of the same indices. which do not include fuel. have being published sine 1995.

References

More information on the methodology concerning the compilation and calculation of the index and for the time series is available on the ELSTAT website (www.statistics.gr).