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### PRESS RELEASE

### TURNOVER INDEX IN RETAIL TRADE: January 2012

According to provisional results, the turnover index in retail trade at current prices, excluding automotive fuel, recorded a fall of 8.9% in January 2012 compared with January 2011. The Index in January 2011 recorded a decrease of 13.6% compared with January 2010 (Tables 1,3).

The turnover index in retail trade, including automotive fuel, recorded a fall of 8.5% in January 2012 compared with January 2011. The Index in January 2011 recorded a decrease of 10.6% compared with January 2010 (Tables 1,3).

The volume of retail trade (i.e. turnover in retail trade at constant prices), excluding automotive fuel, decreased by 10.2% in January 2012, compared with January 2011. The Index in January 2011 recorded a decrease of 15.1% compared with January 2010 (Tables 1,4).

The retail trade volume index, including automotive fuel, decreased by 10.3% in January 2012 compared with January 2011. The Index in January 2011 recorded a decrease of 16.1% compared with January 2010 (Tables 1,4).



### Economic and Short-Term Indicators Division

Retail Sales Value Index Section

Andriana Dafni Tel: 0030 2131352717 Fax: 0030 213 1352729 e-mail: ret.sal@statistics.gr andrdafni@statistics.gr

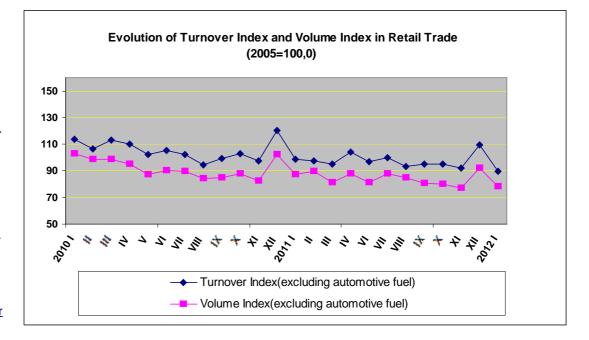


Table 1.Annual rates of change of turnover index and volume index in retail trade

Base year : 2005=100.0

Potell Toods Pusings	Tur	nover Inde	x	Volume Index			
Retail Trade Business	Index January 2012*	Index January 2011	Annual rate (%)	Index January 2012*	Index January 2011	Annual rate (%)	
Overall Index	96.8	105.7	-8.5	79.6	88.8	-10.3	
Overall Index ( except automotive fuel)	89.7	98.4	-8.9	78.3	87.2	-10.2	
I. Main sectors							
Food sector	106.9	113.7	-5.9	84.1	92.3	-8.8	
Automotive fuel sector	124.7	132.4	-5.8	69.3	77.6	-10.7	
Non-food sector (except automotive fuel)	75.7	86.4	-12.3	73.0	83.0	-12.1	
II. Specialized store categories							
Supermarkets	112.0	117.0	-4.3	91.2	97.7	-6.7	
Department stores	90.5	110.4	-18.0	84.6	102.7	-17.6	
Automotive fuel	124.7	132.4	-5.8	69.3	77.6	-10.7	
Food-beverages-tobacco	82.8	98.0	-15.5	65.1	79.6	-18.1	
Pharmaceutical products, cosmetics	97.4	100.4	-3.0	95.4	97.7	-2.4	
Clothing and footwear	74.1	92.2	-19.7	71.3	89.1	-19.9	
Furniture, electrical equipment, household equipment	64.9	74.4	-12.8	66.1	73.8	-10.4	
Books, stationery, other goods	75.5	85.3	-11.4	67.8	77.0	-11.9	
Retail sale not in stores	57.7	82.3	-29.9	•	:	:	

<sup>\*</sup> Provisional data : No data available

Table 2. Monthly rates of change of turnover index and volume index in retail trade

Base year : 2005=100.0

Deteil Trade Dusiness	Τι	rnover Inde	x	Volume Index			
Retail Trade Business	Index January 2012*	Index December 2011	Monthly rate (%)	Index January 2012*	Index December 2011	Monthly rate (%)	
Overall Index	96.8	113.0	-14.4	79.6	90.6	-12.1	
Overall Index ( except automotive fuel)	89.7	109.3	-18.0	78.3	91.9	-14.8	
. Main sectors							
Food sector	106.9	123.6	-13.5	84.1	97.0	-13.3	
Automotive fuel sector	124.7	116.7	6.9	69.3	67.5	2.6	
Non-food sector (except automotive fuel)	75.7	98.1	-22.8	73.0	87.8	-16.9	
II. Specialized store categories							
Supermarkets	112.0	127.7	-12.3	91.2	103.3	-11.7	
Department stores	90.5	104.8	-13.6	84.6	95.4	-11.3	
Automotive fuel	124.7	116.7	6.9	69.3	67.5	2.6	
Food-beverages-tobacco	82.8	104.5	-20.8	65.1	82.1	-20.6	
Pharmaceutical products, cosmetics	97.4	112.8	-13.7	95.4	110.2	-13.5	
Clothing and footwear	74.1	95.5	-22.5	71.3	80.2	-11.0	
Furniture, electrical equipment, household equipment	64.9	78.6	-17.5	66.1	77.5	-14.7	
Books, stationery, other goods	75.5	126.9	-40.5	67.8	113.8	-40.4	
Retail sale not in stores	57.7	64.1	-10.0	:	:	:	

<sup>\*</sup> Provisional data : No data available

Table 3. Monthly evolution of the turnover in retail trade at current prices

Base year: 2005=100.0

Year-month	Overall index		Overall index (except automotive fuel)		Food sector		Automotive fuel sector		Non-food sector (except automotive fuel)	
		Annual rate		Annual rate		Annual rate		Annual rate		Annual rate
2010 I	Index 118.2	(%) 8.3	Index 113.9	(%) 5.3	Index 120.6	(% ) 4.6	Index 124.6	(%) 29.0	Index 109.1	(% ) 6.1
2010 I	112.2	6.3 4.7	106.7	1.1	114.7	-1.0	127.2	30.1		3.0
"	118.3	14.5	112.9	11.0	122.2	7.6		38.3		14.2
IV	114.3	-0.5	110.3	-4.2	123.0	-2.8		27.7		-5.8
V	106.0	-1.0	102.4	-5.0	119.6	-0.9	109.9	30.3		-9.5
VI	110.2	1.1	105.3	-2.8	118.0	-0.4		29.2		-5.4
VII	107.1	-3.9	102.3	-7.8	116.0	-1.2	118.6	24.0		-14.0
VIII	100.1	-6.0	94.6	-9.0	112.5	-6.9	116.8	12.5		-11.4
ΙX	104.6	-4.5	99.3	-8.6	112.7	-3.2	118.7	24.3		-13.7
x	110.1	-2.0	103.0	-7.1	114.7	-3.9	134.9	33.4	93.9	-10.3
ΧI	104.4	-5.8	97.3	-10.2	108.1	-4.7	130.6	21.8	88.9	-15.1
XII	127.0	-13.5	120.3	-17.2	130.7	-11.3	146.7	13.3	112.4	-22.3
2011 I	105.7	-10.6	98.4	-13.6	113.7	-5.8	132.4	6.2	86.4	-20.9
II	104.6	-6.8	97.3	-8.8	112.8	-1.6	131.7	3.5	84.9	-15.8
Ш	102.6	-13.3	95.2	-15.6	115.5	-5.5	130.3	-1.1	78.6	-25.7
IV	109.2	-4.4	104.0	-5.7	122.9	-0.1	122.9	3.0	88.7	-11.7
V	97.7	-7.8	93.6	-8.7	110.7	-7.4	106.6	-3.1	79.7	-10.1
VI	101.0	-8.4	96.7	-8.2	113.1	-4.1	110.4	-9.1	83.4	-12.5
VII	105.0	-2.0	100.0	-2.2	116.7	0.7	117.8	-0.7	86.5	-5.4
VIII	98.3	-1.8	93.2	-1.5	115.3	2.5	113.3	-3.0	75.2	-6.1
IX	100.7	-3.7	95.3	-4.1	113.6	0.8	116.5	-1.8	80.6	-9.3
X	101.1	-8.1	95.0	-7.7	113.2	-1.3	121.4	-10.0	80.4	-14.4
ΧI	97.7	-6.4	92.3	-5.1	107.0	-1.0	114.6	-12.3	80.6	-9.3
XII	113.0	-11.0	109.3	-9.1	123.6	-5.4	116.7	-20.5	98.1	-12.7
2012 *I	96.8	-8.5	89.7	-8.9	106.9	-5.9	124.7	-5.8	75.7	-12.3

<sup>\*</sup> Provisional data

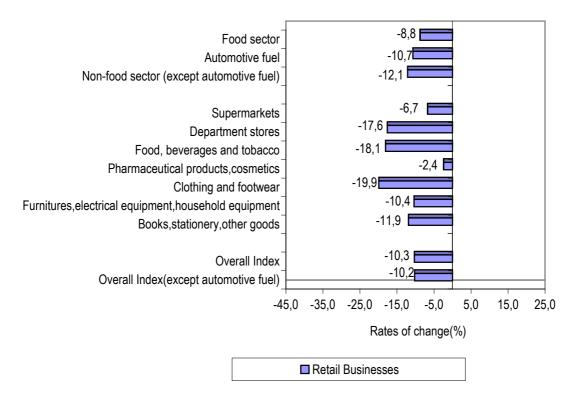
Table 4. Monthly evolution of the turnover in retail trade in real terms

Base year: 2005=100.0

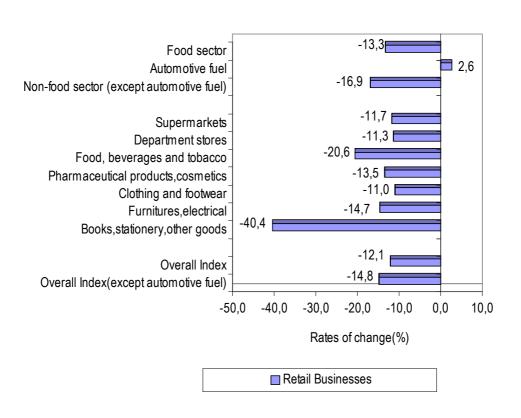
Year-month	Overa	II index	Overall index (except automotive fuel)		Food sector		Automotive fuel sector		Non-food sector (except automotive fuel)	
	Indov	Annual rate (%)	Indov	Annual rate (%)	Index	Annual rate (%)	Indov	Annual rate (%)	Index	Annual rate (%)
2010 I	Index 105.7	6.0	Index 102.7	(%) 5.5	103.8	5.3	Index 103.0	0.6		5.8
II II	101.4	2.0	98.5	1.4	97.7	-0.9	95.5	-4.3		3.6
Ш	100.8	9.7	98.8	10.6	103.9	7.9		-7.8		13.2
IV	95.5	-5.8	94.9	-5.7	102.0	-4.2	77.5	-15.0		-7.4
V	87.3	-7.1	87.2	-7.1	97.5	-3.7	68.2	-14.0	78.7	-11.0
VI	91.5	-4.5	90.4	-5.0	97.0	-4.0	76.1	-8.8	85.3	-6.2
VII	90.5	-9.3	89.7	-10.0	95.4	-5.5	73.6	-10.5	85.3	-14.3
VIII	85.9	-11.6	84.5	-11.9	91.8	-12.7	72.9	-15.1	78.2	-11.3
IX	86.3	-10.5	84.8	-11.6	91.7	-8.9	74.2	-8.8	79.2	-14.5
X	90.6	-8.1	87.6	-10.2	93.6	-9.1	84.1	-3.4	83.2	-11.2
ΧI	85.6	-11.6	82.6	-13.1	87.9	-9.9	80.6	-10.9	78.6	-16.0
XII	103.7	-19.4	102.1	-20.1	106.4	-16.5	87.5	-20.9	99.4	-23.1
2011 I	88.8	-16.1	87.2	-15.1	92.3	-11.1	77.6	-24.7	83.0	-19.4
II	90.8	-10.4	89.7	-9.0	90.8	-7.1	77.3	-19.1	89.5	-11.2
III	83.0	-17.6	81.2	-17.9	92.4	-11.1	74.3	-16.0	71.1	-25.4
IV	87.4	-8.5	87.7	-7.7	97.4	-4.5	69.0	-10.9	79.1	-11.6
V	77.9	-10.7	78.6	-10.0	87.5	-10.3	59.9	-12.2	70.7	-10.1
VI	81.0	-11.5	81.4	-9.9	90.1	-7.1	63.1	-17.1	74.0	-13.3
VII	87.0	-3.8	87.9	-2.1	93.6	-1.9	66.5	-9.6	82.8	-3.0
VIII	84.3	-1.9	85.1	0.7	92.8	1.1	64.3	-11.8	77.8	-0.6
IX	80.7	-6.5	80.4	-5.1	90.7	-1.1	65.7	-11.5	71.5	-9.8
Х	80.8	-10.8	79.8	-8.8	89.9	-3.9	69.0	-17.9	71.1	-14.6
ΧI	78.0	-8.9	77.2	-6.6	84.4	-4.0	66.0	-18.1	71.1	-9.6
XII	90.6	-12.6	91.9	-10.0	97.0	-8.8	67.5	-22.8	87.8	-11.7
2012 *I	79.6	-10.3	78.3	-10.2	84.1	-8.8	69.3	-10.7	73.0	-12.1

<sup>\*</sup> Provisional data

Graph 1.Annual rates of change (%) of the volume index in retail trade, between January 2012 and January 2011.



Graph 2.Monthly rates of change (%) of the volume index in retail trade , between January 2012 and December 2011.



### **METHODOLOGICAL NOTES**

### Generally

The Retail Trade Turnover Index with the current form is being released since January 2005. The Retail Trade Turnover Index is a continuation of the Retail Sales Value Index which had been compiled during the period 1963 to 2004.

# Purpose of the index – definitions

The purpose of the Retail Trade Turnover Index is to illustrate the performance of the goods and services market. Turnover comprises the total amounts invoiced by the enterprise during the reference period, which correspond to the resale of goods without any further transformation. The data collected each month refer to the sales effected (both retail and wholesale), excluding VAT but including other duties and taxes on the goods.

### Legal basis

The compilation of the Retail Trade Turnover Index is governed by Council Regulation (EEC) No.1165/98 "concerning short-term statistics" and by the Regulation No.1893/2006 of the European Parliament and of the Council for the implementation of the new statistical classification NACE Rev.2.

### Reference period

Month

### Base year

2005=100.0.

#### Revision

Pursuant to the provisions of Council Regulation No 1165/98 concerning short-term statistics. the index in question is updated every five (5) years in years ending in 0 or 5. The purpose of updating the Retail Trade Turnover Index is to adapt the index to the changes in the breakdown of retail trade.

# Statistical classification

The new EU (Eurostat) NACE Rev.2 statistical classification of economic activities was used. in conformity with Regulation (EC) 1893/2006 of the Council and the European Parliament. The most important change in the Retail Trade section of the new NACE Rev. 2 classification. compared with NACE Rev. 1. is that the <u>retail sale of automotive fuel and lubricants</u> is classified under <u>retail trade</u> and not under the "trade. maintenance and repair of motor vehicles and motorcycles" division of NACE Rev. 1.

# Geographical coverage

The Index covers the whole of the country. with data from 49 prefectures.

### Coverage of economic activities

The index covers division 47 of NACE Rev 2 statistical classification of economic activities.

### Statistical survey

In the framework of the survey carried out for the compilation of the revised Retail Trade Turnover Index (2005=100.0) it was decided to include 38.347 retail trade enterprises listed in the Business Register. having an annual turnover (in 2005) equal to or higher than 200.000 euros. Out of these enterprises a random sample of 1.609 enterprises was selected.

#### Volume Index

From 2005 onwards. the Retail Trade Volume Index is also being compiled to measure changes in the volume of retail trade.

### Calculating the indices

The revised Retail Trade Turnover Index is calculated according to the chaining method. The index is reduced to a typical month by multiplying the turnover estimates for the current month by the appropriate correction factor.

The Retail Trade Volume Index is calculated by deflating the Retail Trade Turnover Index using the Consumer Price Index (CPI) as deflator.

### Compiled index series

In the last revision of the Retail Trade Turnover and Volume Indices (2005=100.0). it was deemed necessary to calculate parallel series for those indices including and not including fuel. This was due to the inclusion of fuel in retail trade in order to maintain comparability with the

This was due to the inclusion of fuel in retail trade in order to maintain comparability with the previous series of the Retail Trade Turnover and Volume indices (2000=100.0).

#### **Publication of data**

The time series of Retail Trade Turnover and Volume Indices (2005=100.0). which include fuel have being published since 2005. whereas the time series of the same indices. which do not include fuel. have being published sine 1995.

### References

More information on the methodology concerning the compilation and calculation of the index and for the time series is available on the ELSTAT website (www.statistics.gr).