



HELLENIC REPUBLIC
HELLENIC STATISTICAL AUTHORITY

Piraeus, 27 February 2025

STATISTICS ON INTERNATIONAL TRADE IN GOODS BY ENTERPRISE CHARACTERISTICS (TEC) YEAR 2023

The Hellenic Statistical Authority (ELSTAT) announces the statistical data on International Trade in Goods by Enterprise Characteristics, presenting the value of imports and exports by economic activity sector of the enterprises, employment size class of the enterprises, type of control, geographical diversity and trade concentration, for the year 2023.

Exports

In 2023, 19,393 enterprises had export transactions amounting to 47,358.7 million euro. The transactions value of the enterprises in sections “Manufacturing”, “Electricity, gas, steam and air conditioning supply”, “Water supply, sewerage, waste management and remediation activities” and “Mining and quarrying”, which represent 30.4% (5,901 enterprises) of the total number of enterprises, accounted for 71.3% (33,792.2 million euro) of the total exports value. The transactions value of the enterprises in “Wholesale and retail trade, repair of motor vehicles and motorcycles”, which stand for 50.4% (9,763 enterprises) of the total number of enterprises, accounted for 22.1% (10,456.0 million euro) of the total value of exports. Finally, the transactions value of the enterprises in sections “Agriculture, forestry and fishing”, “Construction” and Other services (excluding Wholesale and retail trade, etc.), which represent 19.2% (3,729 enterprises) of the total number of enterprises, accounted for 6.6% (3,110.4 million euro) of the total exports value (Table 1 - Graph 1).

On the basis of the available data on the concentration of trade value, it is observed that the top 5 enterprises, in terms of value of transactions, accounted for 29.5% of the total value of exports, the top 50 enterprises stood for 49.7% of the total value of exports, while the top 1,000 enterprises accounted for 83.8% of the total value of exports (Table 3.1 - Graph 3).

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As regards the type of control of the enterprises which had export transactions, 18,116 enterprises (93.4% of the total number of enterprises) were domestically controlled enterprises without their own affiliates abroad and accounted for 38.0% (17,981.7 million euro) of the total exports value, 234 enterprises (1.2% of the total number of enterprises) were domestically controlled enterprises with own affiliates abroad and accounted for 36.2% (17,165.6 million euro) of the total exports value and 1,043 enterprises (5.4% of the total number of enterprises) were foreign controlled enterprises and accounted for 25.8% (12,211.4 million euro) of the total exports value (Table 4 – Graph 4).

By analysing enterprises by the geographical diversity of exports, i.e. the number of partner countries to which enterprises exported, 4.7% (920 enterprises) of the total number of enterprises accounted for 65.6% (31,084.8 million euro) of the total value of exports and exported to more than 20 partner countries, 8.4% (1,623 enterprises) of the total number of enterprises, accounted for 15.8% (7,467.5 million euro) of the total value of exports and exported to 10-19 partner countries, 45.4% (8,804 enterprises) of the total number of enterprises, accounted for 16.1% (7,628.2 million euro) of the total export value and exported to 2-9 partner countries, while 41.5% (8,046 enterprises) of the total number of enterprises, accounted for 2.5% (1,178.2 million euro) of the total export value and exported to only 1 partner country (Table 5 - Graph 5).

Imports

As regards imports, 36,810 enterprises had import transactions in 2023 with the value of 75,712.5 million euro. The transactions value of the enterprises in sections “Manufacturing”, “Electricity, gas, steam and air conditioning supply”, “Water supply, sewerage, waste management and remediation activities” and “Mining and quarrying”, which represent 19.6% (7,207 enterprises) of the total number of enterprises, accounted for 50.7% of the total imports value (38,368.6 million euro). The transactions value of the enterprises in “Wholesale and retail trade, repair of motor vehicles and motorcycles”, which stood for 54.4% (20,014 enterprises) of the total number of enterprises, accounted for 42.2% (31,941.6 million euro) of the total value of imports. Finally, the transactions value of the enterprises in “Agriculture, forestry and fishing”, “Construction” and Other services (excluding Wholesale and retail trade, etc.), which represent 26.0% (9,589 enterprises) of the total number of enterprises, accounted for 7.1% (5,402.3 million euro) of the total value of imports. (Table 1 - Graph 1).

On the basis of the available data on the concentration of trade value, it is observed that the top 5 enterprises, in terms of value of transactions, accounted for 26.5% of the total value of imports, the top 100 enterprises accounted for 51.5% of the total value of imports, while the top 1,000 enterprises stood for 77.3% of the total value of imports (Table 3.2 - Graph 3).

As regards the type of control of the enterprises which had import transactions, 34,935 enterprises (94.9% of the total number of enterprises) were domestically controlled enterprises without their

own affiliates abroad and accounted for 37.2% (28,159.9 million euro) of the total exports value, 289 enterprises (0.8% of the total number of enterprises) were domestically controlled enterprises with own affiliates abroad and accounted for 33.0% (24,977.2 million euro) of the total exports value and 1,586 enterprises (4.3% of the total number of enterprises) were foreign controlled enterprises and accounted for 29.8% (22,575.4 million euro) of the total exports value (Table 4 – Graph 4).

By analysing enterprises by the geographical diversity of imports, i.e. the number of partner countries from which enterprises imported, 1.4% (511 enterprises) of the total number of enterprises accounted for 50.3% (38,099.4 million euro) of the total import value and imported from more than 20 partner countries, 7.6% (2,783 enterprises) of the total number of enterprises, accounted for 25.2% (19,055.1 million euro) of the total import value and imported from 10-19 partner countries, 45.1% (16,600 enterprises) of the total number of enterprises, accounted for 21.6% (16,389.4 million euro) of the total import value and imported from 2-9 partner countries, while 45.9% (16,916 enterprises) of the total number of enterprises, accounted for 2.9% (2,168.6 million euro) of the total import value and imported from only 1 partner country (Table 5 - Graph 5).

Table 1. International trade in goods by section of economic activity, 2023

Economic Activity	Total		Agriculture, forestry and fishing, Construction, Other services (excluding Wholesale and retail trade, etc.)		Manufacturing, Electricity, gas, steam and air conditioning supply, Water supply, sewerage, waste management and remediation activities, Mining and quarrying ⁽¹⁾		Wholesale and retail trade, repair of motor vehicles and motorcycles	
Flow	Number of enterprises	Value in million €	Number of enterprises	Value in million €	Number of enterprises	Value in million €	Number of enterprises	Value in million €
Exports	19,393	47,358.7	3,729	3,110.5	5,901	33,792.2	9,763	10,456.0
Share %	100.0	100.0	19.2	6.6	30.4	71.3	50.4	22.1
Imports	36,810	75,712.5	9,589	5,402.3	7,207	38,368.6	20,014	31,941.6
Share %	100.0	100.0	26.0	7.1	19.6	50.7	54.4	42.2

⁽¹⁾ Enterprises with unknown section of economic activity, are included. They correspond to a small number with low value transactions.

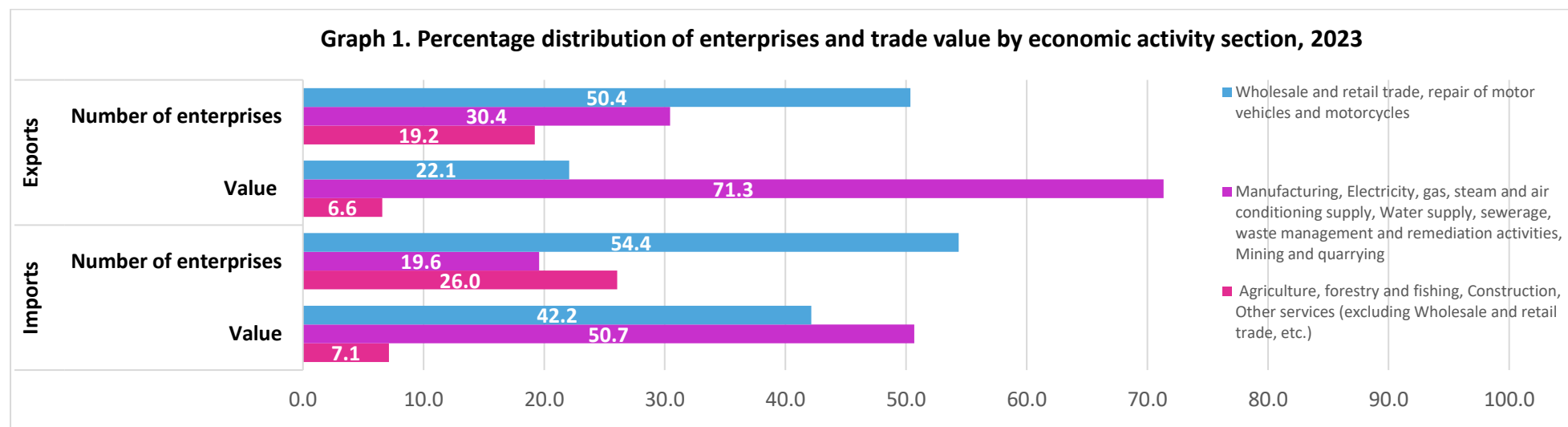
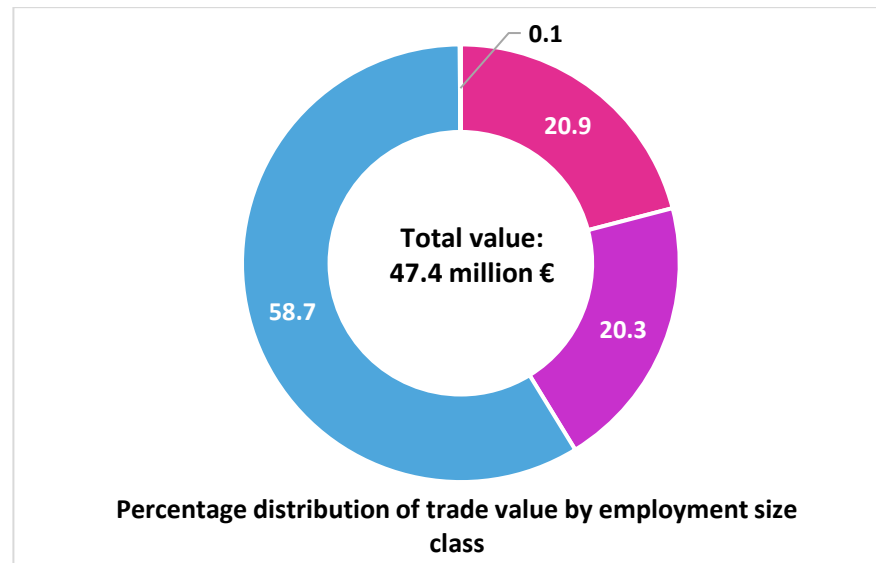
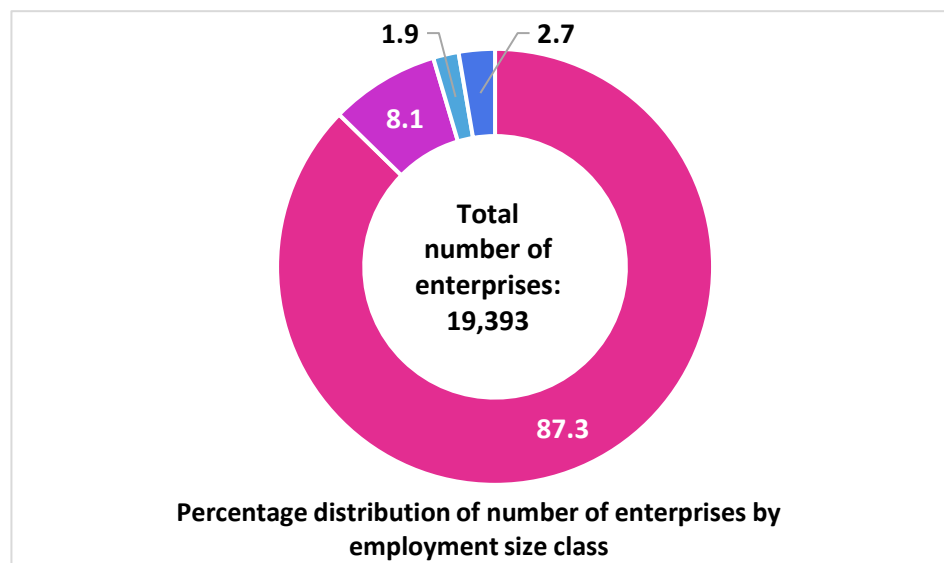


Table 2.1. Exports: Number of enterprises and trade value, by employment size class and section of economic activity, 2023

Enterprise size class (in terms of employment)	Total				Agriculture, forestry and fishing, Construction, Other services (excluding Wholesale and retail trade, etc.)				Manufacturing, Electricity, gas, steam and air conditioning supply, Water supply, sewerage, waste management and remediation activities, Mining and quarrying ⁽¹⁾				Wholesale and retail trade, repair of motor vehicles and motorcycles			
	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %
0 - 49	16,933	87.3	9,920.9	20.9	3,078	82.5	904.8	29.1	4,924	83.4	2,997.3	8.9	8,931	91.5	6,018.8	57.6
50 - 249	1,572	8.1	9,611.7	20.3	309	8.3	1,489.0	47.9	715	12.1	5,597.3	16.6	548	5.6	2,525.4	24.1
≥250	367	1.9	27,788.1	58.7	110	3.0	698.5	22.4	175	3.0	25,193.5	74.5	82	0.8	1,896.1	18.1
Unknown	521	2.7	38.0	0.1	232	6.2	18.2	0.6	87	1.5	4.1	0.0	202	2.1	15.7	0.2
Total	19,393	100.0	47,358.7	100.0	3,729	100.0	3,110.5	100.0	5,901	100.0	33,792.2	100.0	9,763	100.0	10,456.0	100.0

⁽¹⁾ Enterprises with unknown section of economic activity, are included. They correspond to a small number with low value of transactions.

Graph 2.1. Exports: Percentage distribution of enterprises and trade value by employment size class, 2023



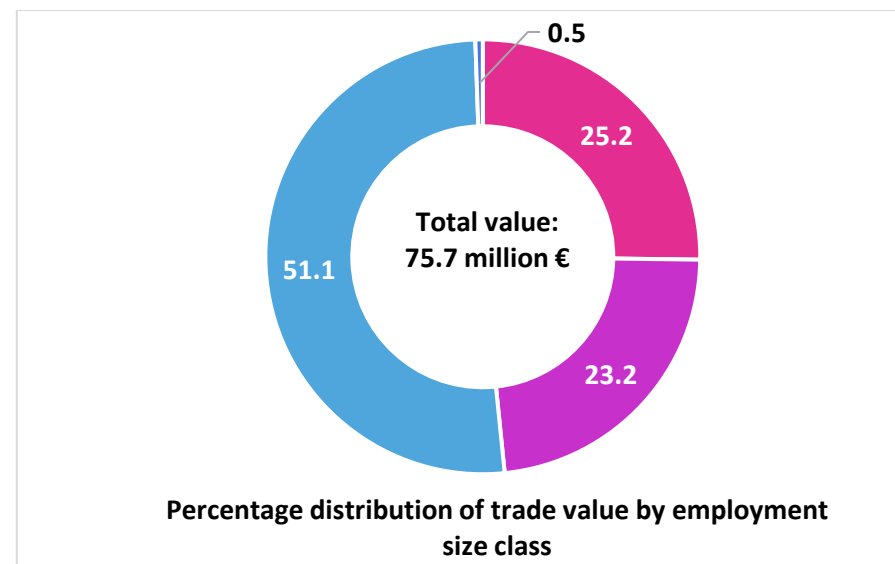
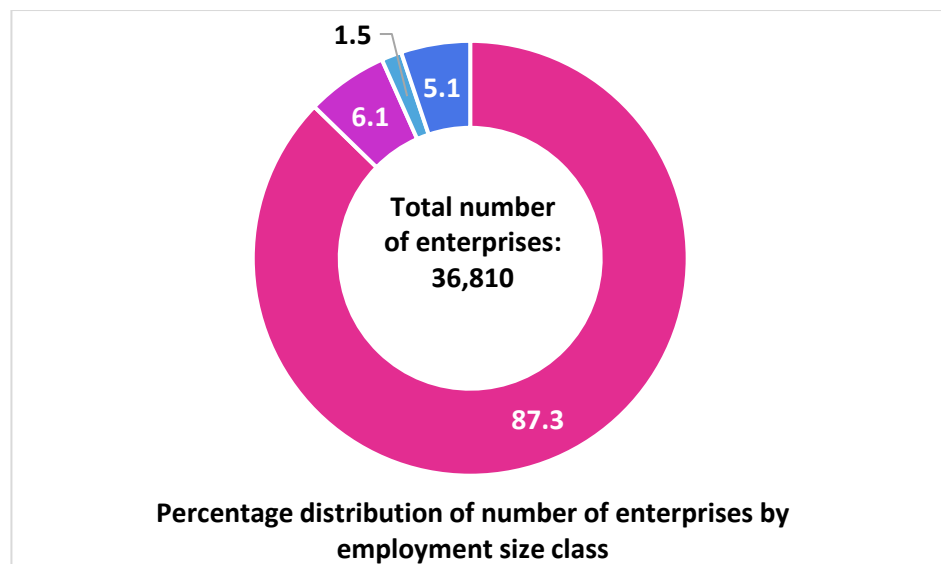
■ 0-49 number of employees ■ 50-249 number of employees ■ ≥250 number of employees ■ Unknown number of employees

Table 2.2. Imports: Number of enterprises and trade value, by employment size class and section of economic activity, 2023

Enterprise size class (in terms of employment)	Total				Agriculture, forestry and fishing, Construction, Other services (excluding Wholesale and retail trade, etc.)				Manufacturing, Electricity, gas, steam and air conditioning supply, Water supply, sewerage, waste management and remediation activities, Mining and quarrying ⁽¹⁾				Wholesale and retail trade, repair of motor vehicles and motorcycles			
	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %
0 - 49	32,126	87.3	19,088.3	25.2	7,734	80.7	1,632.5	30.2	5,915	82.1	2,848.6	7.4	18,477	92.3	14,607.2	45.7
50 - 249	2,234	6.1	17,550.2	23.2	814	8.5	1,343.7	24.9	753	10.4	5,607.1	14.6	667	3.3	10,599.4	33.2
≥250	555	1.5	38,658.8	51.1	281	2.9	2,279.7	42.2	180	2.5	29,716.2	77.5	94	0.5	6,662.9	20.9
Unknown	1,895	5.1	415.2	0.5	760	7.9	146.4	2.7	359	5.0	196.7	0.5	776	3.9	72.1	0.2
Total	36,810	100.0	75,712.5	100.0	9,589	100.0	5,402.3	100.0	7,207	100.0	38,368.6	100.0	20,014	100.0	31,941.6	100.0

⁽¹⁾ Enterprises with unknown section of economic activity, are included. They correspond to a small number with low value of transactions.

Graph 2.2. Imports: Percentage distribution of enterprises and trade value by employment size class, 2023



■ 0-49 number of employees ■ 50-249 number of employees ■ ≥250 number of employees ■ Unknown number of employees

Table 3.1. Exports: Concentration of trade value by section of economic activity, 2023

Distribution of enterprises by value of transactions ⁽¹⁾	Exports							
	Total		Agriculture, forestry and fishing, Construction, Other services (excluding Wholesale and retail trade, etc.)		Manufacturing, Electricity, gas, steam and air conditioning supply, Water supply, sewerage, waste management and remediation activities, Mining and quarrying ⁽²⁾		Wholesale and retail trade, repair of motor vehicles and motorcycles	
	Value in million €	Share %	Value in million €	Share %	Value in million €	Share %	Value in million €	Share %
Top5	13,986.5	29.5	1,093.6	35.2	13,986.6	41.4	1,521.2	14.5
Top 10	17,308.0	36.5	1,389.0	44.7	16,905.0	50.0	2,138.7	20.5
Top 20	19,952.3	42.1	1,718.6	55.3	18,749.1	55.5	2,782.2	26.6
Top 50	23,540.8	49.7	2,031.8	65.3	21,379.9	63.3	3,839.9	36.7
Top 100	26,750.2	56.5	2,278.7	73.3	23,873.1	70.6	4,903.0	46.9
Top 500	35,890.3	75.8	2,823.6	90.8	29,969.6	88.7	7,736.4	74.0
Top 1,000	39,694.1	83.8	2,989.8	96.1	31,880.0	94.3	8,823.3	84.4
Total	47,358.7	100.0	3,110.4	100.0	33,792.2	100.0	10,456.0	100.0

⁽¹⁾ The distribution of enterprises is based on the value of their transactions.

⁽²⁾ Enterprises with unknown section of economic activity, are included. They correspond to a small number with low value of transactions.

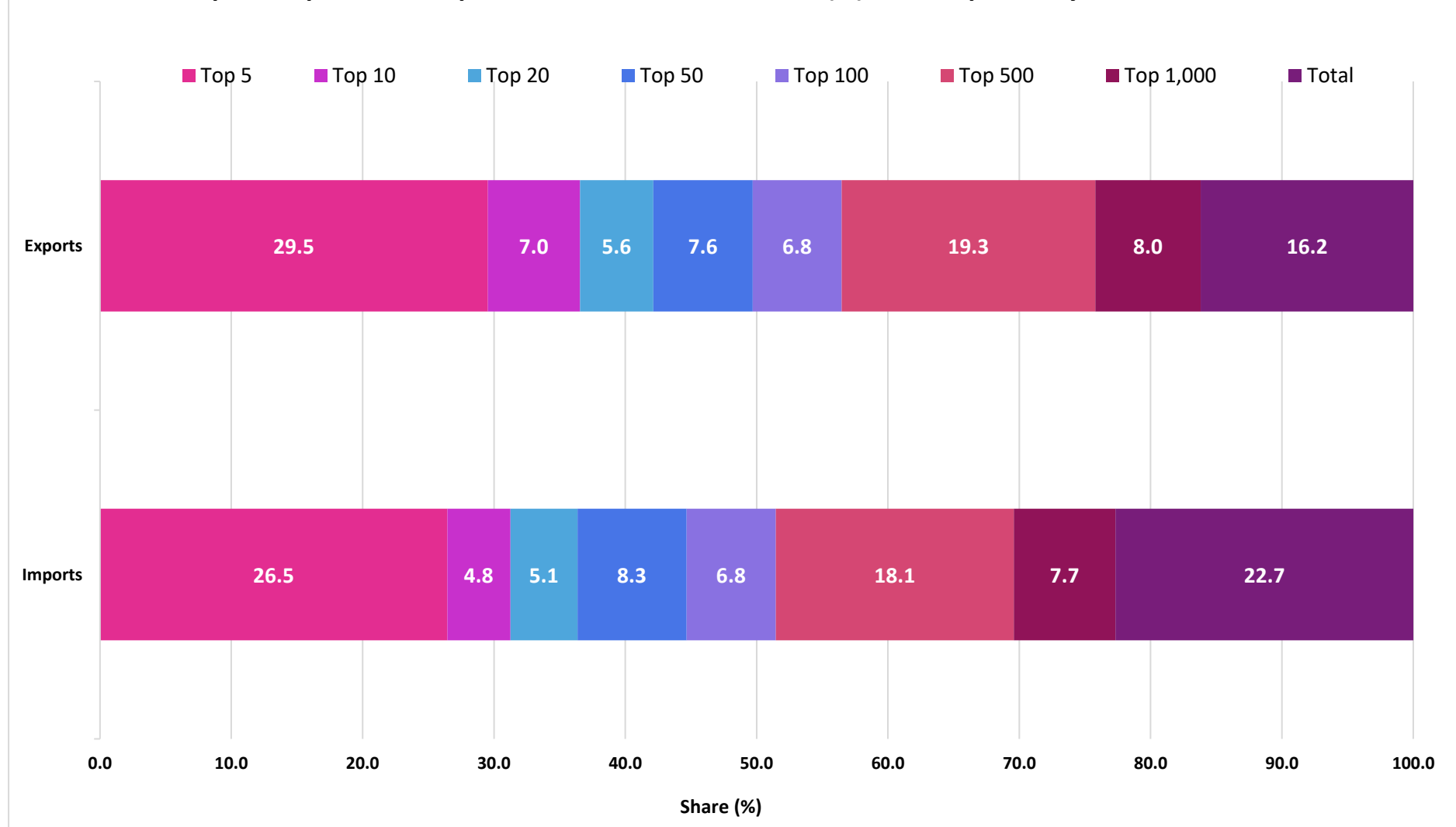
Table 3.2. Imports: Concentration of trade value by section of economic activity, 2023

Distribution of enterprises by value of transactions ⁽¹⁾	Imports							
	Total		Agriculture, forestry and fishing, Construction, Other services (excluding Wholesale and retail trade, etc.)		Manufacturing, Electricity, gas, steam and air conditioning supply, Water supply, sewerage, waste management and remediation activities, Mining and quarrying ⁽²⁾		Wholesale and retail trade, repair of motor vehicles and motorcycles	
	Value in million €	Share %	Value in million €	Share %	Value in million €	Share %	Value in million €	Share %
Top5	20,033.0	26.5	2,322.7	43.0	20,035.3	52.2	2,226.1	7.0
Top 10	23,658.4	31.2	2,738.1	50.7	22,565.1	58.8	3,684.6	11.5
Top 20	27,527.1	36.4	3,138.0	58.1	25,008.6	65.2	5,668.0	17.7
Top 50	33,818.2	44.7	3,655.9	67.7	27,904.8	72.7	8,981.8	28.1
Top 100	38,958.9	51.5	4,022.9	74.5	30,149.1	78.6	12,096.1	37.9
Top 500	52,686.4	69.6	4,769.1	88.3	34,812.0	90.7	20,089.1	62.9
Top 1,000	58,549.6	77.3	5,039.7	93.3	36,398.1	94.9	23,384.9	73.2
Total	75,712.5	100.0	5,402.3	100.0	38,368.6	100.0	31,941.6	100.0

⁽¹⁾ The distribution of the enterprises is based on the value of their transactions.

⁽²⁾ Enterprises with unknown section of economic activity, are included. They correspond to a small number with low value of transactions.

Graph 3. Exports and Imports: Cumulative distribution (%) of enterprises, by trade value, 2023



Each class, e.g. Top 10 enterprises, includes the pre-existing class (e.g. Top 5 enterprises) and adds another 5 enterprises.

Table 4. Exports and Imports: Number of enterprises and trade value by type of control of enterprises, 2023

Type of control	Exports				Imports			
	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %
Domestically controlled enterprises without own affiliates abroad	18,116	93.4	17,981.7	38.0	34,935	94.9	28,159.9	37.2
Domestically controlled enterprises with own affiliates abroad	234	1.2	17,165.6	36.2	289	0.8	24,977.2	33.0
Foreign controlled enterprises	1,043	5.4	12,211.4	25.8	1,586	4.3	22,575.4	29.8
Total	19,393	100.0	47,358.7	100.0	36,810	100.0	75,712.5	100.0

Graph 4. Percentage Distribution of enterprises and trade value by type of control

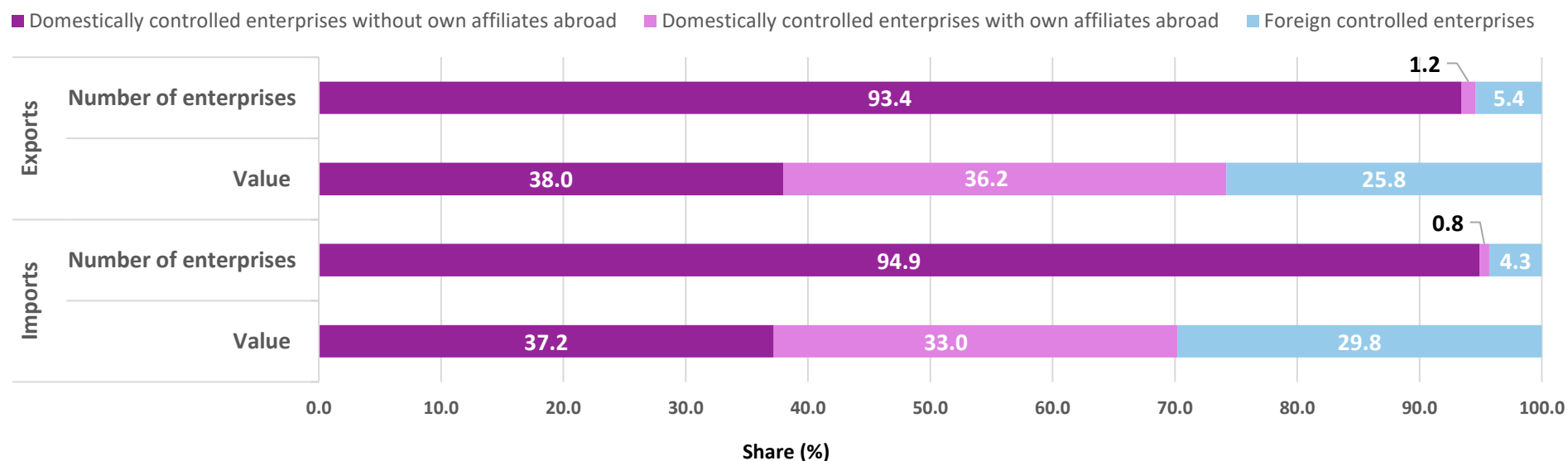


Table 5. Exports and Imports: Number of enterprises and trade value by number of partner countries (geographic diversity), 2023

Number of partner countries	Exports				Imports			
	Number of enterprises	Share %	Value in million €	Share %	Number of enterprises	Share %	Value in million €	Share %
1	8,046	41.5	1,178.2	2.5	16,916	45.9	2,168.6	2.9
2-9	8,804	45.4	7,628.2	16.1	16,600	45.1	16,389.4	21.6
10-19	1,623	8.4	7,467.5	15.8	2,783	7.6	19,055.1	25.2
≥ 20	920	4.7	31,084.8	65.6	511	1.4	38,099.4	50.3
Total	19,393	100.0	47,358.7	100.0	36,810	100.0	75,712.5	100.0

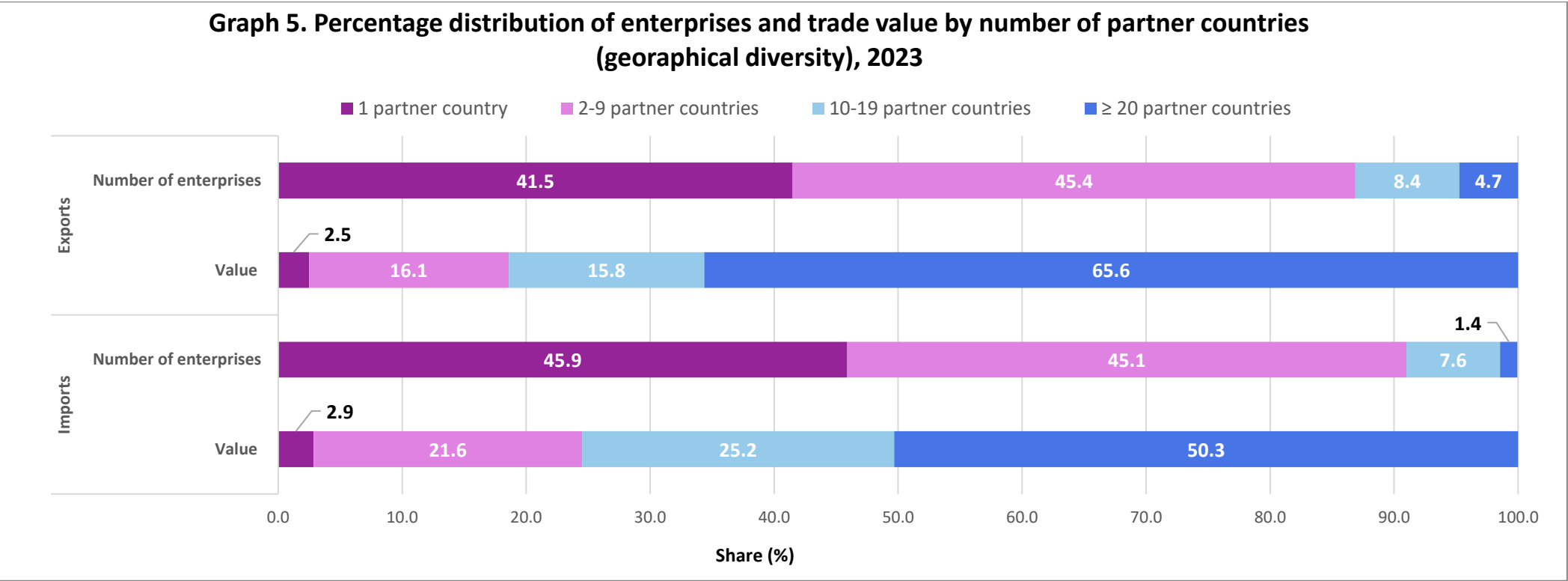


Table 6.1 Exports: Number of enterprises and trade value by geographical area and economic activity, 2023

Economic Activity	Exports							
	Total		Agriculture, forestry and fishing, Construction, Other services (excluding Wholesale and retail trade, etc.)		Manufacturing, Electricity, gas, steam and air conditioning supply, Water supply, sewerage, waste management and remediation activities, Mining and quarrying ⁽¹⁾		Wholesale and retail trade, repair of motor vehicles and motorcycles	
Geographical area	Number of enterprises	Value in million €	Number of enterprises	Value in million €	Number of enterprises	Value in million €	Number of enterprises	Value in million €
EU Member States	11,467	26,403.1	1,485	1,782.4	3,537	17,286.6	6,445	7,334.1
European Countries other than EU Member States, Russian Federation & United Kingdom	5,708	6,813.3	1,115	297.2	1,746	5,481.8	2,847	1,034.4
Africa	3,287	3,437.7	897	288.4	1,215	2,926.4	1,175	222.9
Near and Middle East countries	3,798	3,287.3	674	117.3	1,586	2,430.9	1,538	739.1
United States of America (USA)	3,741	2,105.5	806	158.2	1,573	1,677.8	1,362	269.5
United Kingdom	4,065	1,796.0	736	87.4	1,684	1,396.2	1,645	312.3
Other Asian countries, not included China	2,100	1,625.4	427	189.4	807	1,239.6	866	196.3
North and South America, not included USA	2,670	1,051.0	776	98.0	961	741.3	933	211.7
Oceania and Polar regions	2,024	403.7	459	65.4	806	246.9	759	91.4
China	1,219	340.8	373	22.3	425	287.5	421	31.0
Russian Federation	239	94.8	13	4.5	149	77.2	77	13.1
Total ⁽²⁾	13,393	47,358.7	3,729	3,110.5	5,901	33,792.2	9,763	10,456.0

⁽¹⁾ Enterprises with unknown section of economic activity, are included. They correspond to a small number with low value of transactions.

⁽²⁾ The number of enterprises does not sum to the total, since one enterprise may carry out transactions with more than one geographical area.

Graph 6.1 Exports: Number of enterprises and trade value by geographical area, 2023

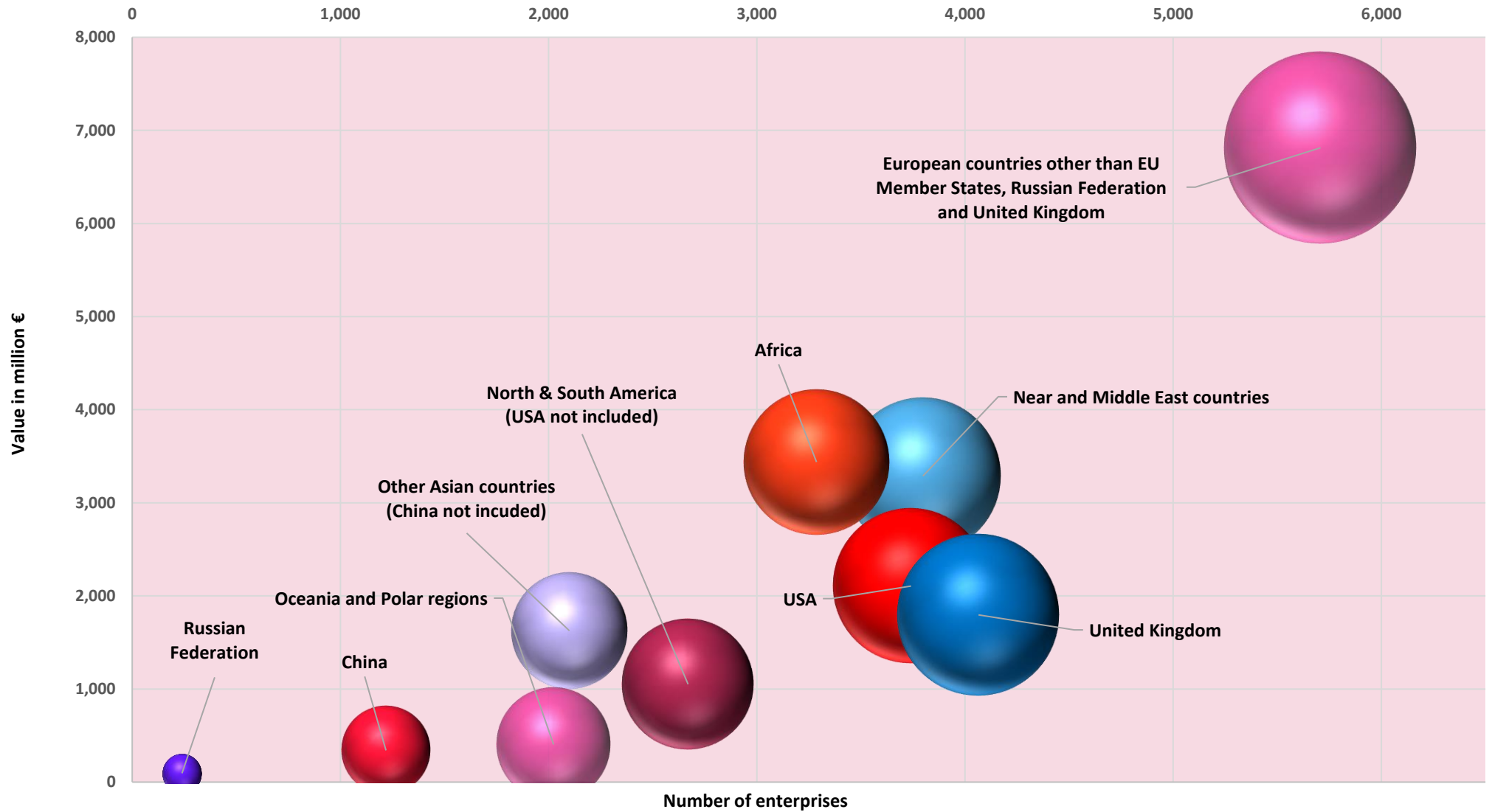


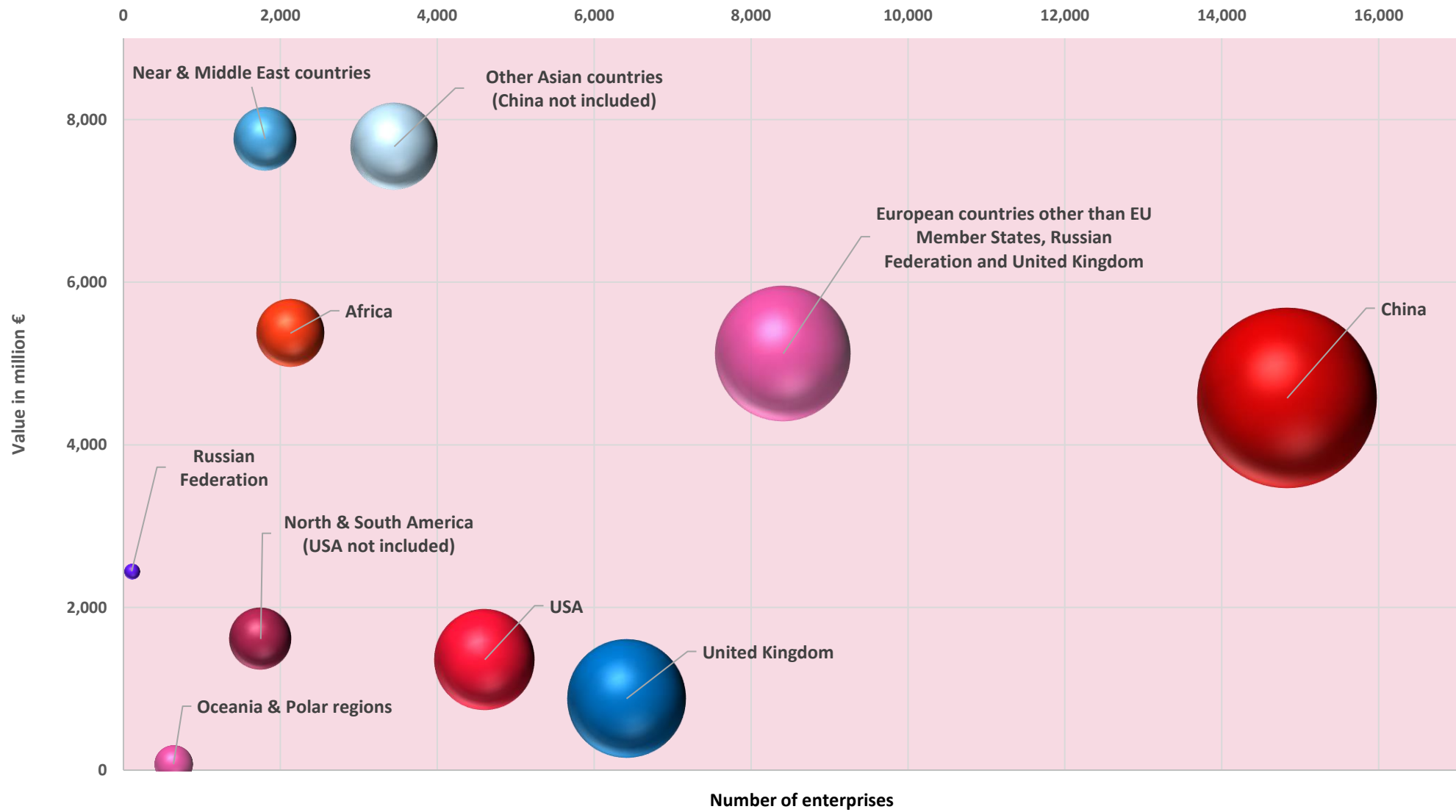
Table 6.2 Imports: Number of enterprises and trade value by geographical area and economic activity, 2023

Economic Activity	Imports							
	Total		Agriculture, forestry and fishing, Construction, Other services (excluding Wholesale and retail trade, etc.)		Manufacturing, Electricity, gas, steam and air conditioning supply, Water supply, sewerage, waste management and remediation activities, Mining and quarrying ⁽¹⁾		Wholesale and retail trade, repair of motor vehicles and motorcycles	
Geographical area	Number of enterprises	Value in million €	Number of enterprises	Value in million €	Number of enterprises	Value in million €	Number of enterprises	Value in million €
EU Member States	17,709	38,847.3	2,735	3,765.3	3,878	11,846.1	11,096	23,235.9
Near and Middle East countries	1,806	7,760.0	520	65.5	485	7,479.7	801	214.8
Other Asian countries, not included China	3,452	7,667.7	942	462.4	588	5,506.7	1,922	1,698.5
Africa	2,128	5,372.7	452	40.7	567	4,907.0	1,109	425.0
European Countries other than EU Member States, Russian Federation & United Kingdom	8,410	5,121.7	1,486	190.5	2,189	2,816.8	4,735	2,114.4
China	14,833	4,574.3	3,642	454.0	3,300	1,113.6	7,891	3,006.7
Russian Federation	105	2,445.5	20	12.5	50	2,345.7	35	87.3
North and South America, not included USA	1,750	1,612.9	425	66.8	414	1,082.5	911	463.6
United States of America (USA)	4,606	1,358.3	1,538	233.3	974	875.8	2,094	249.2
United Kingdom	6,413	878.9	2,175	102.9	1,304	359.3	2,934	416.7
Oceania and Polar regions	638	73.2	215	8.4	136	35.4	287	29.5
Total ⁽²⁾	36,810	75,712.5	9,589	5,402.3	7,207	38,368.6	20,014	31,941.6

⁽¹⁾ Enterprises with unknown section of economic activity, are included. They correspond to a small number with low value of transactions.

⁽²⁾ The number of enterprises does not sum to the total, since one enterprise may carry out transactions with more than one geographical area.

Graph 6.2 Imports: Number of enterprises and trade value by geographical area, 2023



EXPLANATORY NOTES

International Trade in Goods by Enterprise Characteristics	Statistics on International Trade in Goods by Enterprise Characteristics (TEC) are compiled on an annual basis and refer to the combination of international trade in goods statistics with other business characteristics, providing a more comprehensive view for assessing the country's economy. For this purpose, the trade in goods between countries is broken down by economic activity, size-class of enterprises, trade concentration, geographical diversification and products traded.
Legal framework	The data on International Trade in Goods by Enterprise Characteristics are compiled pursuant to Regulations (EU) 2019/2152 of the European Parliament and of the Council and (EU) 2020/1197 of the Commission.
Reference period	The year 2023
Frequency	Annual
Definitions	<p>International Trade in Goods Statistics: It refers to the compilation of statistics on trade with EU countries (Intra Union Trade) and with Third countries (Extra Union Trade), on a monthly basis.</p> <p>The transactions with EU countries are compiled based on the data submitted to the Intrastat system of ELSTAT by the enterprises which have <u>intra-Union trade transactions</u> the value of which is above 150,000 euro for imports and 90,000 euro for exports (statistical thresholds for 2023), on a yearly basis. The trade transactions <u>with Third countries</u> (Extra-Union trade) are compiled based on data transmitted by the Customs Authorities of the country.</p> <p>Partner Country: For intra- and extra-EU exports it is the country of destination of the goods. That is the last country to which it is known that, at the time of export, the goods are to be delivered. For extra-EU imports it is usually the country of origin of the goods. For intra-EU imports it is usually the country (EU Member State) of consignment of the goods.</p> <p>Partner countries are classified according to the 'Nomenclature of countries and territories for the European statistics on international trade in goods and on the geographical breakdown for other business statistics', known as the 'Geonomenclature'.</p> <p>Classification by section of economic activity: The classification of the enterprises by sector of economic activity is following the European statistical classification of economic activities, NACE Rev.2, as laid down in Annex I of Regulation (EC) 2006/1893 of the European Parliament and of the Council.</p> <p>Size class of the enterprise (employment size class): the classification of the enterprises by size class is based on the number of employees of the enterprise, in accordance with the definitions laid down in Regulation (EU) 2019/2152 of the European Parliament and of the Council.</p> <p>Type of control: In the context of the TEC data, the type of control indicates whether an enterprise is domestically or foreign controlled and if it is domestically controlled, whether it has affiliates abroad or not.</p>
Methodology	International Trade in Goods Statistics by Enterprise Characteristics include the transaction values of the importing and exporting enterprises linked to the Business Register and are part of the total import and export value of International Trade in Goods. Statistics on International Trade in Goods by Enterprise Characteristics are compiled based on data on intra- and extra-union imports and exports of international

trade in goods and data on the characteristics of these enterprises deriving from the Statistical Business Register.

The main source for compiling Statistics on International Trade in Goods by Enterprise Characteristics (TEC) is the Statistical Business Register, which from 2019 onwards applies for the statistical unit the concept of “enterprise”, as defined in the Council Regulation (EEC) No 696/93.

The reference population of International Trade in Goods Statistics by Enterprise Characteristics is the resident traders, successfully matched with the statistical business register and for which at least one of the TEC-related business variables (activity sector, number of employees, type of control or turnover) is available.

The data are broken down at one-digit level of NACE Rev. 2, namely at the level of the Section. The data of the Sections have been grouped and presented as follows:

A) “Manufacturing”, “Electricity, gas, steam and air conditioning supply”, “Water supply, sewerage, waste management and remediation activities”, “Mining and quarrying”.

B) “Agriculture, forestry and fishing”, “Construction” and Other services (excluding Wholesale and retail trade, etc.).

It should be noted that “Other services” include: “Transportation and storage”, “Accommodation and food service activities”, “Information and communication”, “Financial and insurance activities”, “Real estate activities”, “Professional, scientific and technical activities”, “Public administration and defence”, “Compulsory social security”, “Education”, “Human health and social work activities”, “Arts, entertainment and recreation”, “Other service activities”, “Activities of households as employers, undifferentiated goods- and services-producing activities of households for own use”, “Activities of extraterritorial organisations and bodies”.

C) “Wholesale and retail trade, repair of motor vehicles and motorcycles”.

Since the year 2016, on the basis of Eurostat's methodological recommendations to Member States, Statistics on International Trade in Goods by Enterprise Characteristics include enterprises with unknown section of economic activity.

References More information concerning Statistics on International Trade in Goods by Enterprise Characteristics and available data breakdowns can be found on the portal of ELSTAT at section [International Trade in Goods by Enterprise Characteristics](#).