



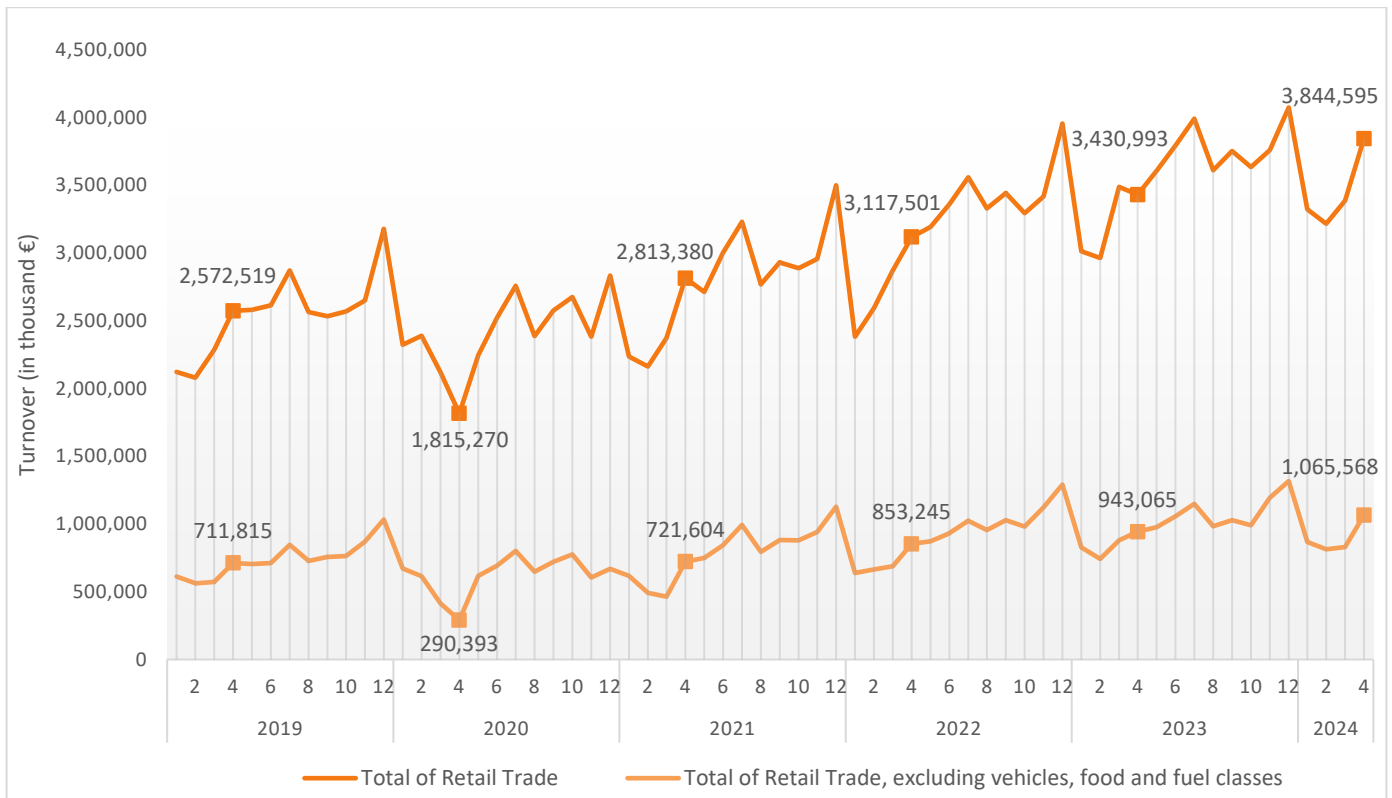
EVOLUTION OF TURNOVER OF ENTERPRISES IN RETAIL TRADE APRIL 2024

The Hellenic Statistical Authority (ELSTAT), presents the evolution of the sales/turnover of all classes of activity of the retail trade section, incorporating the most recent data on turnover from Administrative Sources for **April 2024**.

For the **enterprises in retail trade divisions obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the turnover in **April 2024** amounted to 3.84 billion euro, recording an increase of 12.1% in comparison with April 2023, when the respective turnover was 3.43 billion euro and an increase of 13.6% in comparison with March 2024, when the respective turnover was 3.39 billion euro (Graph 1, Table 1).

For the **enterprises in retail trade divisions, excluding vehicles, food and fuel classes¹, obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the turnover in **April 2024** amounted to 1.07 billion euro, recording an increase of 13.0% in comparison with April 2023, when the respective turnover was 0.94 billion euro and an increase of 28.4% in comparison with March 2024, when the respective turnover was 0.83 billion euro (Graph 1, Table 1).

Graph 1: Evolution of Monthly Turnover (in thousand €) of the enterprises in Retail Trade and of the enterprises in Retail Trade, excluding vehicles, food and fuel classes, obliged to double-entry accounting bookkeeping



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¹ Activity classes 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

1. Enterprises in retail trade divisions

1.1 Monthly Data - Enterprises obliged to double-entry accounting bookkeeping (Tables 1, 2)

For the **enterprises in retail trade divisions obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the activities that recorded the biggest increase in turnover in **April 2024** compared with April 2023 are:

- Sale of other motor vehicles, increase 101.9%.
- Retail sale of carpets, rugs, wall and floor coverings in specialized stores, increase 34.8%.

The activities that recorded a decrease in turnover in **April 2024** compared with April 2023 are:

- Retail sale of audio and video equipment in specialized stores, decrease 3.9%.
- Retail sale of computers, peripheral units and software in specialized stores, decrease 1.9%.

The Regions that recorded the biggest increase in turnover in **April 2024** compared with April 2023 are:

- Region of Attiki, increase 13.0%.
- Region of Sterea Ellada, increase 12.6%.

2. Enterprises in retail trade divisions, excluding vehicles, food and fuel classes²

2.1 Monthly Data - Enterprises obliged to double-entry accounting bookkeeping (Table 2)

For the **enterprises in retail trade divisions, excluding vehicles, food and fuel classes, obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the Regions that recorded the biggest increase in turnover in **April 2024** compared with April 2023 are:

- Region of Sterea Ellada, increase 16.5%.
- Region of Attiki, increase 13.1%.

3. Small and medium sized enterprises³ (Table 3)

3.1 Small and medium sized enterprises in retail trade divisions

For the **small and medium sized enterprises in retail trade divisions obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the turnover in **April 2024** amounted to 1.35 billion euro, recording an increase of 19.1% in comparison with April 2023, when the respective turnover was 1.13 billion euro.

3.2 Small and medium sized enterprises in retail trade divisions, excluding vehicles, food and fuel classes

For the **small and medium sized enterprises in retail trade divisions, excluding vehicles, food, and fuel classes, obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the turnover in **April 2024** amounted to 0.54 billion euro, recording an increase of 16.4% in comparison with April 2023, when the respective turnover was 0.47 billion euro.

² Activity classes 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

³ The definition of the small and medium sized enterprises is available under section "[Methodological notes](#)" page 7.

Table 1: Turnover (in thousand €) of the enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification)

ECONOMIC ACTIVITY		Turnover (in thousand €)				Annual Rate of Change (%) 2024/2023		Monthly Rate of Change (%) April / March	
Code NACE Rev.2	Description	March 2023	April 2023	March 2024	April 2024	March	April	2023	2024
4511	Sale of cars and light motor vehicles	731,341	586,305	660,510	724,087	-9.7	23.5	-19.8	9.6
4519	Sale of other motor vehicles	39,816	33,511	57,993	67,670	45.7	101.9	-15.8	16.7
4520	Maintenance and repair of motor vehicles	30,948	24,239	<u>30,648</u>	<u>35,563</u>	<u>-1.0</u>	<u>46.7</u>	-21.7	16.0
4531	Wholesale trade of motor vehicle parts and accessories	143,949	117,851	130,051	153,215	-9.7	30.0	-18.1	17.8
4532	Retail trade of motor vehicle parts and accessories	*	*	*	*	*	*	*	*
4540	Sale, maintenance and repair of motorcycles and related parts and accessories	49,118	45,106	<u>50,875</u>	<u>65,566</u>	<u>3.6</u>	<u>45.4</u>	-8.2	28.9
4711	Retail sale in non-specialized stores with food, beverages or tobacco predominating	1,261,038	1,316,487	1,254,414	1,351,919	-0.5	2.7	4.4	7.8
4719	Other retail sale in non-specialized stores	49,714	52,884	**	<u>58,448</u>	**	<u>10.5</u>	6.4	**
4721	Retail sale of fruit and vegetables in specialized stores	**	**	<u>8,219</u>	<u>9,153</u>	**	**	**	11.4
4722	Retail sale of meat and meat products in specialized stores	25,340	35,530	<u>31,626</u>	<u>32,193</u>	<u>24.8</u>	<u>-9.4</u>	40.2	1.8
4723	Retail sale of fish, crustaceans and molluscs in specialized stores	4,496	4,457	<u>6,698</u>	<u>5,701</u>	<u>49.0</u>	<u>27.9</u>	-0.9	-14.9
4724	Retail sale of bread, cakes, flour confectionery and sugar confectionery in specialized stores	12,590	14,096	<u>13,226</u>	<u>13,376</u>	<u>5.1</u>	<u>-5.1</u>	12.0	1.1
4725	Retail sale of beverages in specialized stores	3,828	4,543	<u>4,672</u>	<u>5,114</u>	<u>22.0</u>	<u>12.6</u>	18.7	9.5
4726	Retail sale of tobacco products in specialized stores	2,902	3,653	2,877	4,089	-0.9	11.9	25.9	42.1
4729	Other retail sale of food in specialized stores	17,235	16,601	<u>18,011</u>	<u>19,386</u>	<u>4.5</u>	<u>16.8</u>	-3.7	7.6
4730	Retail sale of automotive fuel in specialized stores	268,490	268,593	275,176	281,105	2.5	4.7	0.0	2.2
4741	Retail sale of computers, peripheral units and software in specialized stores	90,652	78,794	72,826	77,259	-19.7	-1.9	-13.1	6.1
4742	Retail sale of telecommunications equipment in specialized stores	**	**	<u>13,535</u>	<u>15,697</u>	**	**	**	16.0
4743	Retail sale of audio and video equipment in specialized stores	4,637	3,453	<u>2,627</u>	3,317	<u>-43.3</u>	-3.9	-25.5	<u>26.3</u>
4751	Retail sale of textiles in specialized stores	2,950	3,101	2,974	3,546	0.8	14.4	5.1	19.2
4752	Retail sale of hardware, paints and glass in specialized stores	66,220	56,025	<u>64,258</u>	<u>76,545</u>	<u>-3.0</u>	<u>36.6</u>	-15.4	19.1
4753	Retail sale of carpets, rugs, wall and floor coverings in specialized stores	1,252	992	1,284	1,337	2.6	34.8	-20.8	4.1
4754	Retail sale of electrical household appliances in specialized stores	91,534	76,371	64,475	78,087	-29.6	2.2	-16.6	21.1
4759	Retail sale of furniture, lighting equipment and other household articles in specialized stores	53,987	47,878	45,875	<u>57,797</u>	-15.0	<u>20.7</u>	-11.3	<u>26.0</u>

Table 1: Turnover (in thousand €) of the enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) (continued)

ECONOMIC ACTIVITY		Turnover (in thousand €)				Annual Rate of Change (%) 2024/2023		Monthly Rate of Change (%) April / March	
Code NACE Rev.2	Description	March 2023	April 2023	March 2024	April 2024	March	April	2023	2024
4761	Retail sale of books in specialized stores	5,164	5,201	4,723	5,599	-8.5	7.7	0.7	18.5
4762	Retail sale of newspapers and stationery in specialized stores	1,678	1,693	1,374	1,811	-18.1	7.0	0.9	31.8
4763	Retail sale of music and video recordings in specialized stores	50	68	52	<u>14</u>	4.0	<u>-79.4</u>	36.0	<u>-73.1</u>
4764	Retail sale of sporting equipment in specialized stores	41,456	50,989	39,225	61,085	-5.4	19.8	23.0	55.7
4765	Retail sale of games and toys in specialized stores	68,508	83,766	**	95,893	**	14.5	22.3	**
4771	Retail sale of clothing in specialized stores	151,762	208,657	152,881	230,927	0.7	10.7	37.5	51.1
4772	Retail sale of footwear and leather goods in specialized stores	21,234	26,331	22,321	29,445	5.1	11.8	24.0	31.9
4773	Dispensing chemist in specialized stores	52,211	52,284	<u>54,571</u>	<u>61,044</u>	<u>4.5</u>	<u>16.8</u>	0.1	11.9
4774	Retail sale of medical and orthopaedic goods in specialized stores	5,366	4,703	<u>5,641</u>	<u>6,557</u>	<u>5.1</u>	<u>39.4</u>	-12.4	16.2
4775	Retail sale of cosmetic and toilet articles in specialized stores	59,906	80,892	64,901	89,715	8.3	10.9	35.0	38.2
4776	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialized stores	13,439	12,219	<u>13,419</u>	<u>15,376</u>	<u>-0.1</u>	<u>25.8</u>	-9.1	14.6
4777	Retail sale of watches and jewellery in specialised stores	18,984	22,103	20,903	26,006	10.1	17.7	16.4	24.4
4778	Other retail sale of new goods in specialized stores	22,125	**	<u>20,690</u>	24,640	<u>-6.5</u>	**	**	<u>19.1</u>
4779	Retail sale of third-hand goods in stores	1,524	1,596	<u>2,225</u>	<u>1,630</u>	<u>46.0</u>	<u>2.1</u>	4.7	-26.7
4781	Retail sale via stalls and markets of food, beverages and tobacco products	*	*	*	*	*	*	*	*
4782	Retail sale via stalls and markets of textiles, clothing and footwear	*	*	*	*	*	*	*	*
4789	Retail sale via stalls and markets of other goods	*	*	*	*	*	*	*	*
4791	Retail sale via mail order houses or via Internet	28,990	26,920	**	**	**	**	-7.1	**
4799	Other retail sale not in stores, stalls or markets	2,383	**	<u>2,472</u>	<u>2,568</u>	<u>3.7</u>	**	**	3.9
Total without vehicles, food and fuel classes⁽¹⁾		878,923	943,065	830,097	1,065,568	-5.6	13.0	7.3	28.4
Total		3,488,021	3,430,993	3,385,562	3,844,595	-2.9	12.1	-1.6	13.6

Notes:

The table and the total include the turnover of the economic class "4531: Wholesale trade of motor vehicle parts and accessories", given that several enterprises classified in this class have as secondary activity retail trade and in order to present all classes of division "45: Wholesale and retail trade and repair of motor vehicles and motorcycles".

* Data are not published due to statistical confidentiality reasons and regarding the protection of the identity of the reporting enterprises.

** Extraordinary transactions were recorded in the data. Therefore, they are not published as they are not comparable.

(Single underline) It includes the turnover of enterprises that changed the submission of data to tax authorities from a quarterly basis to a monthly basis and have an impact on the aggregated data of more than 3.0% in absolute figures.

(Double underline) It includes the turnover of enterprises that changed the submission of data to tax authorities from a monthly basis to a quarterly basis and have an impact on the aggregated data of more than 3.0% in absolute figures.

(1) In the "Total without vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 2: Turnover (in thousand €) for the **Total or Retail Trade** and for the **Total of Retail Trade excluding vehicles, food and fuel classes**, for the enterprises obliged to double-entry accounting bookkeeping, per Region of Greece

REGION / REGIONAL UNIT	TURNOVER for the Total of Retail Trade (in thousand €)			TURNOVER for the Total of Retail Trade excluding vehicles, food and fuel classes ⁽¹⁾ (in thousand €)		
	April 2023	April 2024	April 2024/2023 (%)	April 2023	April 2024	April 2024/2023 (%)
REGION OF ANATOLIKI MAKEDONIA, THRAKI	40,394	<u>38,241</u>	-5.3	12,481	<u>13,867</u>	<u>11.1</u>
REGION OF KENTRIKI MAKEDONIA	422,761	461,554	9.2	68,416	76,441	11.7
Regional Unit of Thessaloniki	382,323	413,716	8.2	50,918	54,929	7.9
REGION OF DYTIKI MAKEDONIA	18,236	18,843	3.3	5,136	<u>5,418</u>	<u>5.5</u>
REGION OF IPEIROS	27,816	<u>30,584</u>	<u>10.0</u>	7,684	<u>8,284</u>	<u>7.8</u>
REGION OF THESSALIA	43,840	<u>49,861</u>	<u>13.7</u>	15,684	<u>17,226</u>	<u>9.8</u>
REGION OF STEREA ELLADA	28,394	31,962	12.6	14,367	16,735	16.5
REGION OF IONIA NISSIA	25,050	<u>27,596</u>	<u>10.2</u>	9,161	<u>10,557</u>	<u>15.2</u>
REGION OF DYTIKI ELLADA	43,814	49,008	11.9	11,794	11,957	1.4
REGION OF PELOPONNISOS	36,993	<u>39,943</u>	<u>8.0</u>	8,161	<u>10,142</u>	<u>24.3</u>
REGION OF ATTIKI	2,571,265	2,904,256	13.0	734,489	830,539	13.1
REGION OF VOREIO AIGAIO	12,557	<u>15,007</u>	<u>19.5</u>	5,498	<u>6,664</u>	<u>21.2</u>
REGION OF NOTIO AIGAIO	53,222	<u>59,465</u>	<u>11.7</u>	14,084	<u>16,066</u>	<u>14.1</u>
REGION OF KRITI	106,651	<u>118,275</u>	<u>10.9</u>	36,110	<u>41,672</u>	<u>15.4</u>
Total	3,430,993	3,844,595	12.1	943,065	1,065,568	13.0

Notes:

The Regional Unit of Thessaloniki is presented separately in the table.

(1) In the "Total of Retail Trade, excluding vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

(Single underline) It includes the turnover of enterprises that changed the submission of data to tax authorities from a quarterly basis to a monthly basis and have an impact on the aggregated data of more than 3.0% in absolute figures.

Table 3: Turnover (in thousand €) for the **Total of Retail Trade** and for the **Total of Retail Trade excluding vehicles, food and fuel classes**, for the small and medium sized enterprises¹ obliged to double-entry accounting bookkeeping, per enterprise size

Enterprise Size	TURNOVER for the Total of Retail Trade (in thousand €)			TURNOVER for the Total of Retail Trade excluding vehicles, food and fuel classes ⁽²⁾ (in thousand €)		
	April 2023	April 2024	April 2024/2023 (%)	April 2023	April 2024	April 2024/2023 (%)
Medium Enterprises	438,547	516,264	17.7	168,106	189,911	13.0
Small Enterprises	494,164	<u>585,213</u>	<u>18.4</u>	198,672	<u>232,902</u>	<u>17.2</u>
Micro Enterprises	196,972	<u>244,197</u>	<u>24.0</u>	98,495	<u>118,864</u>	<u>20.7</u>
Small and Medium Sized Enterprises	1,129,683	1,345,674	19.1	465,273	541,677	16.4
Small and Medium Sized Enterprises / Total of Enterprises (%)	32.9	35.0		49.3	50.8	

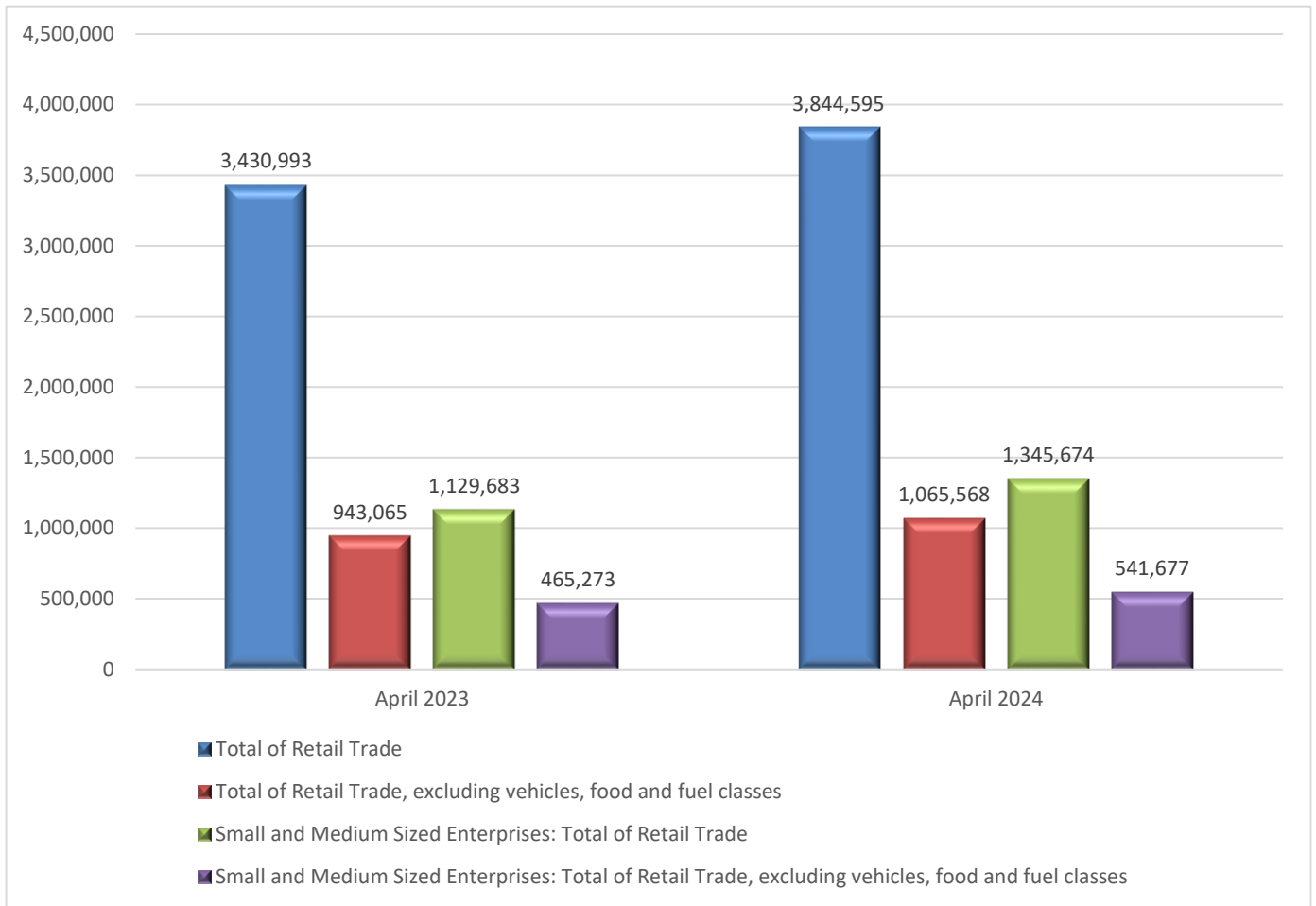
Notes:

(1) The definition of the small and medium sized enterprises is available under section "[Methodological notes](#)" page 7.

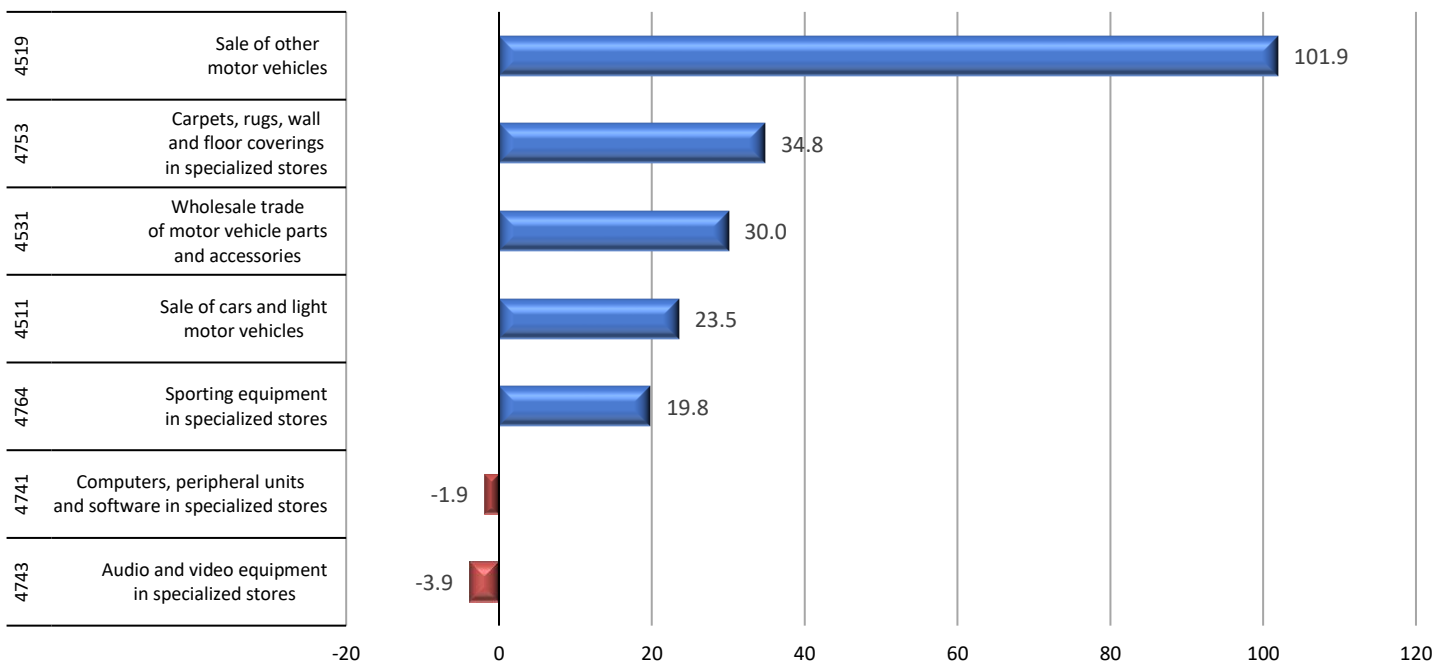
(2) In the "Total of Retail Trade, excluding vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

(Single underline) It includes the turnover of enterprises that changed the submission of data to tax authorities from a quarterly basis to a monthly basis and have an impact on the aggregated data of more than 3.0% in absolute figures.

Graph 2: Turnover (in thousand €) of the total of enterprises and of the small and medium sized enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification) and in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes



Graph 3: Biggest changes (%) for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) **April 2024 / April 2023**



Generally The statistical data presented in this announcement have been compiled on the basis of the linking and processing of primary data from the following sources:

- The final Statistical Business Register of ELSTAT, of the reference year 2021.
- Administrative registers of enterprises, of the reference years 2022 and 2023.
- Administrative transactions files (tax, etc) of the reference years 2019 to 2024.

In particular, the following primary data have been used per source:

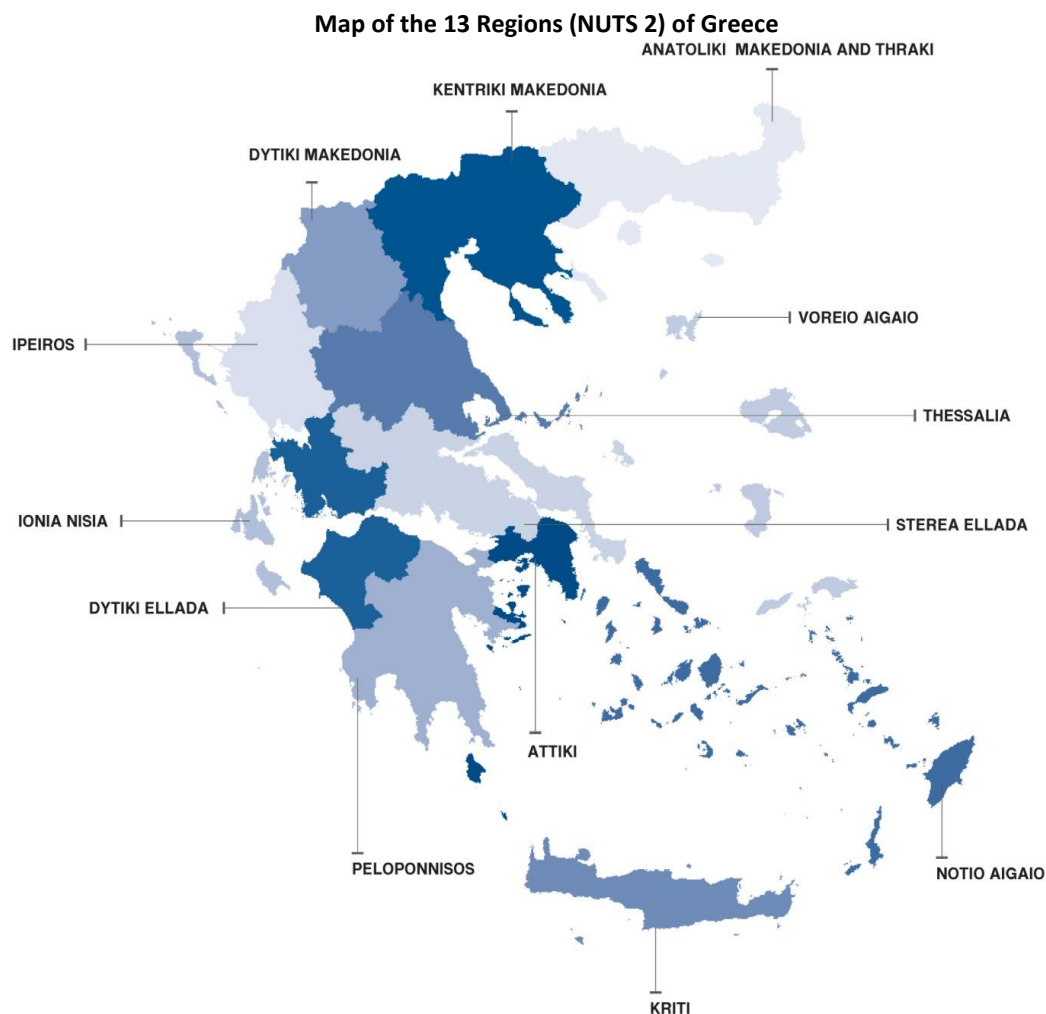
- Active enterprises and the economic activity class from the final Statistical Business Register of the reference year 2021.
- The economic activity class for the enterprises that started their activity after the reference year 2021 and have a significant turnover, from administrative registers of enterprises of the reference years 2022 and 2023.
- Income data from administrative transactions files of the reference years 2019 to 2024.

Definitions Small and Medium sized enterprises (SMEs) (from the European business statistics methodological manual for statistical business registers – 2021 edition)

1. The category of micro, small and medium-sized enterprises (SMEs) is made up of enterprises which employ fewer than 250 persons and which have an annual turnover not exceeding EUR 50 million, and/or an annual balance sheet total not exceeding EUR 43 million.
2. Within the SME category, a small enterprise is defined as an enterprise which employs fewer than 50 persons and whose annual turnover and/or annual balance sheet total does not exceed EUR 10 million.
3. Within the SME category, a micro enterprise is defined as an enterprise which employs fewer than 10 persons and whose annual turnover and/or annual balance sheet total does not exceed EUR 2 million.

It is noted that as “Medium enterprises” are defined the enterprises of the “Small and Medium sized enterprises” category, which are not classified in the categories of “Small enterprises” and “Micro enterprises”.

Statistical classifications For the economic activities, the European statistical classification of economic activities [NACE Rev. 2](#) is used.



Reference Period April 2024

Statistical unit The statistical unit is the legal unit (distinct TIN – Tax Identification Numbers).

Comparability The announced statistical data are comparable with the data of the final Statistical Business Register of ELSTAT, of the reference year 2021 (relevant link from the webpage of ELSTAT, where tables and information on the methodology applied are provided [Statistical Business Register](#)).

References Analytical tables are available under ELSTAT's website (www.statistics.gr) at the following link: <https://www.statistics.gr/en/statistics/-/publication/SBR04/->.