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EVOLUTION OF TURNOVER OF ENTERPRISES IN RETAIL TRADE

JUNE - 2nd QUARTER 2023

The Hellenic Statistical Authority (ELSTAT) with this sectoral publication, presents in detail the evolution of the sales/turnover of all classes of activity of the retail trade section. Retail trade is the basic business model of the modern consumer supply chain, through the resale of material goods or services and the promotion of products for profit.

Therefore, retail trade has always been an important productive tertiary sector of the Greek economy with a significant contribution to the Gross Domestic Product.

In addition, monitoring the aggregates of the retail trade, leads to conclusions on the evolution of consumption (in terms of volume, characteristics, preferences and substitution of products) of the Greek society, the citizens and the enterprises of the country.

This current publication is part of the sequel of the announcements published by ELSTAT (<u>link</u>) since April 2020, incorporating the most recent data on turnover from Administrative Sources for **June and 2**nd **quarter 2023.**

Information on methodological issues:

Business Statistics Division Registers and Big Enterprises Section Head of Section: Adamantia Georgostathi

Tel.: +30 213 135 2043

e-mail: a.georgostathi@statistics.gr

Information on data provision:

Tel.: +30 213 135 2022, 2308, 2310 E-mail: <u>data.dissem@statistics.gr</u>

1. Total Enterprises of retail trade (Tables 1, 3, 4)

For the total of enterprises in retail trade, the turnover in the second quarter of 2023 amounted to 16.91 billion euro, recording an increase of 7.0% in comparison with the second quarter of 2022, when the respective turnover was 15.80 billion euro and an increase of 13.6% in comparison with the first quarter of 2023, when the respective turnover was 14.88 billion euro.

The activities that recorded the <u>biggest increase</u> in turnover in the **second quarter of 2023** compared with the corresponding quarter of 2022 are:

- Retail sale of second-hand goods in stores increase 49.7%.
- Sale of cars and light motor vehicles, increase 23.3%.

The activities that recorded <u>decrease</u> in turnover in the **second quarter of 2023** compared with the corresponding quarter of 2022 are:

- Retail sale of automotive fuel in specialized stores, decrease 14.7%.
- Retail sale of carpets, rugs, wall and floor coverings in specialized stores, decrease 1.7%.

The Regions that recorded the <u>biggest increase</u> in turnover in the **second quarter of 2023** compared with second quarter of 2022 are:

- Region of Ionia Nissia, increase 9.8%.
- Region of Attiki, increase 9.5%.

The Regions that recorded the <u>biggest decrease</u> in turnover in the **second quarter of 2023** compared with second quarter of 2022 are:

- Region of Dytiki Makedonia, decrease 0.9%.
- Region of Ipeiros, decrease 0.6%.

For the total of **small and medium sized enterprises**¹ **in retail trade divisions**, the turnover in the second quarter 2023 amounted to 9.92 billion euro, recording an increase of 3.1% in comparison with the second quarter of 2022, when the respective turnover was 9.61 billion euro.

2. Enterprises in retail trade divisions obliged to double-entry accounting bookkeeping (Tables 2, 5, 6)

For the enterprises in retail trade divisions obliged to double-entry accounting bookkeeping, for which data are available on a monthly basis, the turnover in June 2023 amounted to 3.74 billion euro, recording an increase of 12.7% in comparison with June 2022, when the respective turnover was 3.32 billion euro and an increase of 5.2% in comparison with May 2023, when the respective turnover was 3.55 billion euro.

The activities that recorded the biggest increase in turnover in June 2023 compared with June 2022 are:

- Sale of cars and light motor vehicles, increase 31.4%.
- Sale of other motor vehicles, increase 27.4%.

The activity that recorded <u>decrease</u> in turnover in **June 2023** compared with June 2022 is:

• Retail sale of automotive fuel in specialized stores, decrease 15.7%.

The Regions that recorded the biggest increase in turnover in June 2023 compared with June 2022 are:

- Region of Attiki, increase 13.7%.
- Region of Kentriki Makedonia, increase 11.2%.

The Region that recorded <u>decrease</u> in turnover in **June 2023** compared with June 2022 is:

• Region of Voreio Aigaio, decrease 3.0%.

 $^{^{1}}$ The definition of the small and medium sized enterprises is available under section " $\underline{\mathsf{Methodological\ notes}}$ " page 13.

For the small and medium sized enterprises in retail trade divisions obliged to double-entry accounting bookkeeping, for which data are available on monthly basis, the turnover in June 2023 amounted to 1.32 billion euro, recording an increase of 9.8% in comparison with June 2022, when the respective turnover was 1.20 billion euro.

3. Enterprises in retail trade divisions, excluding vehicles, food and fuel classes² (Tables 1, 2, 3, 4, 5, 6)

For the enterprises in retail trade divisions, excluding vehicles, food and fuel classes, the turnover in the second quarter of 2023 amounted to 6.11 billion euro, recording an increase of 6.8% in comparison with the second quarter of 2022, when the respective turnover was 5.72 billion euro and an increase of 16.8% in comparison with the first quarter of 2023, when the respective turnover was 5.23 billion euro.

The Regions that recorded the <u>biggest increase</u> in turnover in the **second quarter of 2023** compared with the corresponding quarter of 2022 are:

- Region of Kriti, increase, 12.2%.
- Region of Ionia Nissia, increase 11.0%.

For the total of small and medium sized enterprises in retail trade divisions, excluding vehicles, food and fuel classes, the turnover in the second quarter of 2023 amounted to 4.66 billion euro, recording an increase of 4.6% in comparison with the second quarter of 2022, when the respective turnover was 4.45 billion euro.

For the enterprises in retail trade divisions, excluding vehicles, food and fuel classes, obliged to double-entry accounting bookkeeping, for which data are available on a monthly basis, the turnover in June 2023 amounted to 1.04 billion euro, recording an increase of 13.4% in comparison with June 2022, when the respective turnover was 0.91 billion euro and an increase of 8.0% in comparison with May 2023, when the respective turnover was 0.96 billion euro.

The Regions that recorded the biggest increase in turnover in June 2023 compared with June 2022 are:

- Region of Kriti, increase 21.9%.
- Region of Dytiki Ellada, increase 16.3%.

For the small and medium sized enterprises in retail trade divisions, excluding vehicles, food and fuel classes, obliged to double-entry accounting bookkeeping, for which data are available on a monthly basis, the turnover in June 2023 amounted to 0.52 billion euro, recording an increase of 10.5% in comparison with June 2022, when the respective turnover was 0.47 billion euro.

² Activity classes 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 1: Turnover for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification)

ECONOMIC ACTIVITY				OVER Isand €)		Annual Rate of Change (%) 2023/2022		Quarterly Rate of Change (%) 2 nd Quarter / 1 st Quarter	
Code NACE Rev.2	Description	1 st Quarter 2022	2 nd Quarter 2022	1 st Quarter 2023	2 nd Quarter 2023	1st Quarter	2 nd Quarter	2022	2023
4511	Sale of cars and light motor vehicles	1,286,736	1,710,362	1,883,555	2,108,404	46.4	23.3	32.9	11.9
4519	Sale of other motor vehicles	91,769	110,747	120,350	133,388	31.1	20.4	20.7	10.8
4520	Maintenance and repair of motor vehicles	246,483	297,065	297,753	324,492	20.8	9.2	20.5	9.0
4531	Wholesale trade of motor vehicle parts and accessories	408,044	470,356	486,046	513,312	19.1	9.1	15.3	5.6
4532	Retail trade of motor vehicle parts and accessories	104,820	121,368	126,471	131,416	20.7	8.3	15.8	3.9
4540	Sale, maintenance and repair of motorcycles and related parts and accessories	120,377	208,257	156,565	233,917	30.1	12.3	73.0	49.4
4711	Retail sale in non-specialized stores with food, beverages or tobacco predominating	3,604,763	4,157,577	3,944,239	4,578,047	9.4	10.1	15.3	16.1
4719	Other retail sale in non-specialized stores	513,529	607,760	540,153	618,545	5.2	1.8	18.3	14.5
4721	Retail sale of fruit and vegetables in specialized stores	**	**	**	**	**	**	**	**
4722	Retail sale of meat and meat products in specialized stores	237,434	309,276	265,950	348,093	12.0	12.6	30.3	30.9
4723	Retail sale of fish, crustaceans and molluscs in specialized stores	52,885	57,376	57,327	62,413	8.4	8.8	8.5	8.9
4724	Retail sale of bread, cakes, flour confectionery and sugar confectionery in specialized stores	137,941	166,597	157,986	186,261	14.5	11.8	20.8	17.9
4725	Retail sale of beverages in specialized stores	31,626	50,618	35,914	53,270	13.6	5.2	60.1	48.3
4726	Retail sale of tobacco products in specialized stores	47,190	53,872	51,095	60,575	8.3	12.4	14.2	18.6
4729	Other retail sale of food in specialized stores	120,409	134,001	130,627	146,128	8.5	9.0	11.3	11.9
4730	Retail sale of automotive fuel in specialized stores	2,057,749	2,146,455	1,880,411	1,830,597	-8.6	-14.7	4.3	-2.6
4741	Retail sale of computers, peripheral units and software in specialized stores	223,105	231,548	276,330	267,946	23.9	15.7	3.8	-3.0
4742	Retail sale of telecommunications equipment in specialized stores	**	**	**	**	**	**	**	**
4743	Retail sale of audio and video equipment in specialized stores	13,492	15,716	18,507	18,870	37.2	20.1	16.5	2.0
4751	Retail sale of textiles in specialized stores	**	97,040	81,213	98,990	**	2.0	**	21.9
4752	Retail sale of hardware, paints and glass in specialized stores	309,005	447,973	369,290	466,533	19.5	4.1	45.0	26.3
4753	Retail sale of carpets, rugs, wall and floor coverings in specialized stores	8,055	11,094	8,267	10,908	2.6	-1.7	37.7	31.9
4754	Retail sale of electrical household appliances in specialized stores	234,014	292,333	330,503	331,379	41.2	13.4	24.9	0.3
4759	Retail sale of furniture, lighting equipment and other household articles in specialized stores	168,009	230,666	201,874	262,456	20.2	13.8	37.3	30.0

Table 1: Turnover for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) (continue)

	ECONOMIC ACTIVITY			IOVER usand €)		Annual Rate of Change (%) 2023/2022		Quarterly Rate of Change (%) 2 nd Quarter / 1 st Quarter	
Code NACE Rev.2	Description		2 nd Quarter 2022	1 st Quarter 2023	2 nd Quarter 2023	1st Quarter	2 nd Quarter	2022	2023
4761	Retail sale of books in specialized stores	37,256	40,209	40,332	42,860	8.3	6.6	7.9	6.3
4762	Retail sale of newspapers and stationery in specialized stores	28,211	34,533	30,866	37,385	9.4	8.3	22.4	21.1
4763	Retail sale of music and video recordings in specialized stores	1,701	2,517	**	**	**	**	48.0	**
4764	Retail sale of sporting equipment in specialized stores	128,842	183,107	164,373	200,097	27.6	9.3	42.1	21.7
4765	Retail sale of games and toys in specialized stores	153,817	229,896	**	262,260	**	14.1	49.5	**
4771	Retail sale of clothing in specialized stores	501,453	806,439	642,164	882,762	28.1	9.5	60.8	37.5
4772	Retail sale of footwear and leather goods in specialized stores	80,299	136,076	93,303	**	16.2	**	69.5	**
4773	Dispensing chemist in specialized stores	1,065,644	1,096,565	1,052,321	1,108,372	-1.3	1.1	2.9	5.3
4774	Retail sale of medical and orthopaedic goods in specialized stores	30,675	31,718	32,621	36,313	6.3	14.5	3.4	11.3
4775	Retail sale of cosmetic and toilet articles in specialized stores	149,276	249,556	185,093	299,658	24.0	20.1	67.2	61.9
4776	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialized stores	143,751	193,259	169,739	205,823	18.1	6.5	34.4	21.3
4777	Retail sale of watches and jewellery in specialised stores	60,321	120,758	73,541	140,200	21.9	16.1	100.2	90.6
4778	Other retail sale of new goods in specialized stores	241,802	265,187	230,826	280,782	-4.5	5.9	9.7	21.6
4779	Retail sale of second-hand goods in stores	4,170	5,960	5,950	8,925	42.7	49.7	42.9	50.0
4781	Retail sale via stalls and markets of food, beverages and tobacco products	25,443	30,520	29,033	34,013	14.1	11.4	20.0	17.2
4782	Retail sale via stalls and markets of textiles, clothing and footwear	1,292	2,213	1,658	2,413	28.3	9.0	71.3	45.5
4789	Retail sale via stalls and markets of other goods	7,632	10,628	8,614	11,006	12.9	3.6	39.3	27.8
4791	Retail sale via mail order houses or via Internet	**	175,048	154,151	**	**	**	**	**
4799	4799 Other retail sale not in stores, stalls or markets		33,262	**	35,596	**	7.0	-25.3	**
	Total without vehicles, food and fuel classes ⁽¹⁾	4,537,906	5,722,460	5,229,346	6,110,359	15.2	6.8	26.1	16.8
	Total	13,149,711	15,799,804	14,882,543	16,908,222	13.2	7.0	20.2	13.6

<u>Notes:</u>

The table and the total include the turnover of the economic class "4531: Wholesale trade of motor vehicle parts and accessories", given that several enterprises classified in this class have as secondary activity retail trade and in order to present all classes of division "45: Wholesale and retail trade and repair of motor vehicles and motorcycles".

^(**) Extraordinary transactions were recorded in the data. Therefore, they are not published as they are not comparable.

⁽¹⁾ In the "Total without vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 2: Turnover for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification)

ECONOMIC ACTIVITY			TURN (in thou	OVER sand €)	Rate of C	nual hange (%) /2022	Monthly Rate of Change (%) June / May		
Code NACE Rev.2	Description		June 2022	May 2023	June 2023	May	June	2022	2023
4511	Sale of cars and light motor vehicles	575,489	553,769	697,242	727,900	21.2	31.4	-3.8	4.4
4519	Sale of other motor vehicles	30,296	31,015	38,697	39,520	27.7	27.4	2.4	2.1
4520	Maintenance and repair of motor vehicles	25,318	26,749	30,393	30,964	20.0	15.8	5.7	1.9
4531	Wholesale trade of motor vehicle parts and accessories	118,934	119,286	137,020	132,371	15.2	11.0	0.3	-3.4
4532	Retail trade of motor vehicle parts and accessories	*	*	*	*	*	*	*	*
4540	Sale, maintenance and repair of motorcycles and related parts and accessories	48,272	55,097	<u>60,955</u>	59,029	<u> 26.3</u>	7.1	14.1	-3.2
4711	Retail sale in non-specialized stores with food, beverages or tobacco predominating	1,127,142	1,212,793	1,284,149	1,347,086	13.9	11.1	7.6	4.9
4719	Other retail sale in non-specialized stores	52,072	55,265	53,312	57,705	2.4	4.4	6.1	8.2
4721	Retail sale of fruit and vegetables in specialized stores	**	**	8,541	<u>9,819</u>	**	**	**	<u>15.0</u>
4722	Retail sale of meat and meat products in specialized stores	25,986	26,383	29,214	<u>30,075</u>	<u>12.4</u>	14.0	1.5	2.9
4723	Retail sale of fish, crustaceans and molluscs in specialized stores	3,173	3,685	<u>3,757</u>	<u>4,414</u>	<u>18.4</u>	<u>19.8</u>	16.1	17.5
4724	Retail sale of bread, cakes, flour confectionery and sugar confectionery in specialized stores	11,266	11,308	<u>13,067</u>	12,909	<u>16.0</u>	<u>14.2</u>	0.4	-1.2
4725	Retail sale of beverages in specialized stores	5,648	**	<u>5,290</u>	<u>6,601</u>	<u>-6.3</u>	**	**	24.8
4726	Retail sale of tobacco products in specialized stores	2,711	2,779	<u>3,626</u>	<u>4,087</u>	<u>33.8</u>	<u>47.1</u>	2.5	12.7
4729	Other retail sale of food in specialized stores	14,641	14,607	17,137	16,383	17.0	12.2	-0.2	-4.4
4730	Retail sale of automotive fuel in specialized stores	287,524	322,583	253,924	271,784	-11.7	-15.7	12.2	7.0
4741	Retail sale of computers, peripheral units and software in specialized stores	71,239	75,643	82,576	85,805	15.9	13.4	6.2	3.9
4742	Retail sale of telecommunications equipment in specialized stores	**	**	**	**	**	**	**	**
4743	Retail sale of audio and video equipment in specialized stores	2,967	3,368	4,056	4,101	36.7	21.8	13.5	1.1
4751	Retail sale of textiles in specialized stores	2,931	3,541	3,493	3,572	19.2	0.9	20.8	2.3
4752	Retail sale of hardware, paints and glass in specialized stores	60,178	62,559	66,559	70,007	10.6	11.9	4.0	5.2
4753	Retail sale of carpets, rugs, wall and floor coverings in specialized stores	1,513	1,388	1,505	1,424	-0.5	2.6	-8.3	-5.4
4754	Retail sale of electrical household appliances in specialized stores	70,738	79,958	83,396	86,374	17.9	8.0	13.0	3.6
4759	Retail sale of furniture, lighting equipment and other household articles in specialized stores	43,439	45,931	55,204	54,807	27.1	19.3	5.7	-0.7

Table 2: Turnover for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) (continue)

	ECONOMIC ACTIVITY		TURN (in thou			Annual Rate of Change (%) 2023/2022		Monthly Rate of Change (%) June / May	
Code NACE Rev.2	Description		June 2022	May 2023	June 2023	May	June	2022	2023
4761	Retail sale of books in specialized stores	4,185	**	4,757	5,010	13.7	**	**	5.3
4762	Retail sale of newspapers and stationery in specialized stores	1,939	2,199	2,193	2,220	13.1	1.0	13.4	1.2
4763	Retail sale of music and video recordings in specialized stores	52	65	72	75	38.5	15.4	25.0	4.2
4764	Retail sale of sporting equipment in specialized stores	41,063	38,172	43,045	44,694	4.8	17.1	-7.0	3.8
4765	Retail sale of games and toys in specialized stores	65,528	72,591	79,076	83,114	20.7	14.5	10.8	5.1
4771	Retail sale of clothing in specialized stores	174,631	176,499	187,207	211,807	7.2	20.0	1.1	13.1
4772	Retail sale of footwear and leather goods in specialized stores	24,046	24,893	26,564	**	10.5	**	3.5	**
4773	Dispensing chemist in specialized stores	41,574	42,674	**	<u>51,327</u>	**	<u>20.3</u>	2.6	**
4774	Retail sale of medical and orthopaedic goods in specialized stores	4,572	**	<u>5,406</u>	<u>5,131</u>	<u>18.2</u>	**	**	-5.1
4775	Retail sale of cosmetic and toilet articles in specialized stores	70,410	85,324	85,396	101,090	21.3	18.5	21.2	18.4
4776	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialized stores	15,735	14,539	<u>19,238</u>	<u>17,343</u>	<u>22.3</u>	<u>19.3</u>	-7.6	-9.9
4777	Retail sale of watches and jewellery in specialised stores	22,847	28,260	28,208	30,594	23.5	8.3	23.7	8.5
4778	Other retail sale of new goods in specialized stores	20,901	22,895	21,601	24,375	3.3	6.5	9.5	12.8
4779	Retail sale of second-hand goods in stores	**	**	<u>1,631</u>	<u>1,875</u>	**	**	**	15.0
4781	Retail sale via stalls and markets of food, beverages and tobacco products	*	*	*	*	*	*	*	*
4782	Retail sale via stalls and markets of textiles, clothing and footwear	*	*	*	*	*	*	*	*
4789	Retail sale via stalls and markets of other goods	*	*	*	*	*	*	*	*
4791	Retail sale via mail order houses or via Internet	35,376	37,615	32,160	**	-9.1	**	6.3	**
4799	Other retail sale not in stores, stalls or markets	1,791	1,833	<u>2,218</u>	<u>2,106</u>	23.8	<u>14.9</u>	2.3	-5.0
	Total without vehicles, food and fuel classes ⁽¹⁾	854,866	913,530	958,952	1,035,523	12.2	13.4	6.9	8.0
	Total	3,150,981	3,317,633	3,552,613	3,738,918	12.7	12.7	5.3	5.2

Notes:

The table and the total include the turnover of the economic class "4531: Wholesale trade of motor vehicle parts and accessories", given that several enterprises classified in this class have as secondary activity retail trade and in order to present all classes of division "45: Wholesale and retail trade and repair of motor vehicles and motorcycles".

- (*) Data are not published due to statistical confidentiality reasons and regarding the protection of the identity of the reporting enterprises.
- (**) Extraordinary transactions were recorded in the data. Therefore, they are not published as they are not comparable.

(<u>Single underline</u>) It includes the turnover of enterprises that changed the submission of data to tax authorities from a <u>quarterly basis</u> to a <u>monthly basis</u> and have an impact on the aggregated data of more than 3.0% in absolute figures.

(<u>Double underline</u>) It includes the turnover of enterprises that changed the submission of data to tax authorities from a <u>monthly basis</u> to <u>quarterly basis</u> and have an impact on the aggregated data of more than 3.0% in absolute figures.

(1) In the "Total without vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 3: Turnover (in thousand €) for the **Total or Retail Trade** and for the **Total of Retail Trade excluding vehicles, food and fuel classes**, per Region of Greece

REGION / REGIONAL UNIT	for	TURNOVER the Total of Retail Tr (in thousand €)	ade	TURNOVER for the Total of Retail Trade excluding vehicles, food and fuel classes ⁽¹⁾ (in thousand €)			
	2 nd Quarter 2022	2 nd Quarter 2023	2 nd Quarter 2023/2022 (%)	2 nd Quarter 2022	2 nd Quarter 2023	2 nd Quarter 2023/2022 (%)	
REGION OF ANATOLIKI MAKEDONIA, THRAKI	441,928	440,114	-0.4	174,014	180,166	3.5	
REGION OF KENTRIKI MAKEDONIA	2,212,334	2,325,052	5.1	651,011	687,678	5.6	
Regional Unit of Thessaloniki	1,648,455	1,745,674	5.9	414,578	438,659	5.8	
REGION OF DYTIKI MAKEDONIA	193,891	192,093	-0.9	77,062	77,689	0.8	
REGION OF IPEIROS	273,936	272,326	-0.6	111,048	114,870	3.4	
REGION OF THESSALIA	511,133	519,690	1.7	220,577	227,790	3.3	
REGION OF STEREA ELLADA	369,787	371,094	0.4	169,376	175,065	3.4	
REGION OF IONIA NISSIA	271,635	298,210	9.8	112,118	124,432	11.0	
REGION OF DYTIKI ELLADA	490,397	501,328	2.2	205,467	214,504	4.4	
REGION OF PELOPONNISOS	465,031	470,103	1.1	185,029	193,802	4.7	
REGION OF ATTIKI	9,109,832	9,979,054	9.5	3,207,534	3,447,208	7.5	
REGION OF VOREIO AIGAIO	150,118	156,585	4.3	70,520	77,586	10.0	
REGION OF NOTIO AIGAIO	541,285	563,298	4.1	233,602	247,297	5.9	
REGION OF KRITI	768,497	819,275	6.6	305,102	342,272	12.2	
Total	15,799,804	16,908,222	7.0	5,722,460	6,110,359	6.8	

Notes:

The Regional Unit of Thessaloniki is presented separately in the table.

Table 4: Turnover (in thousand €) for the **Total of Retail Trade** and for the **Total of Retail Trade excluding vehicle, food and fuel classes**, for the small and medium sized enterprises 1, per enterprise size

Enterprise Size	for	TURNOVER the Total of Retail Tr (in thousand €)	ade	TURNOVER for the Total of Retail Trade excluding vehicles, food and fuel classes ⁽²⁾ (in thousand €)				
	2 nd Quarter 2022	2 nd Quarter 2023	2 nd Quarter 2023/2022 (%)	2 nd Quarter 2022	2 nd Quarter 2023	2 nd Quarter 2023/2022 (%)		
Medium Enterpises	1,266,893	1,376,764	8.7	492,263	523,707	6.4		
Small Enterprises	2,394,550	2,382,874	-0.5	776,488	802,473	3.4		
Micro Enterprises	5,951,882	6,155,807	3.4	3,180,630	3,329,779	4.7		
Small and Medium Sized Enterprises	9,613,325	9,915,445	3.1	4,449,381	4,655,959	4.6		
Small and Medium Sized Enterprises / Total of Enterprises (%)	60.8	58.6		77.8	76.2			

Notes:

- (1) The definition of the small and medium sized enterprises is available under section "Methodological notes" page 13.
- (2) In the "Total of Retail Trade, excluding vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

⁽¹⁾ In the "Total of Retail Trade, excluding vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 5: Turnover (in thousand €) for the **Total or Retail Trade** and for the **Total of Retail Trade excluding vehicles, food and fuel classes,** for all enterprises obliged to double-entry accounting bookkeeping, per Region of Greece

REGION / REGIONAL UNIT	for t	TURNOVER he Total of Retail Tr (in thousand €)	rade	TURNOVER for the Total of Retail Trade excluding vehicles, food and fuel classes ⁽¹⁾ (in thousand €)			
	June 2022	June 2023	June 2023/2022 (%)	June 2022	June 2023	June 2023/2022 (%)	
REGION OF ANATOLIKI MAKEDONIA, THRAKI	38,940	40,179	3.2	11,241	12,894	14.7	
REGION OF KENTRIKI MAKEDONIA	404,511	449,666	11.2	57,481	<u>69,704</u>	<u>21.3</u>	
Regional Unit of Thessaloniki	367,171	408,112	11.2	43,487	51,527	18.5	
REGION OF DYTIKI MAKEDONIA	17,702	18,247	3.1	4,114	<u>4,569</u>	<u>11.1</u>	
REGION OF IPEIROS	24,976	<u>26,142</u>	<u>4.7</u>	5,237	<u>6,361</u>	<u>21.5</u>	
REGION OF THESSALIA	42,694	<u>46,777</u>	<u>9.6</u>	14,185	<u>15,546</u>	<u>9.6</u>	
REGION OF STEREA ELLADA	25,825	**	**	13,978	<u>15,405</u>	<u>10.2</u>	
REGION OF IONIA NISSIA	28,248	<u>33,001</u>	<u>16.8</u>	8,342	<u>10,082</u>	<u>20.9</u>	
REGION OF DYTIKI ELLADA	41,029	45,088	9.9	10,120	11,768	16.3	
REGION OF PELOPONNISOS	33,144	<u>37,416</u>	<u>12.9</u>	6,002	<u>8,138</u>	<u>35.6</u>	
REGION OF ATTIKI	2,462,496	2,799,295	13.7	728,826	819,516	12.4	
REGION OF VOREIO AIGAIO	13,934	13,512	-3.0	5,662	6,324	11.7	
REGION OF NOTIO AIGAIO	75,506	80,196	6.2	19,090	19,559	2.5	
REGION OF KRITI	108,628	119,182	9.7	29,252	35,657	21.9	
Total	3,317,633	3,738,918	12.7	913,530	1,035,523	13.4	

Notes:

The Regional Unit of Thessaloniki is presented separately in the table.

(<u>Single underline</u>) It includes the turnover of enterprises that changed the submission of data to tax authorities from a <u>quarterly basis</u> to a <u>monthly basis</u> and have an impact in the aggregated data of more than 3.0% in absolute figures.

Table 6: Turnover (in thousand €) for the **Total of Retail Trade** and for the **Total of Retail Trade excluding vehicles, food and fuel classes,** for the small and medium sized enterprises¹ obliged to double-entry accounting bookkeeping, per enterprise size

Enterprise Size	for	TURNOVER the Total of Retail To (in thousand €)	rade	TURNOVER for the Total of Retail Trade excluding vehicles, food and fuel classes ⁽²⁾ (in thousand €)				
	June 2022	June 2023	June 2023/2022 (%)	June 2022	June 2023	June 2023/2022 (%)		
Medium Enterpises	426,786	475,561	11.4	158,408	171,830	8.5		
Small Enterprises	538,728	568,016	5.4	201,077	216,531	7.7		
Micro Enterprises	235,759	275,417	16.8	113,354	133,991	18.2		
Small and Medium Sized Enterprises	1,201,273	1,318,994	9.8	472,839	522,352	10.5		
Small and Medium Sized Enterprises / Total of Enterprises (%)	36.2	35.3		51.8	50.4			

Notes:

¹⁾ In the "Total of Retail Trade, excluding vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

^(**) Extraordinary transactions were recorded in the data. Therefore, they are not published as they are not comparable.

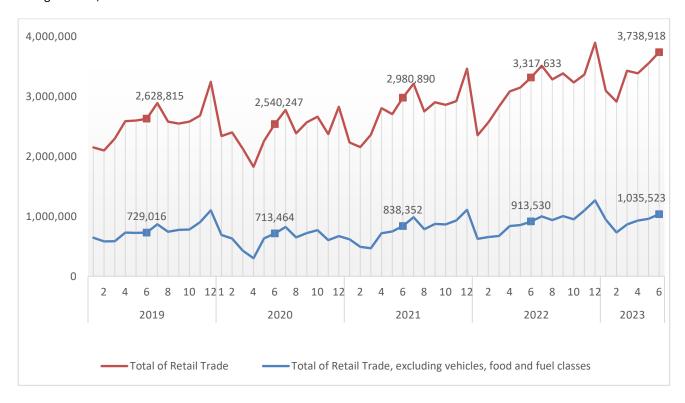
⁽¹⁾ The definition of the small and medium sized enterprises is available under section "Methodological notes" page 13.

⁽²⁾ In the "Total of Retail Trade, excluding vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

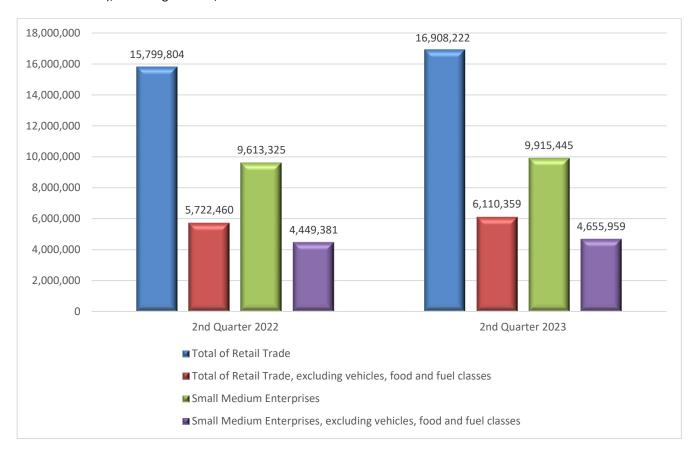
Graph 1: Turnover (in thousand euro) for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) and for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes



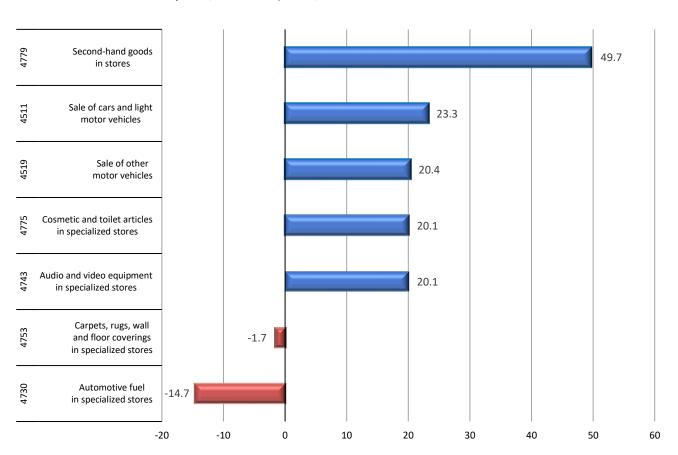
Graph 2: Turnover (in thousand euro) for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) and for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes.



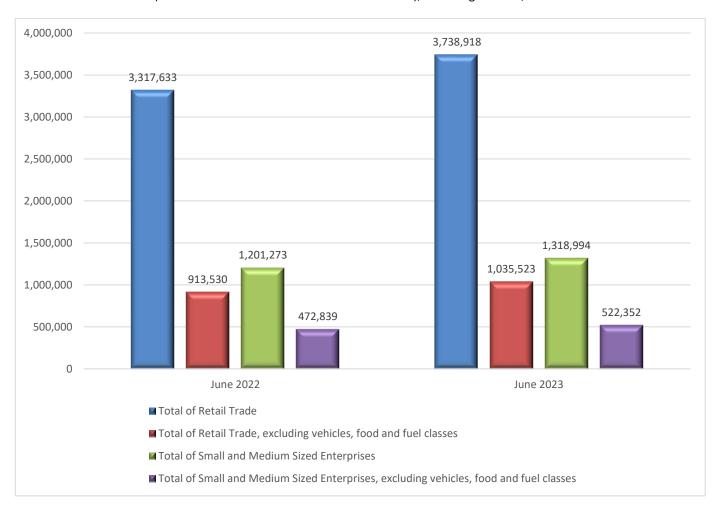
Graph 3: Turnover (in thousand euro) for the total of enterprises and of the small and medium sized enterprises in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification) and in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes.



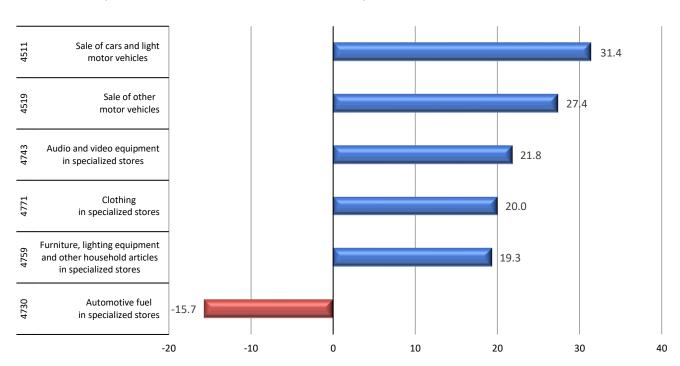
Graph 4: Biggest changes (%) for the total of enterprises classified in the activity classes of the retail trade divisions (divisions 45 and 47 of NACE Rev. 2 classification) **2nd Quarter 2023 / 2nd Quarter 2022**



Graph 5: Turnover (in thousand euro) for the total of enterprises and of the small and medium sized enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification) and in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes



Graph 6: Biggest changes (%) for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) **June 2023 / June 2022**



METHODOLOGICAL NOTES

Generally

The statistical data presented in this announcement have been compiled on the basis of the linking and processing of primary data from the following sources:

- The final Statistical Business Register of ELSTAT, of the reference year 2020.
- Administrative registers of enterprises, of the reference years 2021 and 2022.
- Administrative transactions files (tax, etc) of the reference years 2019, 2020, 2021, 2022 and 2023.

In particular, the following primary data have been used per source:

- Active enterprises and the economic activity class from the final Statistical Business Register of the reference year 2020.
- The economic activity class for the enterprises that started their activity after the reference year 2020 and have a significant turnover, from administrative registers of enterprises of the reference years 2021 and 2022.
- Income data from administrative transactions files of the reference years 2019, 2020, 2021, 2022 and 2023.

Definitions

<u>Small and Medium sized enterprises (SMEs)</u> (from the European business statistics methodological manual for statistical business registers – 2021 edition)

- The category of micro, small and medium-sized enterprises (SMEs) is made up of enterprises which employ
 fewer than 250 persons and which have an annual turnover not exceeding EUR 50 million, and/or an annual
 balance sheet total not exceeding EUR 43 million.
- 2. Within the SME category, a small enterprise is defined as an enterprise which employs fewer than 50 persons and whose annual turnover and/or annual balance sheet total does not exceed EUR 10 million.
- 3. Within the SME category, a micro enterprise is defined as an enterprise which employs fewer than 10 persons and whose annual turnover and/or annual balance sheet total does not exceed EUR 2 million.

It is noted that as "Medium enterprises" are defined the enterprises of the "Small and Medium sized enterprises" category, which are not classified in the categories of "Small enterprises" and "Micro enterprises".

Statistical classifications

For the economic activities, the European statistical classification of economic activities NACE Rev. 2 is used.

IPEIROS DYTIKI ELLADA RENTIKI MAKEDONIA I VOREIO AIGAIO NOTIO AIGAIO

Reference Period June, 2nd Quarter 2023

Statistical unit The statistical unit is the legal unit (distinct TIN – Tax Identification Numbers).

Comparability The announced statistical data are comparable with the data of the final Statistical Business Register of ELSTAT,

of the reference year 2020 (relevant link from the webpage of ELSTAT, where tables and information on the

methodology applied are provided <u>Statistical Business Register</u>).

References Analytical tables are available under ELSTAT's website (<u>www.statistics.gr</u>) at the following link:

https://www.statistics.gr/en/statistics/-/publication/SBR04/-