



**HELLENIC REPUBLIC
HELLENIC STATISTICAL AUTHORITY**

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EVOLUTION OF TURNOVER OF ENTERPRISES IN RETAIL TRADE MARCH - 1ST QUARTER 2023

The Hellenic Statistical Authority (ELSTAT) with this sectoral publication, presents in detail the evolution of the sales/turnover of all classes of activity of the retail trade section. Retail trade is the basic business model of the modern consumer supply chain, through the resale of material goods or services and the promotion of products for profit.

Therefore, retail trade has always been an important productive tertiary sector of the Greek economy with a significant contribution to the Gross Domestic Product.

In addition, monitoring the aggregates of the retail trade, leads to conclusions on the evolution of consumption (in terms of volume, characteristics, preferences and substitution of products) of the Greek society, the citizens and the enterprises of the country.

This current publication is part of the sequel of the announcements published by ELSTAT ([link](#)) since April 2020, incorporating the most recent data on turnover from Administrative Sources for **March and 1st quarter 2023**.

Starting from the announcement published in March 2023 (reference month January 2023), an updated framework for the determination of the enterprises is used, which occurs from the linking at micro-data level of administrative transactions files, of the reference years 2019, 2020, 2021, 2022 and 2023, administrative registers of enterprises, of the reference years 2021 and 2022, and of the final Statistical Business Register, of the reference year 2020, that provides a standardized set of data, harmonized with European classifications.

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1. Total Enterprises of retail trade (Tables 1, 3, 4)

For the total of enterprises in retail trade, the turnover in the first quarter of 2023 amounted to 14.88 billion euro, recording an increase of 13.2% in comparison with the first quarter of 2022, when the respective turnover was 13.15 billion euro and a decrease of 15.1% in comparison with the fourth quarter of 2022, when the respective turnover was 17.52 billion euro.

The activities that recorded the biggest increase in turnover in the **first quarter of 2023** compared with the corresponding quarter of 2022 are:

- Sale of cars and light motor vehicles, increase 46.4%.
- Retail sale of second-hand goods in stores, increase 42.7%.

The activities that recorded the biggest decrease in turnover in the **first quarter of 2023** compared with the corresponding quarter of 2022 are:

- Retail sale of automotive fuel in specialized stores, decrease 8.6%.
- Other retail sale of new goods in specialized stores, decrease 4.5%.

The Regions that recorded the biggest increase in turnover in the **first quarter of 2023** compared with first quarter of 2022 are:

- Region of Attiki, increase 18.5%.
- Region of Kriti, increase 14.0%.

For the total of **small and medium sized enterprises¹ in retail trade divisions**, the turnover in the first quarter 2023 amounted to 8.59 billion euro, recording an increase of 6.7% in comparison with the first quarter of 2022, when the respective turnover was 8.05 billion euro.

2. Enterprises in retail trade divisions obliged to double-entry accounting bookkeeping (Tables 2, 5, 6)

For the **enterprises in retail trade divisions obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the turnover in March 2023 amounted to 3.43 billion euro, recording an increase of 21.1% in comparison with March 2022, when the respective turnover was 2.83 billion euro and an increase of 17.7% in comparison with February 2023, when the respective turnover was 2.91 billion euro.

The activities that recorded the biggest increase in turnover in **March 2023** compared with March 2022 are:

- Retail sale of second-hand goods in stores, increase 120.4%.
- Retail sale of audio and video equipment in specialized stores, increase 71.2%.

The activity that recorded decrease in turnover in March 2023 compared with March 2022 is:

- Retail sale of automotive fuel in specialized stores, decrease 5.5%.

The Regions that recorded the biggest increase in turnover in **March 2023** compared with March 2022 are:

- Region of Notio Aigaio, increase 23.7%.
- Region of Attiki, increase 23.1%.

For the **small and medium sized enterprises in retail trade divisions obliged to double-entry accounting bookkeeping**, for which data are available on monthly basis, the turnover in March 2023 amounted to 1.18 billion euro, recording an increase of 21.5% in comparison with March 2022, when the respective turnover was 0.97 billion euro.

¹ The definition of the small and medium sized enterprises is available under section "[Methodological notes](#)" page 13.

3. Enterprises in retail trade divisions, excluding vehicles, food and fuel classes² (Tables 1, 2, 3, 4, 5, 6)

For the **enterprises in retail trade divisions, excluding vehicles, food and fuel classes**, the turnover in the first quarter of 2023 amounted to 5.23 billion euro, recording an increase of 15.2% in comparison with the first quarter of 2022, when the respective turnover was 4.54 billion euro and a decrease of 23.7% in comparison with the fourth quarter of 2022, when the respective turnover was 6.85 billion euro.

The Regions that recorded the biggest increase in turnover in the **first quarter of 2023** compared with the corresponding quarter of 2022 are:

- Region of Kriti, increase 21.7%.
- Region of Notio Aigaio, increase 19.9%.

For the total of **small and medium sized enterprises in retail trade divisions, excluding vehicles, food and fuel classes**, the turnover in the first quarter of 2023 amounted to 3.90 billion euro, recording an increase of 7.6% in comparison with the first quarter of 2022, when the respective turnover was 3.62 billion euro.

For the enterprises in retail trade divisions, excluding vehicles, food and fuel classes, obliged to double-entry accounting bookkeeping, for which data are available on a monthly basis, the turnover in March 2023 amounted to 0.87 billion euro, recording an increase of 28.5% in comparison with March 2022, when the respective turnover was 0.67 billion euro and an increase of 18.1% in comparison with February 2023, when the respective turnover was 0.73 billion euro.

The Regions that recorded the biggest increase in turnover in **March 2023** compared with March 2022 are:

- Region of Voreio Aigaio, increase 28,9%.
- Region of Anatoliki Makedonia, Thraki, increase 27.7%.

For the **small and medium sized enterprises in retail trade divisions, excluding vehicles, food and fuel classes, obliged to double-entry accounting bookkeeping**, for which data are available on a monthly basis, the turnover in March 2023 amounted to 0.45 billion euro, recording an increase of 21.7% in comparison with March 2022, when the respective turnover was 0.37 billion euro.

² Activity classes 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 1: Turnover for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification)

ECONOMIC ACTIVITY		TURNOVER (in thousand €)				Annual Rate of Change (%)		Quarterly Rate of Change (%)	
Code NACE Rev.2	Description	4 th Quarter 2021	1 st Quarter 2022	4 th Quarter 2022	1 st Quarter 2023	4 th Quarter 2022/2021	1 st Quarter 2023/2022	1 st Quarter 2022 / 4 th Quarter 2021	1 st Quarter 2023 / 4 th Quarter 2022
4511	Sale of cars and light motor vehicles	1,274,845	1,286,736	1,571,103	1,883,555	23.2	46.4	0.9	19.9
4519	Sale of other motor vehicles	121,021	91,769	131,196	120,350	8.4	31.1	-24.2	-8.3
4520	Maintenance and repair of motor vehicles	317,089	246,483	356,788	297,753	12.5	20.8	-22.3	-16.5
4531	Wholesale trade of motor vehicle parts and accessories	479,920	408,044	526,468	486,046	9.7	19.1	-15.0	-7.7
4532	Retail trade of motor vehicle parts and accessories	133,947	104,820	147,417	126,471	10.1	20.7	-21.7	-14.2
4540	Sale, maintenance and repair of motorcycles and related parts and accessories	124,226	120,377	147,162	156,565	18.5	30.1	-3.1	6.4
4711	Retail sale in non-specialized stores with food, beverages or tobacco predominating	4,159,602	3,604,763	4,486,055	3,944,239	7.8	9.4	-13.3	-12.1
4719	Other retail sale in non-specialized stores	673,627	513,529	681,333	540,153	1.1	5.2	-23.8	-20.7
4721	Retail sale of fruit and vegetables in specialized stores	97,624	**	**	**	**	**	**	**
4722	Retail sale of meat and meat products in specialized stores	328,722	237,434	361,793	265,950	10.1	12.0	-27.8	-26.5
4723	Retail sale of fish, crustaceans and molluscs in specialized stores	49,584	52,885	50,591	57,327	2.0	8.4	6.7	13.3
4724	Retail sale of bread, cakes, flour confectionery and sugar confectionery in specialized stores	173,737	137,941	190,497	157,986	9.6	14.5	-20.6	-17.1
4725	Retail sale of beverages in specialized stores	46,847	31,626	52,603	35,914	12.3	13.6	-32.5	-31.7
4726	Retail sale of tobacco products in specialized stores	57,215	47,190	61,594	51,095	7.7	8.3	-17.5	-17.0
4729	Other retail sale of food in specialized stores	139,159	120,409	148,340	130,627	6.6	8.5	-13.5	-11.9
4730	Retail sale of automotive fuel in specialized stores	2,050,115	2,057,749	2,366,486	1,880,411	15.4	-8.6	0.4	-20.5
4741	Retail sale of computers, peripheral units and software in specialized stores	338,659	223,105	372,669	276,330	10.0	23.9	-34.1	-25.9
4742	Retail sale of telecommunications equipment in specialized stores	171,720	**	**	**	**	**	**	**
4743	Retail sale of audio and video equipment in specialized stores	21,170	13,492	23,188	18,507	9.5	37.2	-36.3	-20.2
4751	Retail sale of textiles in specialized stores	111,420	**	111,855	81,213	0.4	**	**	-27.4
4752	Retail sale of hardware, paints and glass in specialized stores	432,535	309,005	497,989	369,290	15.1	19.5	-28.6	-25.8
4753	Retail sale of carpets, rugs, wall and floor coverings in specialized stores	23,186	8,055	22,170	8,267	-4.4	2.6	-65.3	-62.7
4754	Retail sale of electrical household appliances in specialized stores	377,964	234,014	427,390	330,503	13.1	41.2	-38.1	-22.7
4759	Retail sale of furniture, lighting equipment and other household articles in specialized stores	261,905	168,009	285,821	201,874	9.1	20.2	-35.9	-29.4

Table 1: Turnover for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) (continue)

ECONOMIC ACTIVITY		TURNOVER (in thousand €)				Annual Rate of Change (%)		Quarterly Rate of Change (%)	
Code NACE Rev.2	Description	4 th Quarter 2021	1 st Quarter 2022	4 th Quarter 2022	1 st Quarter 2023	4 th Quarter 2022/2021	1 st Quarter 2023/2022	1 st Quarter 2022 / 4 th Quarter 2021	1 st Quarter 2023 / 4 th Quarter 2022
4761	Retail sale of books in specialized stores	58,842	37,256	60,899	40,332	3.5	8.3	-36.7	-33.8
4762	Retail sale of newspapers and stationery in specialized stores	41,278	28,211	41,562	30,866	0.7	9.4	-31.7	-25.7
4763	Retail sale of music and video recordings in specialized stores	2,251	1,701	**	**	**	**	-24.4	**
4764	Retail sale of sporting equipment in specialized stores	171,462	128,842	197,479	164,373	15.2	27.6	-24.9	-16.8
4765	Retail sale of games and toys in specialized stores	313,224	153,817	362,255	**	15.7	**	-50.9	**
4771	Retail sale of clothing in specialized stores	849,501	501,453	957,939	642,164	12.8	28.1	-41.0	-33.0
4772	Retail sale of footwear and leather goods in specialized stores	133,709	80,299	141,595	93,303	5.9	16.2	-39.9	-34.1
4773	Dispensing chemist in specialized stores	1,124,174	1,065,644	1,185,817	1,052,321	5.5	-1.3	-5.2	-11.3
4774	Retail sale of medical and orthopaedic goods in specialized stores	35,335	30,675	36,051	32,621	2.0	6.3	-13.2	-9.5
4775	Retail sale of cosmetic and toilet articles in specialized stores	230,303	149,276	278,456	185,093	20.9	24.0	-35.2	-33.5
4776	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialized stores	158,658	143,751	179,438	169,739	13.1	18.1	-9.4	-5.4
4777	Retail sale of watches and jewellery in specialised stores	104,653	60,321	121,062	73,541	15.7	21.9	-42.4	-39.3
4778	Other retail sale of new goods in specialized stores	266,875	241,802	**	230,826	**	-4.5	-9.4	**
4779	Retail sale of second-hand goods in stores	5,433	4,170	9,241	5,950	70.1	42.7	-23.2	-35.6
4781	Retail sale via stalls and markets of food, beverages and tobacco products	32,756	25,443	36,740	29,033	12.2	14.1	-22.3	-21.0
4782	Retail sale via stalls and markets of textiles, clothing and footwear	2,574	1,292	3,254	1,658	26.4	28.3	-49.8	-49.0
4789	Retail sale via stalls and markets of other goods	11,473	7,632	13,138	8,614	14.5	12.9	-33.5	-34.4
4791	Retail sale via mail order houses or via Internet	**	**	245,624	154,151	**	**	**	-37.2
4799	Other retail sale not in stores, stalls or markets	44,319	44,510	48,767	**	10.0	**	0.4	**
Total without vehicles, food and fuel classes⁽¹⁾		6,262,396	4,537,906	6,850,782	5,229,346	9.4	15.2	-27.5	-23.7
Total		15,791,590	13,149,711	17,519,532	14,882,543	10.9	13.2	-16.7	-15.1

Notes:

The table and the total include the turnover of the economic class "4531: Wholesale trade of motor vehicle parts and accessories", given that several enterprises classified in this class have as secondary activity retail trade and in order to present all classes of division "45: Wholesale and retail trade and repair of motor vehicles and motorcycles".

(**) Extraordinary transactions were recorded in the data. Therefore, they are not published as they are not comparable.

(1) In the "Total without vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 2: Turnover for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification)

ECONOMIC ACTIVITY		TURNOVER (in thousand €)				Annual Rate of Change (%) 2023/2022		Monthly Rate of Change (%) March / February	
Code NACE Rev.2	Description	February 2022	March 2022	February 2023	March 2023	February	March	2022	2023
4511	Sale of cars and light motor vehicles	431,276	444,071	546,034	715,089	26.6	61.0	3.0	31.0
4519	Sale of other motor vehicles	23,896	28,551	29,881	35,863	25.0	25.6	19.5	20.0
4520	Maintenance and repair of motor vehicles	22,409	22,647	<u>24,289</u>	30,889	<u>8.4</u>	36.4	1.1	<u>27.2</u>
4531	Wholesale trade of motor vehicle parts and accessories	99,690	108,434	111,498	134,456	11.8	24.0	8.8	20.6
4532	Retail trade of motor vehicle parts and accessories	*	*	*	*	*	*	*	*
4540	Sale, maintenance and repair of motorcycles and related parts and accessories	28,096	34,185	32,462	49,035	15.5	43.4	21.7	51.1
4711	Retail sale in non-specialized stores with food, beverages or tobacco predominating	997,896	1,167,463	1,108,100	1,250,862	11.0	7.1	17.0	12.9
4719	Other retail sale in non-specialized stores	41,048	43,020	44,174	49,398	7.6	14.8	4.8	11.8
4721	Retail sale of fruit and vegetables in specialized stores	**	**	**	**	**	**	**	**
4722	Retail sale of meat and meat products in specialized stores	23,078	20,510	<u>25,791</u>	<u>23,806</u>	<u>11.8</u>	<u>16.1</u>	-11.1	-7.7
4723	Retail sale of fish, crustaceans and molluscs in specialized stores	3,152	5,112	<u>4,541</u>	<u>4,450</u>	<u>44.1</u>	<u>-12.9</u>	62.2	-2.0
4724	Retail sale of bread, cakes, flour confectionery and sugar confectionery in specialized stores	8,947	9,985	<u>10,369</u>	<u>12,091</u>	<u>15.9</u>	<u>21.1</u>	11.6	16.6
4725	Retail sale of beverages in specialized stores	3,519	4,029	<u>3,537</u>	<u>4,391</u>	<u>0.5</u>	<u>9.0</u>	14.5	24.1
4726	Retail sale of tobacco products in specialized stores	2,354	2,320	<u>2,654</u>	<u>2,694</u>	<u>12.7</u>	<u>16.1</u>	-1.4	1.5
4729	Other retail sale of food in specialized stores	13,462	15,251	14,406	17,154	7.0	12.5	13.3	19.1
4730	Retail sale of automotive fuel in specialized stores	241,218	281,175	251,157	265,842	4.1	-5.5	16.6	5.8
4741	Retail sale of computers, peripheral units and software in specialized stores	71,678	65,985	79,786	91,357	11.3	38.5	-7.9	14.5
4742	Retail sale of telecommunications equipment in specialized stores	**	**	12,956	**	**	**	**	**
4743	Retail sale of audio and video equipment in specialized stores	2,718	2,801	3,654	4,795	34.4	71.2	3.1	31.2
4751	Retail sale of textiles in specialized stores	**	2,715	2,269	2,838	**	4.5	**	25.1
4752	Retail sale of hardware, paints and glass in specialized stores	41,911	50,899	47,232	<u>66,986</u>	12.7	<u>31.6</u>	21.4	<u>41.8</u>
4753	Retail sale of carpets, rugs, wall and floor coverings in specialized stores	1,366	1,006	910	1,294	-33.4	28.6	-26.4	42.2
4754	Retail sale of electrical household appliances in specialized stores	61,334	57,809	69,530	91,013	13.4	57.4	-5.7	30.9
4759	Retail sale of furniture, lighting equipment and other household articles in specialized stores	32,747	36,748	34,601	52,888	5.7	43.9	12.2	52.9

Table 2: Turnover for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) (continue)

ECONOMIC ACTIVITY		TURNOVER (in thousand €)				Annual Rate of Change (%) 2023/2022		Monthly Rate of Change (%) March / February	
Code NACE Rev.2	Description	February 2022	March 2022	February 2023	March 2023	February	March	2022	2023
4761	Retail sale of books in specialized stores	5,022	4,688	4,394	5,135	-12.5	9.5	-6.7	16.9
4762	Retail sale of newspapers and stationery in specialized stores	1,310	1,460	1,282	1,667	-2.1	14.2	11.5	30.0
4763	Retail sale of music and video recordings in specialized stores	67	39	47	56	-29.9	43.6	-41.8	19.1
4764	Retail sale of sporting equipment in specialized stores	29,152	31,211	39,330	41,857	34.9	34.1	7.1	6.4
4765	Retail sale of games and toys in specialized stores	49,804	52,466	64,111	68,302	28.7	30.2	5.3	6.5
4771	Retail sale of clothing in specialized stores	109,881	109,683	129,872	148,975	18.2	35.8	-0.2	14.7
4772	Retail sale of footwear and leather goods in specialized stores	15,908	15,257	17,510	17,364	10.1	13.8	-4.1	-0.8
4773	Dispensing chemist in specialized stores	39,650	43,331	<u>44,562</u>	<u>49,683</u>	<u>12.4</u>	<u>14.7</u>	9.3	11.5
4774	Retail sale of medical and orthopaedic goods in specialized stores	3,769	4,225	<u>4,471</u>	<u>5,165</u>	<u>18.6</u>	<u>22.2</u>	12.1	15.5
4775	Retail sale of cosmetic and toilet articles in specialized stores	42,222	45,009	47,239	56,189	11.9	24.8	6.6	18.9
4776	Retail sale of flowers, plants, seeds, fertilisers, pet animals and pet food in specialized stores	12,351	14,469	<u>13,669</u>	<u>18,690</u>	<u>10.7</u>	<u>29.2</u>	17.1	36.7
4777	Retail sale of watches and jewellery in specialised stores	13,251	13,922	16,086	<u>18,054</u>	21.4	<u>29.7</u>	5.1	<u>12.2</u>
4778	Other retail sale of new goods in specialized stores	18,766	19,397	18,747	21,390	-0.1	10.3	3.4	14.1
4779	Retail sale of second-hand goods in stores	469	593	528	1,307	12.6	120.4	26.4	147.5
4781	Retail sale via stalls and markets of food, beverages and tobacco products	*	*	*	*	*	*	*	*
4782	Retail sale via stalls and markets of textiles, clothing and footwear	*	*	*	*	*	*	*	*
4789	Retail sale via stalls and markets of other goods	*	*	*	*	*	*	*	*
4791	Retail sale via mail order houses or via Internet	**	**	29,735	29,830	**	**	**	0.3
4799	Other retail sale not in stores, stalls or markets	2,953	3,455	<u>3,691</u>	<u>3,054</u>	<u>25.0</u>	<u>-11.6</u>	17.0	-17.3
Total without vehicles, food and fuel classes⁽¹⁾		653,308	673,531	733,040	865,650	12.2	28.5	3.1	18.1
Total		2,566,590	2,833,626	2,914,197	3,430,357	13.5	21.1	10.4	17.7

Notes:

The table and the total include the turnover of the economic class "4531: Wholesale trade of motor vehicle parts and accessories", given that several enterprises classified in this class have as secondary activity retail trade and in order to present all classes of division "45: Wholesale and retail trade and repair of motor vehicles and motorcycles".

(*) Data are not published due to statistical confidentiality reasons and regarding the protection of the identity of the reporting enterprises.

(**) Extraordinary transactions were recorded in the data. Therefore, they are not published as they are not comparable.

(Single underline) It includes the turnover of enterprises that changed the submission of data to tax authorities from a quarterly basis to a monthly basis and have an impact in the aggregated data of more than 3.0% in absolute figures.

(1) In the "Total without vehicles, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 3: Turnover (in thousand €) for the Total or Retail Trade and for the Total of Retail Trade excluding vehicle, food and fuel classes, per Region of Greece

REGION / REGIONAL UNIT	TURNOVER for the Total of Retail Trade (in thousand €)			TURNOVER for the Total of Retail Trade excluding vehicle, food and fuel classes ⁽¹⁾ (in thousand €)		
	1 st Quarter 2022	1 st Quarter 2023	1 st Quarter 2023/2022 (%)	1 st Quarter 2022	1 st Quarter 2023	1 st Quarter 2023/2022 (%)
REGION OF ANATOLIKI MAKEDONIA, THRAKI	406,563	409,129	0.6	149,080	156,492	5.0
REGION OF KENTRIKI MAKEDONIA	1,988,450	2,106,539	5.9	562,381	596,711	6.1
Regional Unit of Thessaloniki	1,485,212	1,600,237	7.7	370,035	393,239	6.3
REGION OF DYTIKI MAKEDONIA	170,903	178,731	4.6	62,937	69,590	10.6
REGION OF IPEIROS	245,452	252,974	3.1	97,389	105,505	8.3
REGION OF THESSALIA	439,027	457,762	4.3	180,827	196,774	8.8
REGION OF STEREA ELLADA	336,629	347,260	3.2	145,275	159,356	9.7
REGION OF IONIA NISSIA	165,515	174,427	5.4	63,341	71,226	12.5
REGION OF DYTIKI ELLADA	437,113	457,059	4.6	178,091	191,421	7.5
REGION OF PELOPONNISOS	402,272	416,736	3.6	149,390	162,481	8.8
REGION OF ATTIKI	7,611,989	9,021,539	18.5	2,576,418	3,074,617	19.3
REGION OF VOREIO AIGAIO	129,634	130,957	1.0	55,914	61,282	9.6
REGION OF NOTIO AIGAIO	256,922	291,669	13.5	98,908	118,578	19.9
REGION OF KRITI	559,242	637,759	14.0	217,957	265,310	21.7
Total	13,149,711	14,882,543	13.2	4,537,906	5,229,346	15.2

Notes:

In the table the Regional Unit of Thessaloniki is presented separately.

- (1) In the "Total of Retail Trade, excluding vehicle, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 4: Turnover (in thousand €) for the Total of Retail Trade and for the Total of Retail Trade excluding vehicle, food and fuel classes, for the small and medium sized enterprises¹, per enterprise size

Enterprise Size	TURNOVER for the Total of Retail Trade (in thousand €)			TURNOVER for the Total of Retail Trade excluding vehicle, food and fuel classes ⁽²⁾ (in thousand €)		
	1 st Quarter 2022	1 st Quarter 2023	1 st Quarter 2023/2022 (%)	1 st Quarter 2022	1 st Quarter 2023	1 st Quarter 2023/2022 (%)
Medium Enterprises	985,355	1,168,449	18.6	386,672	431,044	11.5
Small Enterprises	2,079,892	2,193,591	5.5	642,234	701,650	9.3
Micro Enterprises	4,984,592	5,230,550	4.9	2,592,929	2,766,025	6.7
Small and Medium Sized Enterprises	8,049,839	8,592,590	6.7	3,621,835	3,898,719	7.6
Small and Medium Sized Enterprises / Total of Enterprises (%)	61.2	57.7		79.8	74.6	

Notes:

(1) The definition of the small and medium sized enterprises is available under section "Methodological notes" page 13.

- (2) In the "Total of Retail Trade, excluding vehicle, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

Table 5: Turnover (in thousand €) for the Total or Retail Trade and for the Total of Retail Trade excluding vehicle, food and fuel classes, for all enterprises obliged to double-entry accounting bookkeeping, per Region of Greece

REGION / REGIONAL UNIT	TURNOVER for the Total of Retail Trade (in thousand €)			TURNOVER for the Total of Retail Trade excluding vehicle, food and fuel classes ⁽¹⁾ (in thousand €)		
	March 2022	March 2023	March 2023/2022 (%)	March 2022	March 2023	March 2023/2022 (%)
REGION OF ANATOLIKI MAKEDONIA, THRAKI	34,016	38,092	12.0	8,816	11,259	27.7
REGION OF KENTRIKI MAKEDONIA	379,990	430,042	13.2	45,998	<u>62,296</u>	<u>35.4</u>
Regional Unit of Thessaloniki	346,568	390,313	12.6	34,425	<u>46,107</u>	<u>33.9</u>
REGION OF DYTIKI MAKEDONIA	13,814	<u>18,390</u>	<u>33.1</u>	2,740	<u>4,787</u>	<u>74.7</u>
REGION OF IPEIROS	22,404	<u>26,069</u>	<u>16.4</u>	4,280	<u>6,791</u>	<u>58.7</u>
REGION OF THESSALIA	34,688	<u>43,007</u>	<u>24.0</u>	11,225	<u>15,216</u>	<u>35.6</u>
REGION OF STEREA ELLADA	23,274	<u>29,037</u>	<u>24.8</u>	12,053	<u>14,715</u>	<u>22.1</u>
REGION OF IONIA NISSIA	19,586	**	**	5,281	<u>6,405</u>	<u>21.3</u>
REGION OF DYTIKI ELLADA	37,067	40,947	10.5	9,200	11,253	22.3
REGION OF PELOPONNISOS	29,962	<u>33,336</u>	<u>11.3</u>	4,967	<u>7,147</u>	<u>43.9</u>
REGION OF ATTIKI	2,111,189	2,599,345	23.1	533,498	673,740	26.3
REGION OF VOREIO AIGAIO	11,671	12,133	4.0	4,625	5,963	28.9
REGION OF NOTIO AIGAIO	36,249	44,847	23.7	9,274	**	**
REGION OF KRITI	79,717	95,491	19.8	21,575	<u>33,014</u>	<u>53.0</u>
Total	2,833,626	3,430,357	21.1	673,531	865,650	28.5

Notes:

In the table the Regional Unit of Thessaloniki is presented separately.

(**) Extraordinary transactions were recorded in the data. Therefore, they are not published as they are not comparable.

1) In the "Total of Retail Trade, excluding vehicle, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

(Single underline) It includes the turnover of enterprises that changed the submission of data to tax authorities from a quarterly basis to a monthly basis and have an impact in the aggregated data of more than 3.0% in absolute figures.

Table 6: Turnover (in thousand €) for the Total of Retail Trade and for the Total of Retail Trade excluding vehicle, food and fuel classes, for the small and medium sized enterprises¹ obliged to double-entry accounting bookkeeping, per enterprise size

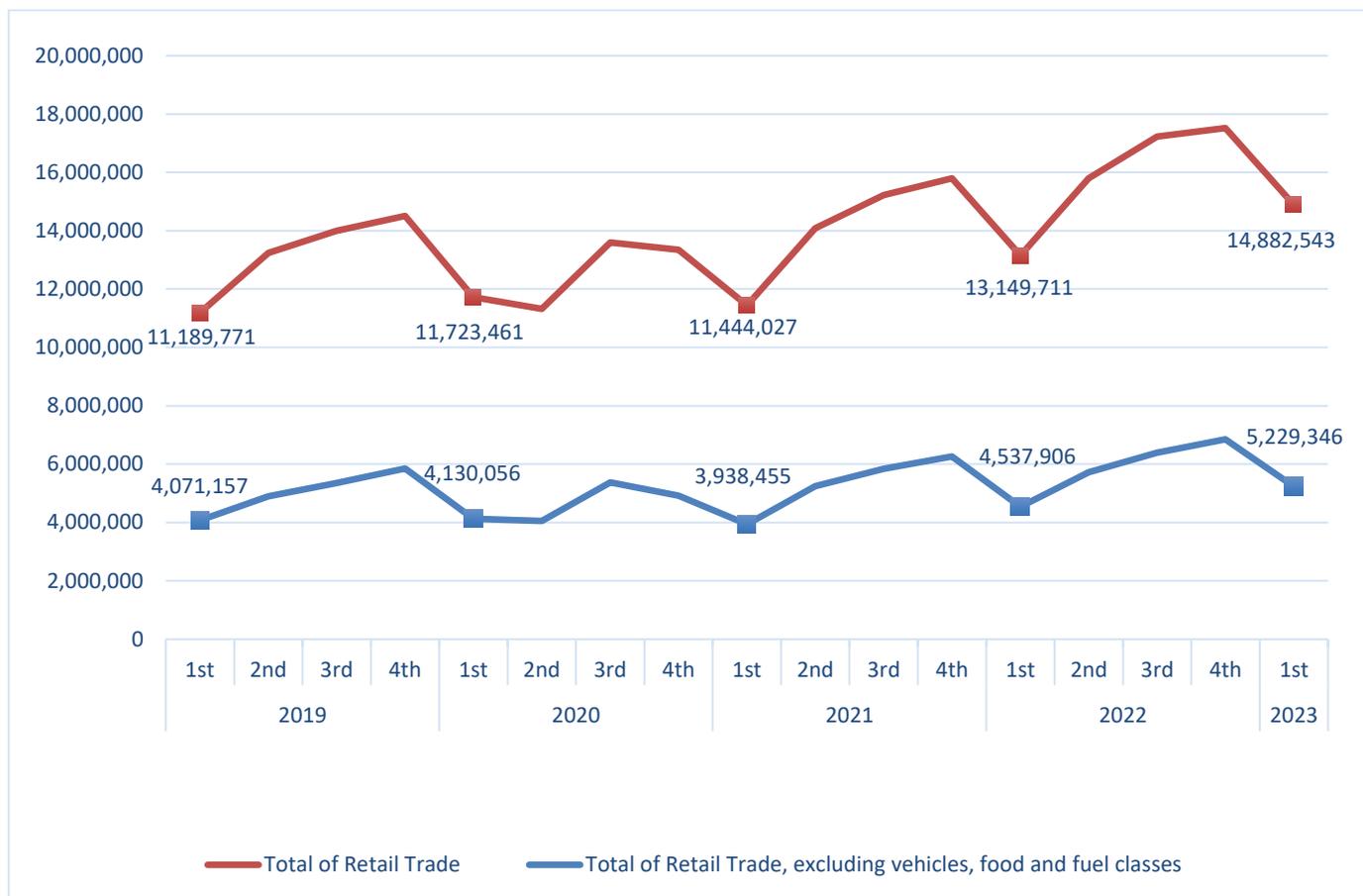
Enterprise Size	TURNOVER for the Total of Retail Trade (in thousand €)			TURNOVER for the Total of Retail Trade excluding vehicle, food and fuel classes ⁽²⁾ (in thousand €)		
	March 2022	March 2023	March 2023/2022 (%)	March 2022	March 2023	March 2023/2022 (%)
Medium Enterprises	349,323	418,283	19.7	125,005	143,851	15.1
Small Enterprises	434,163	514,536	18.5	158,979	188,041	18.3
Micro Enterprises	186,495	245,783	31.8	86,557	119,061	37.6
Small and Medium Sized Enterprises	969,981	1,178,602	21.5	370,541	450,953	21.7
Small and Medium Sized Enterprises / Total of Enterprises (%)	34.2	34.4		55.0	52.1	

Notes:

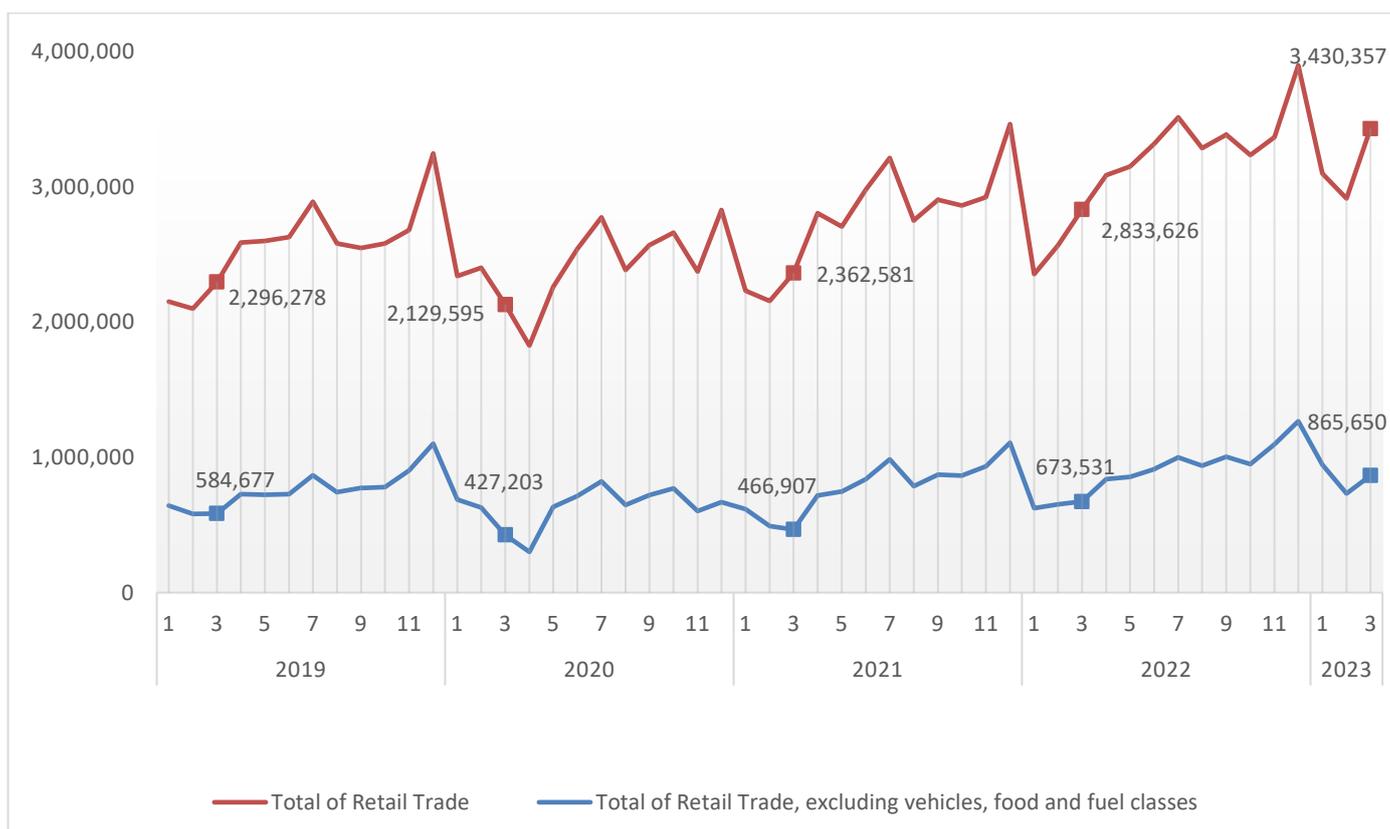
(1) The definition of the small and medium sized enterprises is available under section "[Methodological notes](#)" page 13.

(2) In the "Total of Retail Trade, excluding vehicle, food and fuel classes" the economic activities 4511, 4519, 4520, 4531, 4532, 4540, 4711, 4721, 4722, 4723, 4724, 4725, 4729, 4730 and 4781 are not included.

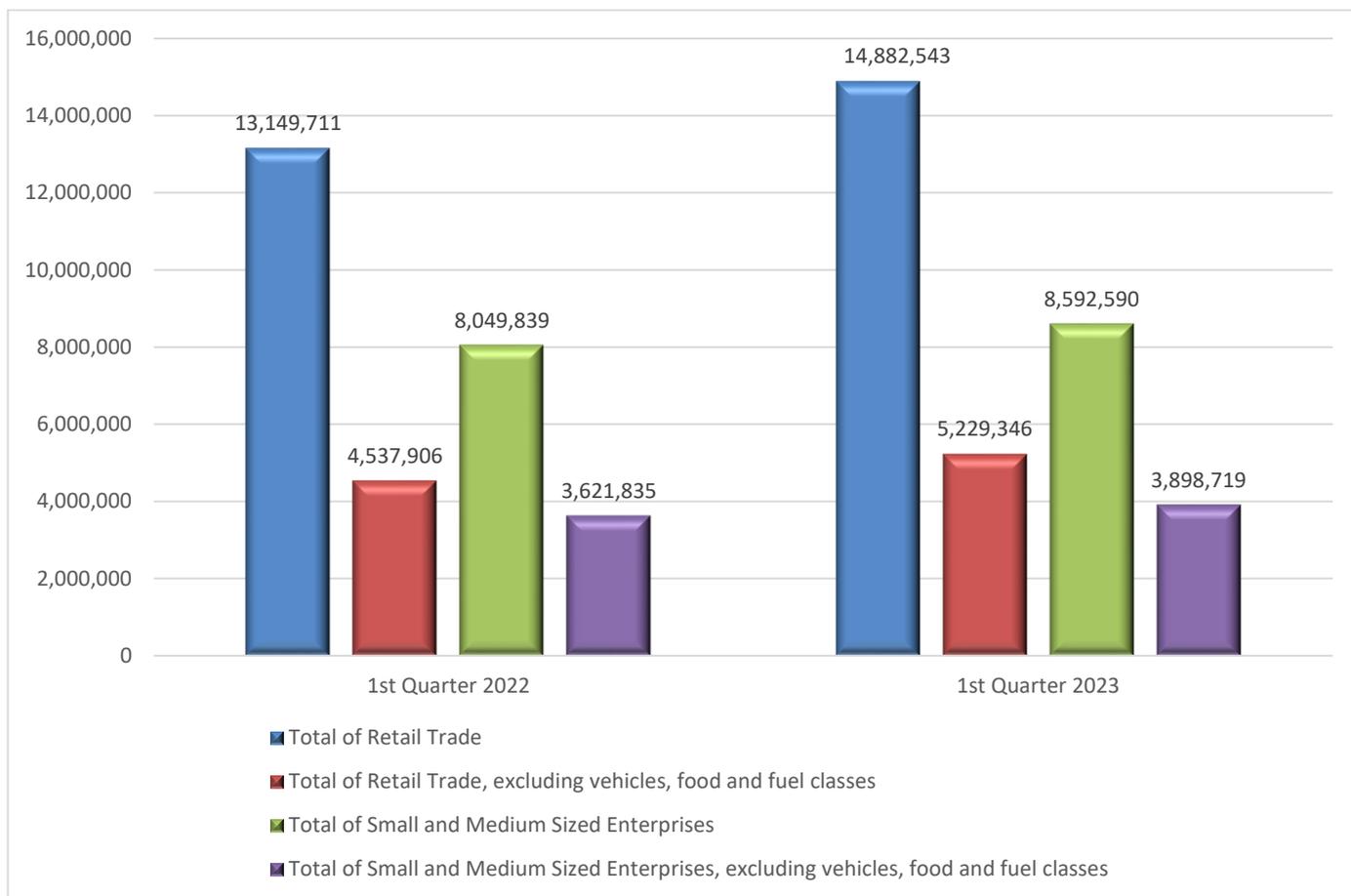
Graph 1: Turnover (in thousand euro) for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) and for the total of enterprises in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes



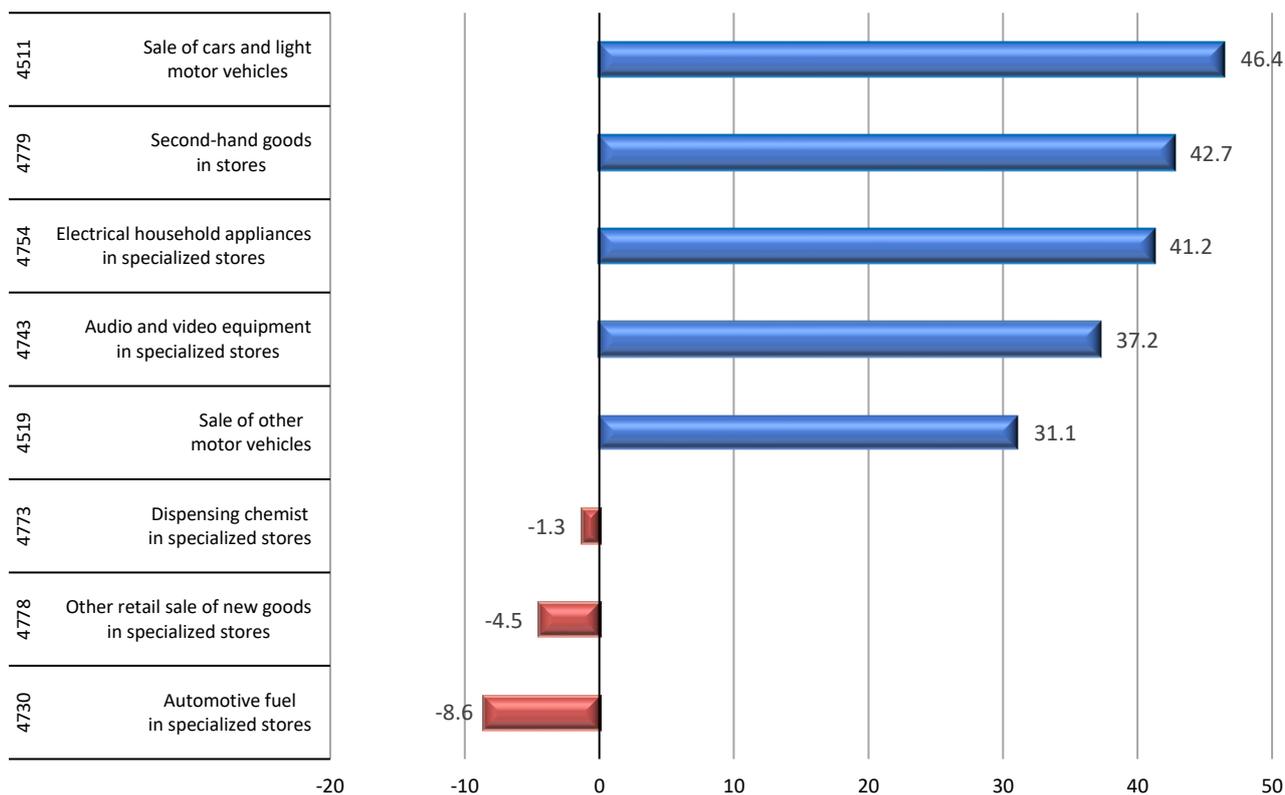
Graph 2: Turnover (in thousand euro) for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) and for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes.



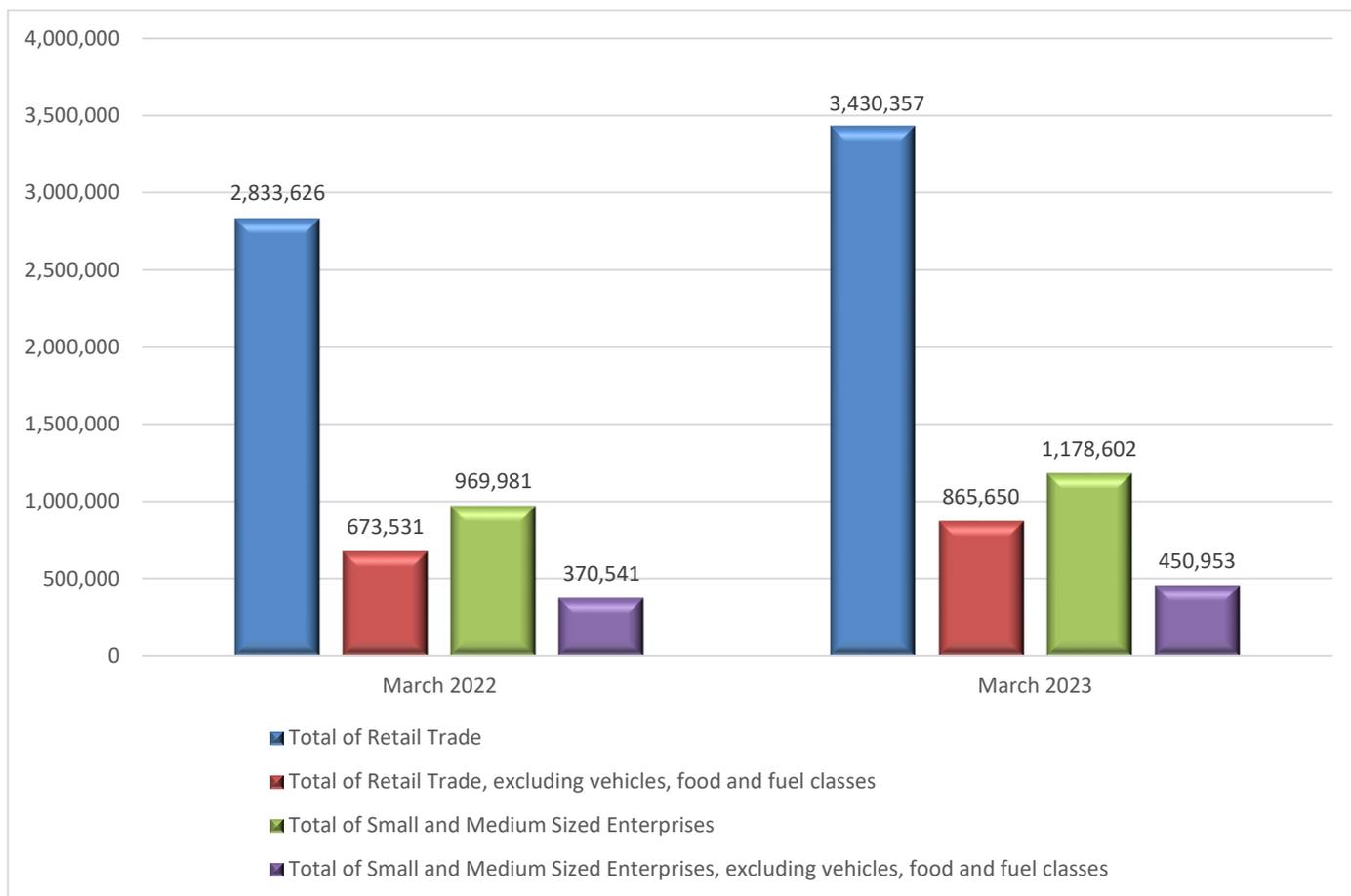
Graph 3: Turnover (in thousand euro) for the total of enterprises and of the small and medium sized enterprises in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification) and in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes



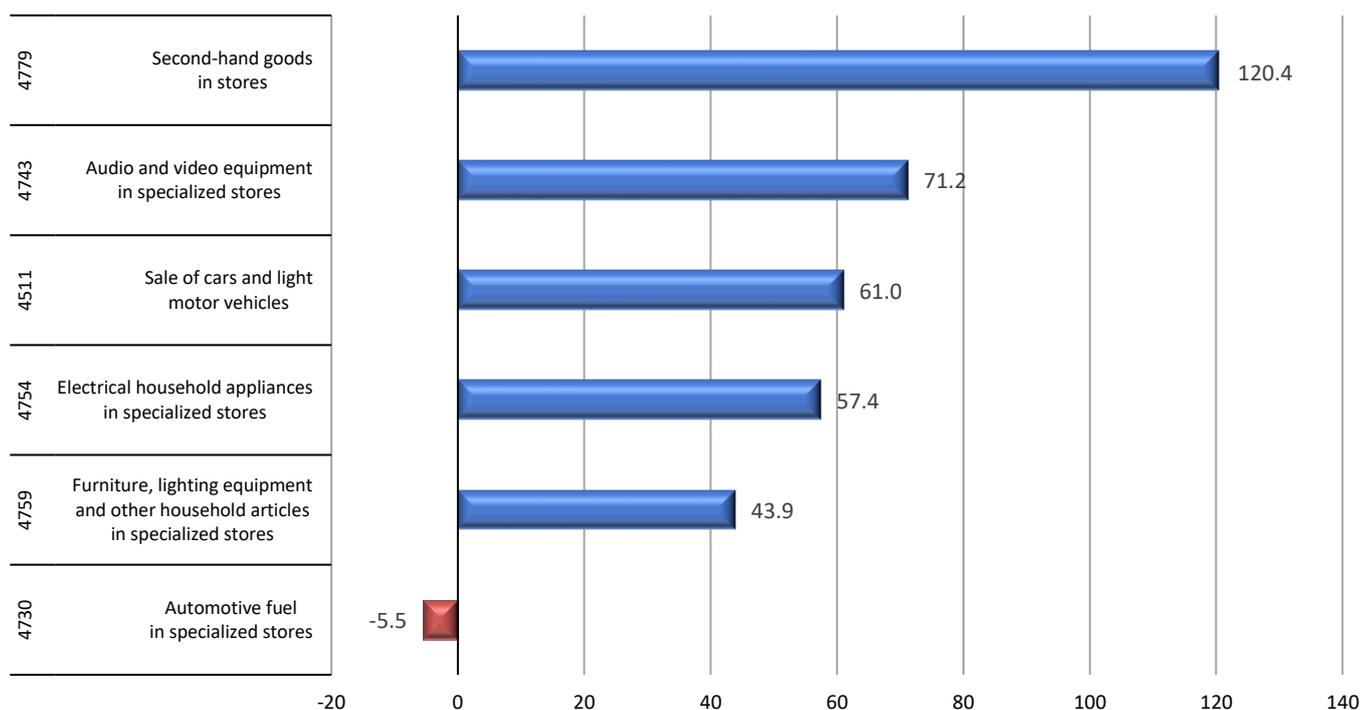
Graph 4: Biggest changes (%) for the total of enterprises classified in the activity classes of the retail trade divisions (divisions 45 and 47 of NACE Rev. 2 classification) **1st Quarter 2023 / 1st Quarter 2022**



Graph 5: Turnover (in thousand euro) for the total of enterprises and of the small and medium sized enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification) and in all classes of the retail trade (divisions 45 and 47 of NACE Rev.2 classification), excluding vehicles, food and fuel classes



Graph 6: Biggest changes (%) for the total of enterprises obliged to double-entry accounting bookkeeping in all classes of the retail trade divisions (divisions 45 and 47 of NACE Rev.2 classification) **March 2023 / March 2022**



METHODOLOGICAL NOTES

Generally The statistical data presented in this announcement have been compiled on the basis of the linking and processing of primary data from the following sources:

- The final Statistical Business Register of ELSTAT, of the reference year 2020.
- Administrative registers of enterprises, of the reference years 2021 and 2022.
- Administrative transactions files (tax, etc) of the reference years 2019, 2020, 2021, 2022 and 2023.

In particular, the following primary data have been used per source:

- Active enterprises and the economic activity class from the final Statistical Business Register of the reference year 2020.
- The economic activity class for the enterprises that started their activity after the reference year 2020 and have a significant turnover, from administrative registers of enterprises of the reference years 2021 and 2022.
- Income data from administrative transactions files of the reference years 2019, 2020, 2021, 2022 and 2023.

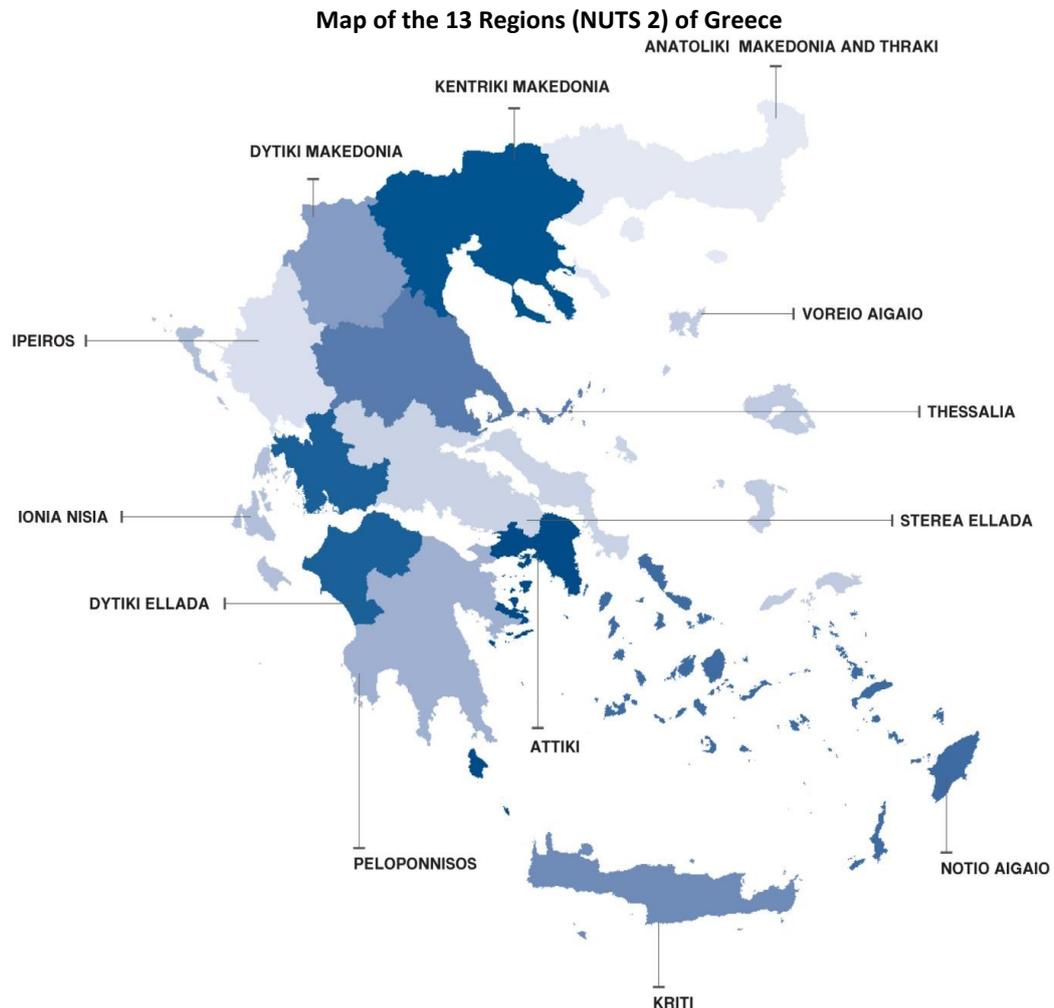
Definitions Small and Medium sized enterprises (SMEs) (from the European business statistics methodological manual for statistical business registers – 2021 edition)

1. The category of micro, small and medium-sized enterprises (SMEs) is made up of enterprises which employ fewer than 250 persons and which have an annual turnover not exceeding EUR 50 million, and/or an annual balance sheet total not exceeding EUR 43 million.
2. Within the SME category, a small enterprise is defined as an enterprise which employs fewer than 50 persons and whose annual turnover and/or annual balance sheet total does not exceed EUR 10 million.
3. Within the SME category, a micro enterprise is defined as an enterprise which employs fewer than 10 persons and whose annual turnover and/or annual balance sheet total does not exceed EUR 2 million.

It is noted that as “Medium enterprises” are defined the enterprises of the “Small and Medium sized enterprises” category, which are not classified in the categories of “Small enterprises” and “Micro enterprises”.

Statistical classifications

For the economic activities, the European statistical classification of economic activities [NACE Rev. 2](#) is used.



Reference Period March, 1st Quarter 2023

Statistical unit The statistical unit is the legal unit (distinct TIN – Tax Identification Numbers).

Comparability The announced statistical data are comparable with the data of the final Statistical Business Register of ELSTAT, of the reference year 2020 (relevant link from the webpage of ELSTAT, where tables and information on the methodology applied are provided [Statistical Business Register](#)).

References Analytical tables are available under ELSTAT's website (www.statistics.gr) at the following link:
<https://www.statistics.gr/en/statistics/-/publication/SBR04/>