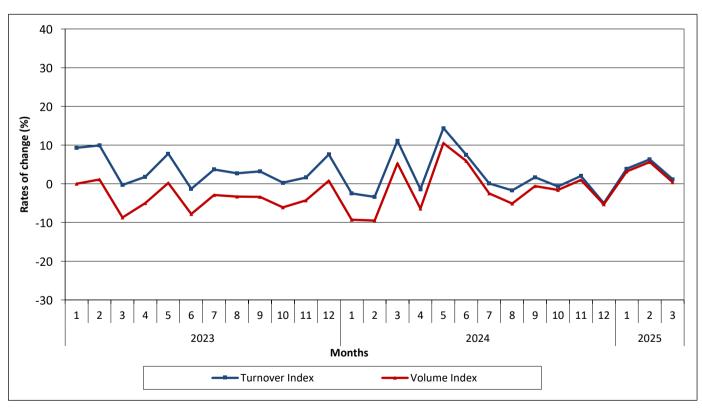


# TURNOVER INDEX IN RETAIL TRADE: March 2025, y-o-y increase 1.2%

The Hellenic Statistical Authority (ELSTAT) announces the Turnover and Volume Indices in Retail Trade with base year 2021=100.0 for March 2025, the evolution of which, according to provisional and reduced data to a typical month, is as follows:

- The Overall Turnover Index in Retail Trade in March 2025 increased by 1.2% compared with the corresponding index of March 2024, while compared with the corresponding index of February 2025 increased by 5.0% (Table 1).
- The Overall Volume Index in Retail Trade (i.e. turnover in retail trade at constant prices) in March 2025, increased by 0.3%, compared with the corresponding index of March 2024, while, compared with the corresponding index of February 2025, increased by 2.0% (Table 2).
- The seasonally adjusted Overall Turnover Index in March 2025, compared with the corresponding index of February 2025, increased by 0.7% (Table 5).
- The seasonally adjusted Overall Volume Index in March 2025, compared with the corresponding index of February 2025, increased by 0.4% (Table 5).

Graph 1. Evolution of annual rates of change (%) for the Overall Turnover Index and the Overall Volume Index in Retail Trade

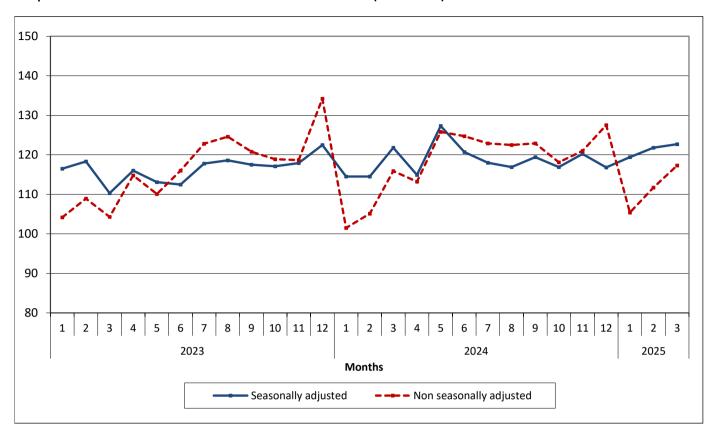


# Information on methodological issues:

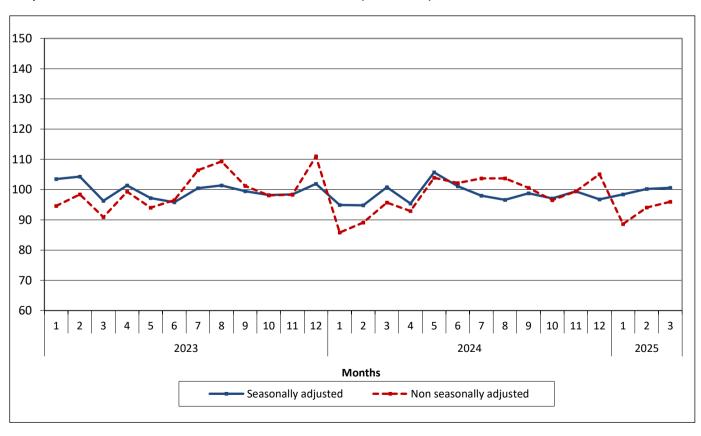
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Graph 2. Evolution of the Overall Turnover Index in Retail Trade (2021=100.0)



Graph 3. Evolution of the Overall Volume Index in Retail Trade (2021=100.0)



It should be noted, that the timeseries of the seasonally adjusted index is recalculated every time a new observation is added and could differ from 100 for the base year, as seasonal effect is not the same each year. Therefore, the seasonally adjusted data differ from the published data of the Announcement of the previous month.

Table 1. Annual and monthly rates of change of Turnover Index in Retail Trade

(Data adjusted for working days)

Base year: 2021=100.0

	Turnover Index								
Retail Trade Store Categories	March 2025*	March 2024	February 2025**	Annual rates of change (%)	Monthly rates of change (%)				
Overall Index	117.3	115.9	111.7	1.2	5.0				
Overall Index except automotive fuel	118.6	115.3	111.4	2.9	6.5				
I. Main store categories									
Food sector	123.1	121.6	113.9	1.2	8.1				
Automotive fuel	110.5	118.4	113.1	-6.7	-2.3				
Non-food sector except automotive fuel	114.6	110.0	109.2	4.2	4.9				
II. Specialized store categories									
Supermarkets	124.2	122.9	115.2	1.1	7.8				
Department stores	113.0	114.5	102.6	-1.3	10.1				
Automotive fuel	110.5	118.4	113.1	-6.7	-2.3				
Food, beverages, tobacco	118.0	116.3	107.8	1.5	9.5				
Pharmaceutical products, cosmetics	128.4	116.9	123.9	9.8	3.6				
Clothing and footwear	102.5	97.5	93.9	5.1	9.2				
Furniture, electrical equipment, household equipment	110.2	110.1	105.0	0.1	5.0				
Books, Stationery, other goods	111.8	106.2	109.1	5.3	2.5				
Retail sales not in stores	80.1	86.8	81.0	-7.7	-1.1				

Table 2. Annual and monthly rates of change of Volume Index in Retail Trade

(Data adjusted for working days)

Base year: 2021=100.0

	Volume Index								
Retail Trade Store Categories	March 2025*	March	February	Annual rates of change (%)	Monthly rates of change (%)				
Overall Index	96.0	95.7	94.1	0.3	2.0				
Overall Index except automotive fuel	96.9	95.6	94.2	1.4	2.9				
I. Main store categories									
Food sector	98.8	99.1	92.2	-0.3	7.2				
Automotive fuel	102.4	101.9	101.4	0.5	1.0				
Non-food sector except automotive fuel	99.9	96.6	102.5	3.4	-2.5				
II. Specialized store categories									
Supermarkets	96.9	97.4	90.7	-0.5	6.8				
Department stores	96.2	98.2	97.0	-2.0	-0.8				
Automotive fuel	102.4	101.9	101.4	0.5	1.0				
Food, beverages, tobacco	93.9	94.5	86.6	-0.6	8.4				
Pharmaceutical products, cosmetics	115.5	105.1	110.7	9.9	4.3				
Clothing and footwear	80.3	79.2	97.9	1.4	-18.0				
Furniture, electrical equipment, household equipment	102.0	101.9	98.9	0.1	3.1				
Books, Stationery, other goods	102.8	97.7	100.9	5.2	1.9				
Retail sales not in stores	:	:	:	:	:				

<sup>\*</sup>Provisional data \*\* Revised data

 $Note: The \ indices \ and \ the \ percentage \ changes \ are \ published \ rounded \ up \ at \ one \ decimal \ digit.$ 

<sup>:</sup> Volume Index for the "Retail sales not in stores" is not calculated

Table 3. Evolution of the Turnover Index in Retail Trade

(Data adjusted for working days)

Base year: 2021=100.0

										Base year: 2021=100.0	
Year and month		Overall Index		Overall Index except automotive fuel		Food sector		Automotive fuel sector		Non-food sector except automotive fuel	
		Indices	Annual rates of change (%)	Indices	Annual rates of change (%)	Indices	Annual rates of change (%)	Indices	Annual rates of change (%)	Indices	Annual rates of change (%)
2023:	1	104.2	9.3	102.7	12.7	99.8	9.3	112.1	-4.2	105.5	15.8
	2	108.9	9.9	106.5	11.9	106.8	13.5	121.1	1.7	106.4	10.4
	3	104.3	-0.3	103.4	3.0	104.6	-0.4	108.9	-14.0	102.5	6.5
	4	114.8	1.8	116.0	3.6	117.9	5.6	108.7	-7.1	114.5	1.7
	5	110.1	7.8	111.4	11.0	111.3	14.6	103.6	-6.7	111.6	7.7
	6	116.0	-1.3	117.2	3.1	117.7	3.8	109.9	-20.0	116.9	2.4
	7	122.8	3.6	122.8	7.4	126.0	8.8	123.3	-11.9	120.0	6.1
	8	124.6	2.7	124.0	4.6	134.7	8.6	128.4	-5.4	114.0	0.4
	9	120.8	3.2	120.7	5.2	127.3	11.9	121.7	-6.2	114.7	-0.9
	10	118.9	0.3	116.9	2.5	117.9	6.8	129.6	-9.1	116.1	-1.2
	11	118.7	1.7	118.0	5.2	109.4	8.1	122.6	-12.6	125.9	2.5
	12	134.2	7.5	136.5	8.9	132.5	13.3	122.5	0.4	140.3	5.0
Annual a	verage	116.5	3.6	116.4	6.5	117.2	8.6	117.7	-8.2	115.7	4.3
2024:	1	101.5	-2.6	98.6	-4.0	99.9	0.1	115.0	2.6	97.8	-7.3
	2	105.1	-3.5	104.4	-2.0	106.4	-0.4	108.4	-10.5	102.8	-3.4
	3	115.9	11.1	115.3	11.5	121.6	16.3	118.4	8.7	110.0	7.3
	4	113.2	-1.4	113.9	-1.8	110.9	-5.9	109.2	0.5	116.8	2.0
	5	125.8	14.3	126.5	13.6	129.5	16.4	122.4	18.1	124.1	11.2
	6	124.7	7.5	125.4	7.0	126.3	7.3	121.2	10.3	124.8	6.8
	7	122.9	0.1	124.5	1.4	127.8	1.4	114.7	-7.0	121.9	1.6
	8	122.5	-1.7	122.8	-1.0	135.5	0.6	120.8	-5.9	112.0	-1.8
	9	122.9	1.7	125.3	3.8	130.7	2.7	111.5	-8.4	120.7	5.2
	10	118.1	-0.7	119.3	2.1	121.0	2.6	112.0	-13.6	118.1	1.7
	11	121.0	1.9	122.7	4.0	115.0	5.1	112.8	-8.0	129.7	3.0
	12	127.5	-5.0	131.0	-4.0	123.2	-7.0	110.6	-9.7	138.2	-1.5
Annual a	verage	118.4	1.6	119.1	2.3	120.7	3.0	114.7	-2.5	118.1	2.1
2025:	1**	105.4	3.8	105.2	6.7	106.1	6.2	106.3	-7.6	104.5	6.9
	2**	111.7	6.3	111.4	6.7	113.9	7.0	113.1	4.3	109.2	6.2
	3*	117.3	1.2	118.6	2.9	123.1	1.2	110.5	-6.7	114.6	4.2

<sup>\*</sup>Provisional data \*\*Revised data

Note: The indices and the percentage changes are published rounded up at one decimal digit.

# Table 4. Evolution of the Volume Index in Retail Trade

(Data adjusted for working days)

Base year: 2021=100.0

									2021=100.0		
Year and month		Overall Index		Overall Index except automotive fuel		Food sector		Automotive fuel sector		Non-food sector except automotive fuel	
		Indices	Annual rates of change (%)	Indices	Annual rates of change (%)	Indices	Annual rates of change (%)	Indices	Annual rates of change (%)	Indices	Annual rates of change (%)
2023:	1	94.6	0.0	93.3	2.4	86.4	-3.0	97.5	-9.7	118.5	24.9
	2	98.4	1.0	96.4	1.9	91.4	1.1	104.6	-0.2	124.0	21.9
	3	90.9	-8.6	90.2	-7.3	89.2	-11.1	94.3	-7.2	96.0	0.3
	4	99.3	-5.0	100.5	-4.6	100.6	-3.9	93.8	0.5	102.4	-4.4
	5	94.0	0.2	95.2	1.0	93.4	4.0	93.4	12.3	100.8	0.0
	6	96.5	-7.8	97.6	-6.2	96.1	-6.5	97.7	2.0	102.9	-3.8
	7	106.4	-2.8	106.4	-1.8	103.4	-2.0	108.4	4.5	133.0	15.9
	8	109.3	-3.2	108.8	-2.9	111.1	-0.6	108.0	-1.2	133.6	14.7
	9	101.2	-3.3	101.2	-2.1	104.9	3.5	100.0	-6.9	101.0	-5.0
	10	98.1	-6.1	96.6	-4.7	95.5	-1.8	110.9	-3.1	101.5	-4.6
	11	98.3	-4.3	97.8	-2.0	88.8	0.5	107.1	-3.5	111.9	-0.6
	12	111.0	0.8	113.1	2.1	107.6	5.4	110.2	3.9	123.2	2.3
Annual av	erage	99.8	-3.4	99.8	-2.1	97.4	-1.2	102.2	-1.0	112.4	5.0
2024:	1	85.8	-9.3	83.6	-10.4	80.8	-6.5	103.9	6.6	91.9	-22.4
	2	89.1	-9.5	88.9	-7.8	86.1	-5.8	95.1	-9.1	98.0	-21.0
	3	95.7	5.3	95.6	6.0	99.1	11.1	101.9	8.1	96.6	0.6
	4	92.9	-6.4	94.1	-6.4	90.4	-10.1	92.0	-1.9	101.5	-0.9
	5	103.9	10.5	105.0	10.3	106.3	13.8	104.7	12.1	108.0	7.1
	6	102.2	5.9	102.9	5.4	102.4	6.6	107.0	9.5	108.2	5.2
	7	103.7	-2.5	105.7	-0.7	104.1	0.7	100.3	-7.5	114.7	-13.8
	8	103.7	-5.1	104.3	-4.1	109.9	-1.1	108.0	0.0	105.9	-20.7
	9	100.6	-0.6	102.2	1.0	105.2	0.3	104.7	4.7	104.3	3.3
	10	96.5	-1.6	97.3	0.7	97.7	2.3	103.5	-6.7	101.6	0.1
	11	99.4	1.1	100.5	2.8	93.5	5.3	103.9	-3.0	111.9	0.0
	12	105.1	-5.3	107.8	-4.7	100.8	-6.3	102.0	-7.4	119.1	-3.3
Annual av	erage	98.2	-1.6	99.0	-0.8	98.0	0.6	102.2	0.0	105.1	-6.5
2025:	1**	88.6	3.3	88.6	6.0	86.1	6.6	95.8	-7.8	96.8	5.3
	2**	94.1	5.6	94.2	6.0	92.2	7.1	101.4	6.6	102.5	4.6
	3*	96.0	0.3	96.9	1.4	98.8	-0.3	102.4	0.5	99.9	3.4

\*Provisional data \*\* Revised data
Note: The indices and the percentage changes are published rounded up at one decimal digit.

Table 5. Monthly rates of change of seasonally adjusted Turnover and Volume Indices in Retail Trade

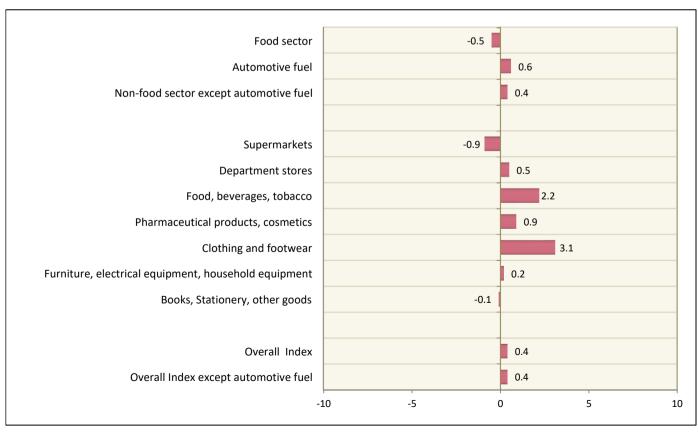
Base year: 2021=100.0

Base							
		Turnover Index		Volume Index			
			Monthly			Monthly	
Retail Trade Store Categories	March	February	rates of	March	February	rates of	
			change			change	
	2025	2025	(%)	2025	2025	(%)	
Overall Index	122.7	121.8	0.7	100.6	100.2	0.4	
Overall Index except automotive fuel	124.5	123.3	1.0	101.5	101.1	0.4	
I. Main store categories							
Food sector	124.5	123.1	1.1	98.2	98.7	-0.5	
Automotive fuel	112.6	115.4	-2.4	104.5	103.9	0.6	
Non-food sector except automotive fuel	122.4	121.4	0.8	108.0	107.6	0.4	
II. Specialized store categories							
Supermarkets	124.8	125.0	-0.2	95.4	96.3	-0.9	
Department stores	118.5	116.9	1.4	102.4	101.9	0.5	
Automotive fuel	112.6	115.4	-2.4	104.5	103.9	0.6	
Food, beverages, tobacco	130.8	127.2	2.8	103.8	101.6	2.2	
Pharmaceutical products, cosmetics	129.7	128.2	1.2	117.0	115.9	0.9	
Clothing and footwear	123.7	121.1	2.1	103.7	100.6	3.1	
Furniture, electrical equipment, household equipment	111.8	111.5	0.3	102.8	102.6	0.2	
Books, Stationery, other goods	123.7	123.6	0.1	113.7	113.8	-0.1	
Retail sales not in stores	80.8	79.9	1.1	:	:	:	

<sup>:</sup> Volume Index for the "Retail sales not in stores" is not calculated

Note: The indices and the percentage changes are published rounded up at one decimal digit.

Graph 4. Monthly rates of change (%) of the seasonally adjusted Volume Indices in Retail Trade for March 2025/February 2025



## **METHODOLOGICAL NOTES**

Generally

The Retail Trade Turnover Index is a monthly index, which was released in 2006 for the first time, with base year (b.y.) the year 2005=100.0. This index is a continuation of the Retail Sales Value Index, which had been compiled since 1963.

Purpose of the index – definitions

The purpose of the index is to depict the evolution of the goods market. Turnover comprises the total amounts invoiced per Kind of Activity Unit (KAU), during the reference period which correspond to the resale of goods without any further transformation. The data collected each month refer to the actual sales (both retail and wholesale) excluding VAT but including other duties and taxes on the goods.

**Legal Framework** 

The compilation of the Turnover Index is governed by Regulation (EU) 2019/2152 of the European Parliament and of the Council on European business statistics and by the implementing Regulation (EU) 2020/1197 of the Commission.

Furthermore, this index is governed by Regulation (EC) No 1893/2006 of the European Parliament and of the Council.

Reference period

Month.

Base year

2021=100.0.

Revision

Pursuant to the provisions of the Council Regulation (EU) 2019/2152, according to which the short-term indices are revised every five (5) years, in years ending in 0 or 5, in the current revision 2021=100.0 due to the impact of the pandemic, the indices were revised with base year 2021.

The purpose of the revision is to adapt the index to the changes in the structure of retail trade.

Statistical classification

The NACE Rev. 2 statistical classification of economic activities is used in conformity with Regulation (EC) No 1893/2006 of the European Parliament and of the Council.

Geographical coverage

The index covers the whole of the country with data coming from 72 Regional Units.

Coverage of economic activities

The index covers the codes from 4711 to 4799 of the division 47 of NACE Rev. 2 statistical classification of economic activities.

Statistical survey

The index includes 32,504 retail trade enterprises per KAU, with an annual turnover (in year 2021) equal or greater than 200,000€, from which a random representative sample of 1,861 enterprises was therefore selected and surveyed.

Volume Index

Since 2005, a parallel calculation of the retail trade volume index is introduced, for measuring the volume changes in retail trade. The volume index is calculated by deflating the turnover Index, with the use of the Harmonized Index of Consumer Prices at Constant Tax rates (HICP-CT) as a deflator.

Calculating the indices

The turnover index is calculated by applying the chaining method. Firstly the moving base index is calculated by comparing the estimated turnover value for the current month with the corresponding value of the previous month. Afterwards, the fixed base index for the current month is calculated by multiplying the moving base index by the fixed base index of the previous month.

The comparability of the indices is achieved by reducing them to indices of a typical month of equal duration. This is implemented through the multiplication of the estimated turnover values by a specific correcting coefficient that results, by dividing the average monthly number of working days in the current year, by the number of the regular working days of the surveyed month.

Seasonal Adjustment Seasonal adjustment is the procedure followed to remove the impact of seasonality on the timeseries, (e.g. the beginning of the school year, holidays, tourist period, etc) to improve the comparability over time. The seasonal adjustment is performed by the application of TRAMO-SEATS method with the use of JDemetra+2.0.0. The whole series with seasonally adjusted indices is recalculated every time a new observation is added.

Compiled index series

Due to the implementation of the classification NACE Rev. 2, parallel time-series for the indices including and not including the automotive fuels are provided.

These timeseries data are also compiled seasonally adjusted.

# Publication of data

Timeseries of Retail Trade Turnover and Volume Indices (b.y. 2021=100.0) are released monthly since February 2024, with retrospective data from 2000, into the following categories of economic activity classes:

#### Supermarkets

Non-specialized stores with food, beverages or tobacco predominating.

#### **Department stores**

Other retail sale in non-specialized stores.

#### Food, beverages, tobacco

Fruit and vegetables, meat products. Fishes, crustaceans and molluscs, bread, cakes, flour confectionery and sugar confectionery. Beverages, tobacco products, other retail sale of food in specialized stores.

#### **Automotive fuel**

Automotive fuel in specialized stores.

# **Pharmaceutical products. Cosmetics**

Dispensing chemist, medical and orthopaedic goods, cosmetic and toilet articles in specialized stores.

## Clothing and footwear

Textiles, clothing, footwear and leather goods in specialized stores.

## Furniture, electrical equipment, household equipment

Furniture, lighting equipment, audio and video equipment, hardware, paints and glass, electrical household appliances and other household articles, music and video recordings in specialized stores.

## Books, stationery and other goods

Books, newspapers and stationery, sporting equipment, games and toys, watches and jewellery, computers, peripheral units and software, telecommunications equipment, flowers, plants, seeds, fertilisers, pet animals and pet food, carpets, rugs, wall and floor coverings, other retail sale of new goods in specialized stores.

#### Retail sales not in stores

Retail sales via mail order houses, via Internet, via stalls and markets of other goods and other retail sales not in stores, stalls or markets.

#### Food sector

Supermarkets, Food, beverages, tobacco

# References

More information on the methodology concerning the compilation and calculation of the indices and for the timeseries is available at ELSTAT website:

http://www.statistics.gr/en/statistics/-/publication/DKT39/-